

MANAGERS IN THE MARKET REPORT

OCTOBER // 2022



The National Association of Investment Companies (NAIC) is the industry association and largest network of diverse-owned alternative investment firms. NAIC member firms collectively manage over \$300 billion in assets and are widely utilized by the largest institutional investors globally, including many public pension plans, corporate pension plans, endowments, and foundations, as a source of alpha in their investment portfolios.

*The **Managers in the Market Report** provides an overview of each of the member funds in the market and includes a list of recently closed member funds.*

CURRENTLY IN THE MARKET - MEMBER FUNDS CURRENTLY IN THE MARKET

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RECENTLY CLOSED - MEMBER FUNDS CLOSED IN THE PAST 6 MONTHS

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NAIC DIVERSE MANAGER CERTIFICATION

As part of NAIC's ongoing efforts to provide a greater range of services for members, we are pleased to offer NAIC firms the opportunity to become an NAIC-Certified Diverse Asset Manager. This certification has been recognized by capital allocators as viable proof of diverse asset manager status and has enabled eligible firms to participate in mandates that require such certification.

The application must include:

- A copy of the Management Company Agreement
- A letter from your organization's law firm attesting to the veracity of the ownership structure Management Company Agreement
- A copy of the Management Company audit
- A notarized letter detailing the race/ethnicity and place of birth for each member of the Management Company

If you are interested in securing this certification or if you would like additional information, please contact Carmen Ortiz-McGhee by email at com@naicpe.com.

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01

CURRENTLY IN THE MARKET

Currently in the Market

PRIVATE EQUITY FUNDS

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Arkview Capital	L2 Point Management
Auldbrass Partners	Leeds Illuminate
BharCap Partners	Lumos Capital
B.I.G. Capital	Nile Capital Group
Boresight Capital	OceanSound
Corsair Capital	One Rock Capital Partners
Fvcrum Capital	Pharos Capital Group
GenNx360 Capital Partners	Pilot Growth
Graham Allen Partners	Trident
Grain Management	Vicente Capital Partners
IMB Partners	Wind Point Partners

PRIVATE EQUITY FUND OF FUNDS AND SEPARATE ACCOUNTS

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Barings	J.P. Morgan Asset Management
Fairview Capital Partners	Muller & Monroe Asset Management
GCM Grosvenor	Neuberger Berman
HarbourVest Partners	Sango

VENTURE FUNDS

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Act One Ventures	Next Equity
Advaita Capital	non sibi ventures
AIN Ventures	Otundi Ventures
Angel Ventures	Recast Capital
Avestria Ventures	REFASHIOND
Black Operator Ventures	Relentless Venture Partners
Bloccelerate VC	Semillero Partners
DigitalDX Ventures	Skillbridge Capital
DUX Capital	Spindletop Capital
Macellum Private Capital	True Equity Growth
Motley Fool Ventures	WM Partners
New Voices	

HEDGE FUNDS

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Advent Capital Management	Meteora Capital
Chicago River Capital	Selcouth Capital
Elizabeth Park Capital Management	Standard General
Heard Capital	VeriStar
Hollis Park Partners	

REAL ESTATE

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Bay Street Capital Holdings	Excel Group
Brasa Capital Management	Langdon Park Capital
Cadre	Standard Real Estate Investments
Casoro Group	

PRIVATE CREDIT

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Centre Lane Partners	Madryn Asset Management
Kah Capital Management	Sagard

OTHER STRATEGIES

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Antara Capital	Greenwood Self Storage Funds
BK Coin	Three Line Capital
Blueprint Capital Advisors	Vista Equity Partners
Community in Space	

Currently in the Market: Private Equity Funds



Fund Name: Arkview Capital Fund I

Target Fund Size: \$200 million

Expected Closing Date: December 2022

PRINCIPALS

Joon Chang, Founder

Pavel Chernyshov, Founder

Vijay Mehta, Founder

INVESTMENT FOCUS

Arkview is a minority-controlled private equity fund that seeks investments with social impact, diversity, and inclusion. Arkview typically partners with experienced entrepreneurs and management teams to make investments in capital vacuums or sectors that have temporarily lost access to capital.

TARGET INDUSTRIES

Arkview targets value-oriented investments in sectors that have temporarily lost access to capital. Prior investments in financial services, industrials, shipping, and real estate.

Year Established:

2019

Assets Under Management:

\$100 MILLION

Contact Information:

Vijay Mehta

E vmehta@arkviewcapital.com

P 917-536-2723

Currently in the Market: Private Equity Funds



Fund Name: Secondaries Opportunity Fund III

Target Fund Size: \$200 million

Expected Closing Date: TBD

PRINCIPALS

Howard Sanders, Managing Director
Christopher Salley, Managing Director
Vish Apte, Principal

INVESTMENT FOCUS

Auldbress is a dedicated secondaries buyer of companies with strong growth prospects. We focus on GP-Led Restructurings and Continuation Funds, as well as concentrated portfolios.

We target a 2.0x MOIC and 20% IRR, over an average 3-5 year hold.

TARGET INDUSTRIES

- Technology
- Healthcare
- EdTech

Year Established:

2011

Assets Under Management:

\$335 MILLION

Recent Fund:

FUND NAME:
Secondaries Opportunity
Fund II & Co Invest

AMOUNT RAISED
\$185 million

CLOSING DATE:
Q2 2019

Contact Information:

Maude Delice
Investor Relations
E mdelice@auldbresspartners.com
P 212-213-0243

Currently in the Market: Private Equity Funds

BHARCAP PARTNERS

Fund Name: BharCap Partners II, LP
Target Fund Size: \$750 million
Expected Closing Date: October 2022

PRINCIPALS

Bharath Srikishnan, Founder & Managing Partner
Ethan Wang, Co-Founder, Partner
Kevin Becker, Partner
Ryan Gean, Partner
Jim Rutherford, Partner, IR
Samir Mohin, Partner, CFO/COO

INVESTMENT FOCUS

BharCap is targeting private equity fund investments of between \$50 million to \$150 million in the following financial services sub-sectors: asset and wealth management; insurance and insurance services; financial technology and tech-enabled business services; and specialty finance. The geographic focus is the United States.

TARGET INDUSTRIES

The Financial Services Industry, including: commercial and consumer lending; specialty finance; insurance; insurance services and distribution; asset management; wealth management; financial technology and tech-enabled business services.

Year Established:

2021

Assets Under Management:

\$500 MILLION

Recent Fund:

FUND NAME:
BharCap Partners I

AMOUNT RAISED
\$1.8 billion

CLOSING DATE:
August 2020

Contact Information:

Jim Rutherford
Partner
E jim@bharcap.com
P 917-328-9464

Currently in the Market: Private Equity Funds



Fund Name: Software Value Fund I

Target Fund Size: \$250 million (net fund size)

Expected Closing Date: Open-ended

PRINCIPALS

Gaylord J. Bodet, Principal & Founder

Marcus G. Bodet, Principal & Founder

Paul W. Bodet, Principal & Founder

INVESTMENT FOCUS

B.I.G. Capital LLC (BIG) is a private investment firm focused on acquiring companies in the software and technology enabled sectors.

BIG focuses on companies with:

- Strong recurring revenue
- Products that are based on proven technology
- Back office software with high switching costs
- Large addressable market
- Brand or technology leadership in niche markets
- Seasoned and loyal team with in-depth product knowledge

INVESTMENT FOCUS

BIG has a long-term investment strategy and uses its resources, experience, and expertise to promote positive and sustainable growth in our portfolio companies. Our goal is to achieve predictable, profitable growth from our portfolio companies.

TARGET INDUSTRIES

Software Technology – SaaS and on-premise in various industry verticals including:

- Financial Services
- Manufacturing
- Healthcare
- Education
- Government

Year Established:

2010

Assets Under Management:

INFORMATION

Contact Information:

Marcus G. Bodet

P 800-764-8584

E partners@bigcapllc.com

Currently in the Market: Private Equity Funds



Fund Name: Boresight Capital I

Target Fund Size: \$1 billion

Expected Closing Date: June 2023

PRINCIPALS

Bryson Clements - Founder & Managing Director

Lidia Napier - Managing Director

Tchad Robinson - Managing Director

Robb Bollhoffer - Managing Director

Jorge Azevedo - Managing Director and Operating Partner

Rob Jenson - Executive Director

Femi Ogunjumo - Executive Director

Jengis Gonzalez - Executive Director

Anthony Beckley - Executive Director and Operating Partner

Mark Zubieta - Executive Director and Operating Partner

INVESTMENT FOCUS

Buyouts, Carveouts, and Co-Investments

Aggressive value creation growing companies organically and inorganically to transform them into strategic assets through simultaneous buyouts, rapid consolidation, and seamless integration, leveraging our proven value creation and integration playbooks.

TARGET INDUSTRIES

US Manufacturing (e.g. food, defense)

Year Established:

2022

Assets Under Management:

N/A

Contact Information:

Bryson Clements

Founder & Managing Partner

P 312-989-0828

E bryson@boresightcapital.com

Currently in the Market: Private Equity Funds



Fund Name: Corsair VI FS Capital Partners, L.P.

Target Fund Size: \$1.25 billion

Expected Closing Date: TBD

PRINCIPALS

D.T. Ignacio Jayanti – CEO & Chairman of IC

Amy Knapp – Partner & COO

Derrick Estes – Partner

Raja Hadji-Touma – Partner

Gunnar Overstrom – Partner

Jeremy Shein – Partner

Laura Hill – Partner / Investor Relations

Marwan Karam – Partner / Investor Relations

Hari Rajan – Partner / Infrastructure

INVESTMENT FOCUS

Corsair partners with companies that are driving technology evolution across financial and business services in the middle market. We identify compelling, capital light businesses that are highly relevant to their customers and where our deep sector expertise and operational know-how can accelerate growth and create meaningful value for our investors.

TARGET INDUSTRIES

Corsair focuses on payments, services and software businesses within the financial services ecosystem. We source high quality companies with proven business models and strong organic growth potential.

Year Established:

1992

Assets Under Management:

\$5.0 BILLION

Recent Fund:

FUND NAME:

**Corsair V Financial Services
Capital Partners, L.P.**

AMOUNT RAISED

\$1.01 billion

CLOSING DATE:

February 2020

Contact Information:

Laura Hill

Partner, Co-head of Investor
Relations

E hill@corsair-capital.com

P 917-302-1349

Currently in the Market: Private Equity Funds



Fund Name: Fvlcrum Funds
Target Fund Size: \$250 million
Expected Final Closing Date: TBD

PRINCIPALS

Ben Carson, Jr., Managing Partner
Harrison Perry, Managing Partner
Chijioke Asomugha, Managing Partner
Marques Martin, Managing Partner

INVESTMENT FOCUS

FVLCRUM Funds is a CRA Eligible lower-middle-market private equity fund that intentionally invests in creating wealth for minorities while driving top quartile returns. The partners firmly believe that the racial wealth gap is the defining issue of our generation and that any strategies to correct this issue must intentionally align alpha and impact to be truly sustainable. The team has a track record of investing in minority owned businesses, and their 2013-2018 vintage portfolio produced a 9.3x MOIC across 23 total investments. FVLCRUM is targeting \$250,000,000 with a hard cap of \$350,000,000.

TARGET INDUSTRIES

- Government Contracting
- Business Services / Infrastructure Services
- Franchisors / Franchises
- Healthcare

Year Established:

2020

Assets Under Management:

\$137.9 MILLION

Contact Information:

Investor Relations

P 202-960-1170

E ca@fvlcrum.com

Currently in the Market: Private Equity Funds



Fund Name: GenNx360 Capital Partners III, L.P.

Target Fund Size: \$500 million

Expected Closing Date: TBD

PRINCIPALS

Ronald Blaylock, Founder and Managing Partner

Daphne Dufresne, Managing Partner

INVESTMENT FOCUS

GenNx360 Capital Partners is a private equity fund investing in predominantly U.S.-based business-to-business middle market industrial and business services companies. A typical GenNx deal has the following characteristics:

- Control investments requiring equity of \$25-75 million
- Predominantly U.S.-based business-to-business industrial and business services
- Under-managed businesses with opportunity to increase operational performance using the GenNx Portfolio Management Toolkit
- Clear path for revenue growth and margin expansion
- Fragmented industries
- Niche sub-sectors where GenNx can execute aggressive add-on and integration process

TARGET INDUSTRIES

We target sectors we know well where we are able to create a breadth of deal flow and develop proprietary opportunities, including:

- Environmental Services
- Food Ingredients and Equipment
- Logistics
- Packaging
- Repair and Maintenance
- Specialty Chemicals/Gases

Year Established:

2006

Assets Under Management:

\$1.4 BILLION

Recent Fund:

FUND NAME:
GenNx360 Capital
Partners II, L.P.

AMOUNT RAISED
\$535 million

CLOSING DATE:
April 2014

Contact Information:

Carmen Rojas
P 212-257-6772
E crojas@gennx360.com

Currently in the Market: Private Equity Funds



Graham Allen Partners

Fund Name: Data Focus Fund
Target Fund Size: \$300 million
Expected Closing Date: TBD

PRINCIPALS

Tracy Graham, Managing Principal
Brent Kitts, Director
Rob Klinger, Director
Susan Ford, Director
Kevin Deeth, Director

INVESTMENT FOCUS

- Lower Middle Market Buyout in Tertiary Markets
- Controlling interest in traditional businesses focused on secondary markets
- Targets acquisitions between \$2-\$10M in EBITDA that need a steward and value-add partner to digitally transform

TARGET INDUSTRIES

Healthcare, Technology, and Business Services

Year Established:

2008

Assets Under Management:

\$400 MILLION

Contact Information:

Susan Hill

Director

E sford@graham-allen.com

P 309-339-2846

Currently in the Market: Private Equity Funds



Fund Name: Grain Spectrum Holdings IV, L.P.

Target Fund Size: \$1 billion

Expected Closing Date: Q4 2022

PRINCIPALS

David Grain, Founder and CEO

Chad Crank, Managing Director

Michael McKenzie, Managing Director

Nikola Trkulja, Managing Director

INVESTMENT FOCUS

Grain Management, LLC is a leading private investment firm that focuses on communications infrastructure and technology companies that connect the world to the information economy. Grain has established Grain Spectrum Holdings IV, L.P. to capitalize on the attractive potential return offered by investments in foundational wireless spectrum in the deployment of emerging fifth generation ("5G") wireless technology and networks.

TARGET INDUSTRIES

Global Telecommunications

Year Established:

2007

Assets Under Management:

\$7 BILLION

Recent Fund:

FUND NAME:
Grain Communications
Opportunity Fund III, L.P.

AMOUNT RAISED
\$2.25 billion

CLOSING DATE:
April 2021

Contact Information:

Kathlika Fontes
P 202-779-9043
E kfontes@graingp.com

Currently in the Market: Private Equity Funds



Fund Name: IMB SBIC Fund II
Target Fund Size: \$100 million
Expected Closing Date: Q1 2023

PRINCIPALS

Tarrus Richardson, CEO
Kelvin Pennington, Managing Director
Farrah Holder, Managing Director
Richard Beaty, Managing Director

INVESTMENT FOCUS

IMB Partners is a private equity firm that targets investments in U.S.-based lower middle market companies that have the potential to scale through IMB's partnership, capital, proprietary corporate relationships, and experience accessing contracting opportunities for minority-owned businesses.

TARGET INDUSTRIES

IMB primarily targets companies operating in the utility services and government contracting sectors. Within government contracting, the firm has historically focused on the Cyber / IT and Food subsectors.

Year Established:

2010

Assets Under Management:

\$17 MILLION

Contact Information:

Tarrus Richardson
CEO
P 917-733-7187
E trichardson@imbpartners.com

Currently in the Market: Private Equity Funds



Fund Name: L2 Point Opportunities I, L.P.

Target Fund Size: \$300 million

Expected Closing Date: Q1 2023

PRINCIPALS

Kerstin Dittmar, Founder & Chief Investment Officer

Danielle Beyer, Chief Operating Officer

Steve Santora, Principal, Investments

Jake Lee, Vice President, Investments

INVESTMENT FOCUS

L2 Point's structured equity strategy aims to provide investors exposure to growth companies with significantly mitigated downside risk through structural protections and contractual returns, and meaningful upside potential through equity participation. We will target investments intended to provide "growth-equity-like" returns at a portfolio level, with significantly lower volatility of outcomes, while addressing a risk reward gap left in between credit and equity funds.

TARGET INDUSTRIES

- Technology & Technology Enabled
- Healthcare
- Consumer
- Media

Year Established:

2019

Assets Under Management:

\$170 MILLION

Contact Information:

Danielle Beyer

Chief Operating Office

P 305-803-3374

E debeyer@l2-point.com

Currently in the Market: Private Equity Funds



Fund Name: Leeds Illuminate I, LP

Target Fund Size: \$500 million

Expected Closing Date: Q1 2023

PRINCIPALS

Susan Cates, Managing Partner

Elizabeth Chou, Partner

Stephanie Nieman, Managing Director

INVESTMENT FOCUS

Leeds Illuminate is a majority women-owned and led growth equity fund, investing in education and workforce development. The team brings over 40 years of experience in the sector as investors and operators, and leverages the platform, networks and operational expertise of Leeds Equity Advisors, which has been investing at the buyout stage in the sector for nearly 30 years. Leeds Illuminate's sector expertise drives proprietary opportunities with high growth companies who value the team's strategic value, operating experience and mission-alignment on impact. Since the second half of 2020, the team has closed on over \$220M in investments, leading or co-leading growth rounds in five companies: Eruditus, Mursion, Wonolo, Product School and one investment to be announced shortly.

Since the second half of 2020, the team has closed on over \$280M in investments, leading or co-leading rounds in most investments in eight companies: Eruditus, Mursion, Wonolo, Product School, The Mom Project, Verto Education, SV Academy, and IntelyCare.

TARGET INDUSTRIES

Education, Workforce Access, and Workforce Development

Year Established:

2020

Assets Under Management:

\$280 MILLION

Contact Information:

Kara McCrossan

Head of Investor Relations

P 610-348-6465

E kara.mccrossan@leedsequity.com

Currently in the Market: Private Equity Funds



Fund Name: Lumos Capital Fund II LP

Target Fund Size: \$250 million

Expected Closing Date: Q4 2023

PRINCIPALS

Victor Hu, Managing Partner & Co-Founder

James Tieng, Managing Partner & Co-Founder

INVESTMENT FOCUS

Lumos will invest \$10mm to \$30+mm in B2B and B2C growth-stage companies that provide innovative technologies, tech-enabled services or platforms that enhance teaching and learning, improve skills development, and enable people and companies to fulfill their talent potential.

TARGET INDUSTRIES

- Education Technology & Services (Early Childhood, K12, Higher Education)
- Human Capital Development (Workforce Development, Corporate Training, Lifelong Learning)

Year Established:

2019

Assets Under Management:

\$193 MILLION

Recent Fund:

FUND NAME:

Lumos Capital Fund I LP

AMOUNT RAISED

\$167 million

CLOSING DATE:

July 2021

Contact Information:

James Tieng

Co-Founder & Managing Partner

P 917-847-5468

E james@lumoscapitalgroup.com

Currently in the Market: Private Equity Funds



Fund Name: Nile Capital Group Fund II, L.P.
Target Fund Size: \$300 million (\$50 million committed)
Expected Closing Date: TBD

PRINCIPALS

Melvin Lindsey, CFA, Managing Partner and Co-Founder
Richard Pell, Partner and Co-Founder
Hien Gerbereux, Partner and Co-Founder
Henry Brandon, Partner

INVESTMENT FOCUS

Nile Capital is a private equity firm based in Los Angeles, California specializing in investing in GP stakes of promising boutique, niche, emerging, and diverse asset management firms. With a sector-focused approach, the firm seeks to partner with talented investment firms at critical inflection points in its life cycle. Nile's operating model positions it to accomplish three main goals: 1) Disciplined buying process, 2) Post acquisition value creation, and 3) Development of strategic relationships for multiple exit options.

Nile's objective is to combine growth capital with our operating expertise to create superior asset management firms that are sustainable, scalable, and salable. Our unique strategies offer investors three sources to achieve return objectives: Potential for high current and growing income, Potential for asset appreciation, Potential for high multiples on invested capital. The Fund will target investments that the Firm believes can fully utilize the extensive experience of its veteran team of professionals as well as its network of industry executives that can implement Nile's T.I.D.E.S. framework for optimizing the value of lower middle market growth companies.

TARGET INDUSTRIES

Asset Management

Year Established:

2014

Assets Under Management:

\$32 MILLION

Recent Funds:

FUND NAME:
Nile Capital Group Fund I, L.P.

AMOUNT RAISED
\$15.6 million

CLOSING DATE:
October 2018

Contact Information:

Mel Lindsey, CFA
P 310-773-0714
E mel@nilecapitalgroup.com

Hien Gerbereux
P 310-773-0714
E hien@nilecapitalgroup.com

Currently in the Market: Private Equity Funds



Fund Name: OceanSound Partners Fund II, LP

PRINCIPALS

Joe Benavides, Managing Partner & Co-Founder
Ted Coons, Partner & Co-Founder
Jeff Kelly, Partner & Co-Founder
Ariel Garcia, Partner

INVESTMENT FOCUS

OceanSound Partners is a middle-market private equity firm focused on control-buyout investments in U.S.-based technology and technology-enabled companies operating at the intersection of government and technology markets. OceanSound targets investments with defensible and resilient business models, attractive secular market growth, and multiple opportunities for value creation. OceanSound seeks to execute a value-oriented approach, investing in businesses which are complex, under-optimized, or facing an inflection point with enterprise values between \$150 mm and \$750mm and equity checks of \$75mm and \$400mm.

TARGET INDUSTRIES

Technology and tech-enabled companies operating in government and regulated end markets such as aerospace, education, finance, healthcare, infrastructure, and utilities.

Year Established:

2018

Assets Under Management:

\$1.2 BILLION

Recent Fund:

FUND NAME:
OceanSound Partners Fund, LP

AMOUNT RAISED
\$780 million

CLOSING DATE:
January 2022

Contact Information:

Joe Benavides
Managing Partner & Co-Founder
P 212-433-3050
E jbernvides@oceansoundpartners.com

Currently in the Market: Private Equity Funds



Fund Name: One Rock Capital Partners IV, LP

Target Fund Size: \$3.25 billion

Expected Closing Date: 2023

PRINCIPALS

Tony Lee, Co-Founder and Managing Partner
Scott Spielvogel, Co-Founder and Managing Partner

INVESTMENT FOCUS

One Rock focuses on making control investments in companies primarily in North America and seeks to create value by utilizing its operating expertise to strengthen operational performance and enhance strategic positioning of acquired companies. The firm draws on the expertise of its operating partners to handle complex situations such as corporate carve-outs, complicated/misunderstood companies or industries and otherwise under-optimized companies and in certain cases utilizes the global resources of Mitsubishi Corporation, its strategic partner, to assist in executing its investment strategy.

TARGET INDUSTRIES

- Chemicals and Process Industries
- Specialty Manufacturing and Healthcare Products
- Food and Beverage Manufacturing and Distribution
- Business and Environmental Services

Year Established:

2010

Assets Under Management:

\$~5 BILLION

Recent Fund:

FUND NAME:
One Rock Capital Partners
III, LP

AMOUNT RAISED
\$2.0 billion

CLOSING DATE:
March 2021

Contact Information:

Deepa Patil Madhani
Head of Investor Relations
P 212-605-6089
E dmadhani@onerockcapital.com

Currently in the Market: Private Equity Funds



Fund Name: One Rock Emerald Fund, LP

Target Fund Size: \$650 million

Expected Closing Date: 2023

PRINCIPALS

Tony Lee, Co-Founder and Managing Partner
Scott Spielvogel, Co-Founder and Managing Partner

INVESTMENT FOCUS

One Rock focuses on making control investments in companies primarily in North America and seeks to create value by utilizing its operating expertise to strengthen operational performance and enhance strategic positioning of acquired companies. The firm draws on the expertise of its operating partners to handle complex situations such as corporate carve-outs, complicated/misunderstood companies or industries and otherwise under-optimized companies and in certain cases utilizes the global resources of Mitsubishi Corporation, its strategic partner, to assist in executing its investment strategy. This is One Rock's inaugural small cap fund investing in companies with less than \$40mm of EBITDA.

TARGET INDUSTRIES

- Chemicals and Process Industries
- Specialty Manufacturing and Healthcare Products
- Food and Beverage Manufacturing and Distribution
- Business and Environmental Services

Year Established:

2010

Assets Under Management:

\$~5 BILLION

Contact Information:

Deepa Patil Madhani
Head of Investor Relations
P 212-605-6089
E dmadhani@onerockcapital.com

Currently in the Market: Private Equity Funds



Fund Name: Pharos Capital Partners IV/IV-A, L.P.

Target Fund Size: \$1.0 billion

Expected Closing Date: December 2022

PRINCIPALS

Kneeland Youngblood, Founding Partner

Bob Crants, Founding Partner

INVESTMENT FOCUS

Pharos Capital Group is a physician-founded private equity firm focused on growing healthcare companies that lower the total cost of care, improve patient outcomes and expand access to care. Pharos' mission is to reduce healthcare inequalities in underserved markets across the United States, especially within urban and rural communities.

TARGET INDUSTRIES

Healthcare Services

Year Established:

1998

Invested Capital:

\$946 MILLION

Recent Funds:

FUND NAME:

Pharos Capital Partners III/III-A, L.P.

AMOUNT RAISED:

\$1 billion

CLOSING DATE:

2013

Contact Information:

Adam Persiani

P 214-855-0194

E apersiani@pharosfunds.com

Currently in the Market: Private Equity Funds



Fund Name: Project Sail

Target Fund Size: \$150 million

Expected Close Date: TBD

PRINCIPALS

William Lee, Founder & Managing Partner

Neil Callahan, Founder & Managing Partner

Rob Walker, Founder & Partner

INVESTMENT FOCUS

Pilot is focused on partnering with B2B technology businesses that have a clear history of success and sound business fundamentals, including growth-stage, bootstrapped, capital-efficient technology and technology-enabled companies in the U.S. focused on cloud Software, Cybersecurity, SaaS, Fintech, Ad Tech/Mar Tech, and Healthcare IT.

TARGET INDUSTRIES

B2B technology markets serving SMB, mid-market and enterprise businesses.

Year Established:

2010

Assets Under Management:

\$243 MILLION

Recent Fund:

FUND NAME:
Pilot Growth Fund II

AMOUNT RAISED:
\$46.1 million

CLOSING DATE:
May 2017

Contact Information:

William Lee
Founder & Senior Managing
Partner

P 617-407-5958

E will@pilotgrowth.com

Currently in the Market: Private Equity Funds

TRIDENT

Fund Name: Trident American Dreams Fund I

Target Fund Size: \$250 million

Expected Closing Date: Q4 2022

PRINCIPALS

Eric Taylor, Founder, CEO & CIO

INVESTMENT FOCUS

Trident is a private equity firm focused on acquiring US-based small businesses across three core sectors: Industrials, Consumer, and Healthcare. We generally target companies that do a \$10-100mm in revenues and look to invest \$5-30mm of equity per opportunity. Trident's competitive advantage is in its systematic approach to sourcing and diligence of small-cap opportunities and the incorporation of proprietary technology to make the investment process scalable and repeatable. Trident's strategy also encompasses reducing the racial wealth gap through investment in people and opportunities by using a post-transaction playbook that incorporates elements of diversity, equity and inclusion designed to amplify commercial outcomes (IRR and MOIC) for our Limited Partners.

TARGET INDUSTRIES

Industrials, Consumer, and Healthcare

Year Established:

2017

Assets Under Management:

\$90 MILLION

Contact Information:

Aron Betru

Chief Strategic Officer and COO

E aron@trident.co

P 202-361-0988

Currently in the Market: Private Equity Funds



Fund Name: Vicente Capital Partners Growth Equity Fund II, L.P.

Target Fund Size: \$300 million

Expected Closing Date: TBD

PRINCIPALS

Jay Ferguson, Managing Partner

Klaus Koch, Managing Partner

Nick Memmo, Managing Partner

David Casares, Partner

INVESTMENT FOCUS

The Fund is being formed primarily to make growth equity investments in rapidly growing private companies headquartered in North America, principally the United States.

The Fund will seek to make equity and equity-like investments typically ranging between \$10 million and \$30 million generally in companies that (i) generate revenues between \$10 million and \$50 million annually, (ii) have expected revenue growth of 15% per annum or greater, and (iii) are profitable on an EBITDA basis or are expected to become profitable within 12 months.

TARGET INDUSTRIES

The Fund will not pursue investments based on a given industry focus. Instead, prospective investments will be evaluated based first on meeting a set of key criteria. These key criteria are driven by VCP's investment philosophy and designed to limit the risk associated with a prospective portfolio investment. They include:

- Proven concept;
- High revenue growth;
- Recurring revenue / long customer lifecycle;
- Substantial intellectual capital / know-how;
- Service or product that is critical to the end user;
- Low capital requirements / self-financing; and
- High expected profit margins.

Examples of growth industries that fit VCP's criteria:

- Software
- Technology-enabled services
- Healthcare
- Specialty manufacturing

Year Established:

2005

Assets Under Management:

\$165 MILLION

Recent Fund:

FUND NAME:

Vicente Capital Partners
Growth Equity Fund, L.P.

AMOUNT RAISED

\$165 million

CLOSING DATE:

January 2009

Contact Information:

Jay Ferguson

P 310-826-2255

E jferguson@vicentecapital.com

Currently in the Market: Private Equity Funds



WIND POINT PARTNERS

Fund Name: Wind Point Partners X, LP

Target Fund Size: \$1.7 billion

Expected Closing Date: TBD

PRINCIPALS

Nathan Brown, Managing Director

Joe Lawler, Managing Director

Paul Peterson, Managing Director

Konrad Salaber, Managing Director

David Stott, Managing Director

Alex Washington, Managing Director

INVESTMENT FOCUS

Wind Point Partners is a Chicago-based private equity firm focused on partnering with top caliber management teams to acquire well-positioned middle market businesses where it can establish a clear path to value creation. Wind Point is uniquely positioned to source and evaluate quality middle market businesses in need of enhanced leadership by utilizing a vast network of strongly aligned CEOs and Board Executives seeking to partner with Wind Point. The firm targets high quality businesses with \$10-75M of EBITDA.

Wind Point's six Managing Directors average 18 years of tenure at the firm, having invested in various economic environments. The firm is currently investing out of Wind Point Partners IX, a fund that was initiated in 2019.

TARGET INDUSTRIES

- Consumer Products
 - Food
 - Home & Personal Care
 - Consumer Durables
- Industrial Products
 - Packaging
 - Chemicals & Specialty Materials
 - Engineered Products
- Business Services
 - Transportation & Logistics
 - Distribution
 - Engineering & Facility Services

Year Established:

1984

Assets Under Management:

\$4+ BILLION

Recent Fund:

FUND NAME:

Wind Point Partners IX, LP

AMOUNT RAISED

\$1.5 billion

CLOSING DATE:

2021

Contact Information:

Ron Liberman

Head of Investor Relations

P 312-255-4812

E rliberman@wppartners.com



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WITH GS

Launch With GS is a \$1 billion investment strategy based on our data-driven thesis that diverse teams drive strong returns and outperform

Through *Launch With GS*, Goldman Sachs aims to narrow investing gaps by directing capital and opportunities toward entrepreneurs and investors who have been historically underrepresented in the funding ecosystem.



Investing in companies led by women, Black and Latinx-led founders in high-growth, tech-enabled sectors



Investing in managers with women, Black and Latinx general partners across VC, growth equity, and PE strategies



Using our platform to foster connections delivering network access and GS resources to entrepreneurs, investors, and clients

Currently in the Market: Private Equity Fund of Funds and Separate Accounts

BARINGS

Fund Name: Barings Emerging Generation Fund II, LP

Target Fund Size: \$200 million

Expected Closing Date: November 2022

PRINCIPALS

Mina Pacheco Nazemi, Managing Director and Head of Diversified Alternative Equity

Rick Spencer, Managing Director

Elizabeth Weindruch, Managing Director

Naoki Ohta, Managing Director

Allen Ruiz, Managing Director

Patrick O'Hara, Managing Director

INVESTMENT FOCUS

Barings Emerging Generation Fund II ("EmGen II") will continue EmGen I's successful strategy of investing across funds, co-investments and secondaries of the next generation of talented and "best ideas" emerging managers, with emphasis on Women/Diverse and Veterans/Disabled managers. The EmGen II portfolio will seek to include attractive investment opportunities within the Emerging Manager universe in buyouts and growth diversified by investment type, manager stage of development, strategy and geography.

TARGET INDUSTRIES

Barings builds diversified portfolios.

Year Established:

1991

Assets Under Management:

\$5.5 BILLION

Contact Information:

Mina Pacheck Nazemi

Managing Director and Head of
Funds & Co-Investments

P 203-252-1945

E mina.nazemi@barings.com

Currently in the Market: Private Equity Fund of Funds and Separate Accounts



PRINCIPALS

Dr. Laurence C. Morse, Co-Founder & Managing Partner
JoAnn H. Price, Co-Founder & Managing Partner
Dr. Kola Olofinboba, Managing Partner

INVESTMENT FOCUS

Fairview has developed a strong proficiency in creating solutions to help institutional investors efficiently access the most challenging segments of the private equity market, including established, best-in-class venture capital, growth equity, and small buyout funds as well as the next generation of emerging managers across the private equity spectrum. This fund will focus on high quality, difficult to access venture capital and growth equity managers.

TARGET INDUSTRIES

- Information Technology
- Healthcare
- Financial Technology and Consumer
- Healthcare Services
- Logistics & Transportation, Tech/Telecom

Year Established:

1994

Assets Under Management:

\$10.3 BILLION*

*SINCE INCEPTION AS OF 12/31/19

Contact Information:

Michele Chow-Tai

P 860-674-8066

E mchow-tai@fairviewcapital.com

Currently in the Market: Private Equity Fund of Funds and Separate Accounts



PRINCIPALS

Derek Jones, Managing Director
Jason Howard, Director

INVESTMENT FOCUS

We offer comprehensive investment solutions for public markets (hedge funds) and private markets (private equity, infrastructure and real estate). We're active investors in primaries, co-investments and secondaries within private equity.

TARGET INDUSTRIES

Our broad capabilities allow us to evaluate investment opportunities across industries in both public and private markets.

Year Established:

1971

Assets Under Management:

\$47.8 BILLION

Contact Information:

Derek Jones

P 646-362-3629

E djones@gcmlp.com

Jason R. Howard

P 310-683-2713

E jhoward@gcmlp.com

*Currently in the Market: Private Equity Fund of Funds
and Separate Accounts*



PRINCIPALS

Craig Fowler
Ed Powers
Sanjiv Shah

INVESTMENT FOCUS

HarbourVest Partners is a global partner with local expertise providing access to high quality, differentiated private equity opportunities in primary, secondary and direct co-investments. Additionally we target emerging, diverse and micro fund managers.

TARGET INDUSTRIES

Diversified

Year Established:

1982

Assets Under Management:

\$98.4 BILLION

Contact Information:

Craig Fowler
Managing Director
P 617-348-8352
E cfowler@harbourvest.com

*Currently in the Market: Private Equity Fund of Funds
and Separate Accounts*

J.P.Morgan

Asset Management

PRINCIPALS

Laureen R. Costa
Ashmi Mehrotra
Charles J. Willis, Jr.

INVESTMENT FOCUS

The Private Equity Group of J.P. Morgan Asset Management has a global team of 60 professionals. We invest across all private equity investment types, stages of business development, industry sectors, and geographic locations. We are opportunistic in our investment approach and invest in a wide array of private market opportunities including a long history of investing in first-time funds and emerging managers.

TARGET INDUSTRIES

Diversified

Year Established:

1997

Assets Under Management:

\$26 BILLION

Contact Information:

Laureen R. Costa

P 212-648-2309

E laureen.r.costa@jpmorgan.com

Currently in the Market: Private Equity Fund of Funds and Separate Accounts



M U L L E R & M O N R O E

ASSET MANAGEMENT, LLC

Fund Name: M2 Private Equity Fund-of-Funds IV, L.P.

Target Fund Size: \$300 million

Expected Closing Date: Q1 2023 (first close)

PRINCIPALS

André Rice, President

Irwin C. Loud III, Chief Investment Officer

Alfred Sharp, Managing Director

Marcia Markowitz, Managing Director

Gregg Walker, Managing Director

Anthony Nanni, Director of Finance and CCO

Shannon Warland, Managing Director

INVESTMENT FOCUS

M2's strategy is to invest with small and emerging lower middle market buyout, growth equity, and special situation managers. M2 makes primary fund commitments and, in 2021, launched its co-investments platform. We seek to invest with high-quality managers who demonstrate an elevated level of domain expertise, have extensive sourcing networks, and can purchase companies at attractive entry valuations relative to the market.

TARGET INDUSTRIES

M2 will consider private equity strategies targeting diverse industries or sector specialties. We avoid strategies with commodity risk, energy, or passive investment approaches.

Year Established:

1999

Assets Under Management:

\$1.3 BILLION

Contact Information:

André Rice

President

P 312-782-7771

E andre.rice@m2am.com

Currently in the Market: Private Equity Fund of Funds and Separate Accounts

NEUBERGER BERMAN

Fund Name: NorthBound
Target Fund Size: \$1.4 billion
Expected Closing Date: TBD

PRINCIPALS

NorthBound Investment Committee:

Patricia Miller Zollar, Head of NorthBound Equity Partners

Anthony Tutrone, Head of NB Alternatives

David Stonberg, Deputy Head of NB Alternatives

Kent Chen, Managing Director

Paul Daggett, Managing Director

Michael Kramer, Managing Director

John Massey, Senior Advisor

David Morse, Managing Director

Joana Rocha Scaff, Managing Director

Jonathan Shofet, Managing Director

Brien Smith, Managing Director

Elizabeth Traxler, Managing Director

Peter von Lehe, Managing Director

Jacquelyn Wang, Managing Director

INVESTMENT FOCUS

Seeks to create a diversified, high-quality portfolio of emerging manager private equity primary and direct investments.

TARGET INDUSTRIES

Diversified

Year Established:

1939

Assets Under Management:

PRIVATE MARKETS:
~\$100 BILLION

Contact Information:

Patricia Miller Zollar
Managing Director
P 212-476-9256
E patricia.zollar@nb.com

Currently in the Market: Private Equity Fund of Funds and Separate Accounts

SANGO

Fund Name: Sango Private Equity IV LP

Target Fund Size: \$250 million

Expected Closing Date: First Close: November 2022

PRINCIPALS

Richard Okello, Co-founder, Managing Partner

Charles Mwebeiha, Co-founder, Partner

Vincent Williams, LP Relations

INVESTMENT FOCUS

Sango Capital Management is focused on high growth, middle market investments across the African continent. Based in Johannesburg, Sango is minority owned and is focused on delivering outperformance on a risk-adjusted and absolute return basis. We embed sustainability and impact into our process to maximize ESG impact per dollar spent. Sango is a trusted partner for institutional investors who seek focused and intelligent opportunities to invest in the African middle market, through a combination of fund-of-funds, direct and customized solutions.

TARGET INDUSTRIES

- Consumer
- Food value chain
- Energy
- Infrastructure services
- Technology
- Health
- Education

Year Established:

2011

Assets Under Management:

\$500 MILLION

Recent Fund:

FUND NAME:

Sango Private Equity III LP

AMOUNT RAISED

\$106 million

CLOSING DATE:

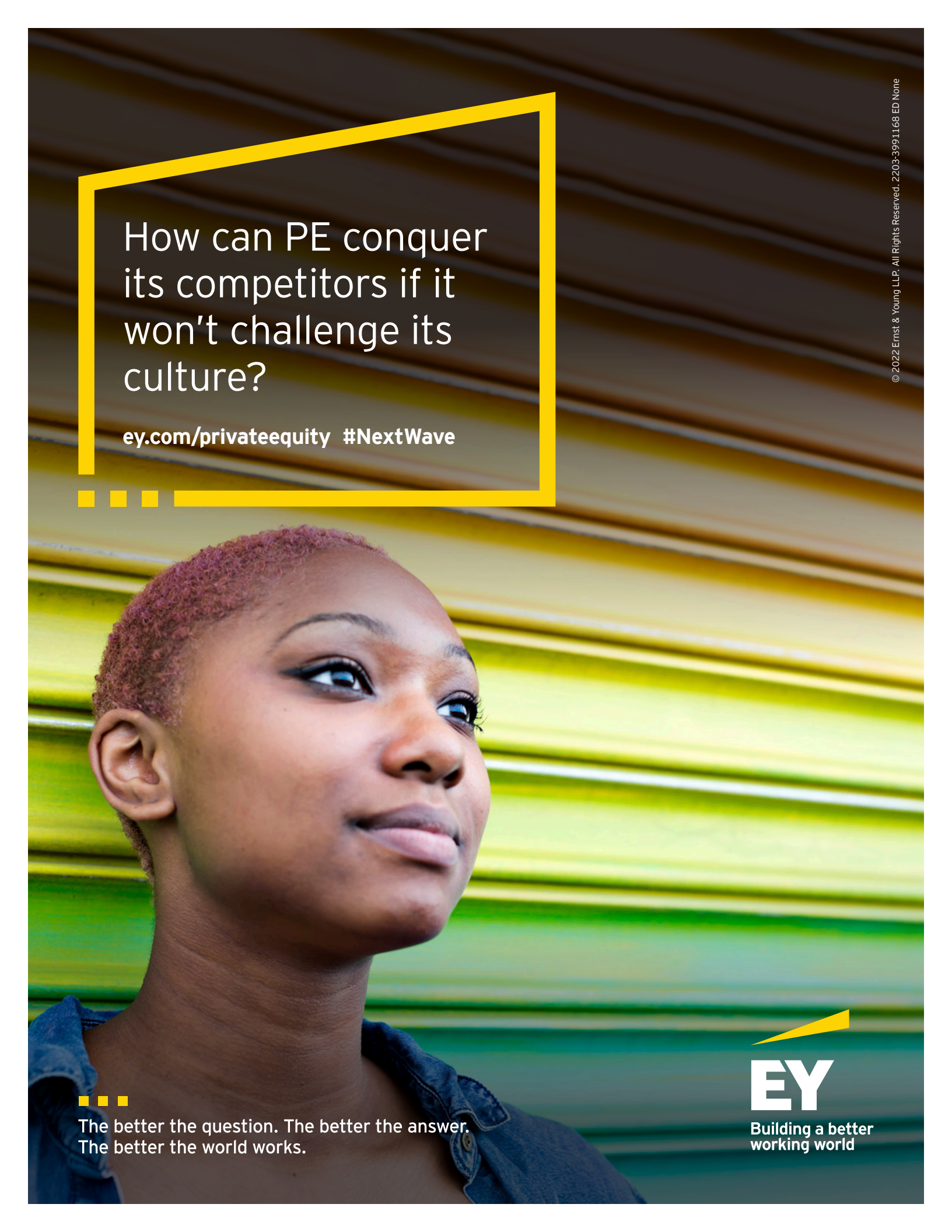
December 2020

Contact Information:

Vincent Williams, LP Relations

P 847-910-7977

E vince.williams@sangoprivateequity.com



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Currently in the Market: Venture Funds



Fund Name: Act One Ventures Fund III

Target Fund Size: \$100 million

Expected Closing Date: Q1 2023

PRINCIPALS

Michael Silton, Managing Director
Alejandro Guerrero, General Partner

INVESTMENT FOCUS

Capital-efficient business software with excellent founder-market fit

TARGET INDUSTRIES

Ecommerce infrastructure, vertical SaaS, and fintech — industries where we have expertise and experience as founders

Year Established:

2016

Assets Under Management:

\$137 MILLION

Recent Fund:

FUND NAME:
Act One Ventures Fund II

AMOUNT RAISED:
\$23 million

CLOSING DATE:
2019

Contact Information:

Alejandro Guerrero
General Partner
P 323-786-3838
E alejandro@actoneventures.com

Currently in the Market: Venture Funds

Advaita Capital

Fund Name: Advaita Capital
Target Fund Size: \$250 million
Expected Closing Date: Q1 2023

PRINCIPALS

Gayatri Sarkar, Founder and General Partner
Gail Perry Mason, General Partner

INVESTMENT FOCUS

100% women-POC-owned VC firm.

Thesis: Investing in mainstream tech companies with the mainstream return that is creating planet positive movement through lowering/removing carbon and or through various sustainable methods.

Platform: Mercer & Albourne Platform

TARGET INDUSTRIES

- Fintech
- Supplychain tech
- Enterprise and deep tech
- Digital healthcare
- Consumer tech
- Future of food
- Edtech
- Circular economy, climatetech

Year Established:

2021

Assets Under Management:

\$50 MILLION

Contact Information:

Gayatri Sarkar

Founder and General Partner

P 978-846-4458

E gayatri@advaitacap.com

Currently in the Market: Venture Funds



Fund Name: AIN Ventures

Target Fund Size: \$50 million

Expected Closing Date: December 2022

PRINCIPALS

Sherman Williams - Managing Partner

Emily McMahan - General Partner

INVESTMENT FOCUS

Dual-Use Technology and Veteran-Led Startups

TARGET INDUSTRIES

Defense Tech, Sustainability Tech, Disaster Tech, Health Tech, Civic Tech and Space Tech

Year Established:

2020

Assets Under Management:

TBD

Contact Information:

Sherman Williams

Managing Partner

P 312-532-4307

E sherman@academyinvestor.com

Currently in the Market: Venture Funds



Fund Name: AV Latam Fund III

Target Fund Size: \$120 million

Expected Closing Date: December 2023

PRINCIPALS

Camilo Kejner - Managing Partner

Hernan Fernandez - Managing Partner

INVESTMENT FOCUS

Based out of Mexico City and Austin, the firm leads or co-leads pre-seed, seed and Series A rounds in startups that drive innovative business models tailored for the US-hispanic and Latin American markets. Diversity in top-level management, Latinx founding teams and ESG-driven business models are also part of our investment thesis. We deploy initial tickets of up to \$5M USD to support MVPs, product-market-fit and internationalization efforts. As a member of the UN-PRI, our investments impact 75% of the UN Sustainable Development Goals and have positively influenced +540K lives in Latin America.

TARGET INDUSTRIES

Industry agnostic but mainly focused on:

- Fintech/Insurtech
- Foodtech
- Proptech
- Mobility/Logistics
- Retailtech
- Healthtech

Year Established:

2013

Assets Under Management:

\$80 MILLION

Contact Information:

Veronica Bailleres

Head of Investor Relations

E vbailleres@angelventures.vc

Currently in the Market: Venture Funds



Fund Name: Avestria Ventures Fund II

Target Fund Size: \$100 million

Expected Closing Date: TBD

PRINCIPALS

Linda Greub, CFA - Co-Founder and Managing Partner

INVESTMENT FOCUS

Avestria invests in early-stage (Seed & Series A) women's health or female-led life science ventures. These two historically underinvested sectors represent a >\$60B market opportunity: <1% of the venture capital invested in the \$4T US healthcare industry was directed towards women's health in 2020, according to PitchBook, while only 2% of all venture capital dollars went to female founders in 2021.

TARGET INDUSTRIES

- Healthcare
- Women's Health
- Life Sciences
- Female Founders

Year Established:

2019

Assets Under Management:

\$10 MILLION

Recent Fund:

FUND NAME:
Avestria Ventures Fund I

AMOUNT RAISED:
\$10 million

CLOSING DATE:
June 2019

Contact Information:

Eva Epker
Director of Marketing
P 413-648-7668
E eva@avestria.vc

Currently in the Market: Venture Funds



Fund Name: Black Operator Fund I

Target Fund Size: \$14.5 million

Expected Close Date: January 2023

PRINCIPALS

James Norman, General Partner

Sean Green, General Partner

INVESTMENT FOCUS

We exclusively invest in Black founders that are resilient, coachable and convicted they can dominate the market using some unique market insight(s) they have through life experience. Our first-hand knowledge as GPs who've built successful startups will enable us to catalyze the most multi-billion dollar valued companies led by Black founders. Our relationships with early-stage / growth VCs, a strong ecosystem of prolific founders, as well as strategic capital allocation for follow-on investment enables us to accelerate our portfolio through Series A investment and beyond.

TARGET INDUSTRIES

Generalist with lean towards mature industries that have yet to leverage technology to enhance workflow or service.

Year Established:

2021

Assets Under Management:

\$14.5 MILLION

Contact Information:

James Norman

Managing Partner

E james@blackopsvc.com

Currently in the Market: Venture Funds



Fund Name: Bloccelerate VC Fund II LP

Target Fund Size: \$100 million

Expected Closing Date: December 31, 2022

PRINCIPALS

Kate Mitselmaher Laurence, CEO, General Partner

Sam Yilmaz, COO, General Partner

INVESTMENT FOCUS

We invest in Seed & Series A companies building projects in the Web 3.0 economy. That includes blockchain-enabled protocols, middleware, and application layer companies.

TARGET INDUSTRIES

Blockchain / Web 3.0

Year Established:

2018

Assets Under Management:

\$45 MILLION

Recent Fund:

FUND NAME:
Bloccelerate VC Fund I LP

AMOUNT RAISED:
\$12.3 million

CLOSING DATE:
December 2020

Contact Information:

Kate Mitselmaher Laurence
Chief Executive Officer
E kate@bloccelerate.vc
P 415-203-2635

Currently in the Market: Venture Funds



Fund Name: DigitalDx Ventures II, L.P.

Target Fund Size: \$150 million

Expected Closing Date: June 2024

PRINCIPALS

Michele Colucci, Founder/CEO

Eric Weiss, MD, Venture Partner

David Kirk, PhD, Venture Partner

Anula Jayasuriya, Investment Partner

Vanessa Small, Investment Partner

INVESTMENT FOCUS

DigitalDX Ventures is an early-stage majority woman-owned venture capital fund investing in early-stage healthcare companies that use AI and data to diagnose illness earlier, less invasive, less expensive, and more accurate. The team has known one another for over 20 years, and worked together in various capacities and in Fund I. Each team member brings a unique expertise and deal flow resulting in reviewing over 80+ companies per month. We invest 100k - 1m for our initial investment with a goal of owning 10-15% at exit. Current Fund I has 9 investments and after 2 audited years, has an RVPI of 1.47, a net IRR of 24.37% and a deal IRR of 34.24%.

TARGET INDUSTRIES

Healthcare, Artificial Intelligence, Data, Machine Learning, Wearables

Our target is to invest at the intersection of technology, biology, and chemistry. Our focus is on the companies that use technology to help a doctor make a better, more personalized decision.

Our team consists of world experts in these areas.

Year Established:

2019

Assets Under Management:

\$23 MILLION

Recent Fund:

FUND NAME:
DigitalDX Ventures I, LP

AMOUNT RAISED:
\$23 million

CLOSING DATE:
October 2021

Contact Information:

Michele Colluci
Fund CEO
E michele@digitaldx.com
P 650-421-6212

Currently in the Market: Venture Funds



Fund Name: DXII Fund, LP
Target Fund Size: \$50 million
Expected Close Date: TBD

PRINCIPALS

Daniel Santamarina, Managing Partner
José Luis Silva, Managing Partner
Susana Espinoza, Partner

INVESTMENT FOCUS

Dux Capital is an Early Stage VC Firm (Seed and Series A) investing in US-based Latinx founders. We provide funding to groups that have been historically underinvested, overlooked, and under-represented. The General Partners are a diverse, multidisciplinary and emerging fund managers with significant experience leading investments in Latinx founders and helping them scale through different countries across the continent. Fund II will continue its first fund strategy and will continue trying to move the needle across the gap that exists between Latinx and Non-Hispanic investments.

TARGET INDUSTRIES

Dux Capital VC firm is a mission-driven backing Latinx founders. Industry agnostic with preference in technology high-growth startups with a clear path to scale.

Fund I included startups in the Fintech, Logtech, IOT, Edtech, AI and Consumer areas.

Year Established:

2016

Assets Under Management:

\$6.8 MILLION

Recent Fund:

FUND NAME:
DXI Fund, LP

AMOUNT RAISED:
\$6.5 million

CLOSING DATE:
January 2018

Contact Information:

Daniel Santamarina
Managing Partner
P 52 55 4139 0754
E daniel@duxcapital.vc

Currently in the Market: Venture Funds

MACELLUM

PRIVATE CAPITAL

Fund Name: Macellum Private Capital Fund, LP

Target Fund Size: \$100 million

Expected Closing Date: December 2022

PRINCIPALS

Daniel Balzora, Managing Partner, Member of IC
Jon Duskin, Chair of IC

INVESTMENT FOCUS

MPC is a Black-led growth capital firm focused on Black- and minority-owned/-led consumer businesses. The 15% pledge and supplier diversity programs create a \$1T+ opportunity in an underdeveloped market that typically lacks capital, operational resources, and deep networks. However, ~3% of VC dollars (less for PE and growth capital) is invested in these businesses.

MPC, in collaboration with our Strategic Partners, addresses this need with our unique and compelling value proposition to founders to support and grow companies. Strategic Partners include:

- G-III (tkr: GIII)—\$3B revenue global designer, manufacturer, and marketer of apparel and accessories across 30+ brands via multiple distribution channels and price points.
- Citi Trends (tkr: CTRN)—\$1B revenue diversified retailer w/600+ locations focused on Black and Latino consumers.
- Bob Johnson—entrepreneur, investor, philanthropist, and Founder of BET and The RLJ Companies.
- The Strategic Partners are on our Advisory Board and are expected to be initial investors.

TARGET INDUSTRIES

Consumer

- Household goods, health and beauty, apparel, personal products, F&B
- Across all price points and distribution channels
- High value service providers and vendors into the consumer and retail industries

Year Established:

2022

Assets Under Management:

N/A

Contact Information:

Daniel Balzora

Managing Partner

E dbalzora@macellumpc.com

P 805-796-9022

Currently in the Market: Venture Funds



Motley Fool Ventures

Fund Name: Motley Fool Ventures II

Target Fund Size: \$300 million

Expected Closing Date: March 2023

PRINCIPALS

Ollen Douglass, Managing Partner

INVESTMENT FOCUS

MFV invests in early-stage venture capital-backed companies. The firm looks for startups leading digital transformations in large, legacy industries. MFV has a network of millions and approximately 1,000 LPs that are leveraged to seek and support great investments inside and outside the norms. Our typical portfolio company investment is a fast-growing, Seed-to-Series B business primed to benefit from our capital and the operational domain expertise of the team and our network.

TARGET INDUSTRIES

Core: Fintech, Digital Health, PropTech, HRTec

Secondary: Enterprise Software, Food & Ag Tech; Consumer Marketplace

Year Established:

2018

Assets Under Management:

\$250 MILLION

Recent Fund:

FUND NAME:

Motley Fool Ventures I

AMOUNT RAISED

\$150 million

CLOSING DATE:

2018

Contact Information:

Jenn Kasse

Institutional Investor Relations

E JenK@FoolVentures.com

P 619-614-2682

Currently in the Market: Venture Funds



Fund Name: New Voices Fund II

Target Fund Size: \$300 million

Expected Close Date: Q2 2023

PRINCIPALS

Richelieu Dennis, Managing Director

Darryl Thompson, Chief Investment Officer / Managing Director

INVESTMENT FOCUS

New Voices is a U.S.-based venture capital firm formed for the purpose of investing in early-stage and growth-stage companies founded by people of color or serving communities of color. The Fund targets specific categories in the Consumer industry that are ripe for brand, product, and service innovation. The Firm's first fund was created to empower female entrepreneurs of color to reach their full potential by leveling the playing field and providing unprecedented access to capital and expertise necessary for success. The General Partner, Richelieu Dennis, has been able to capitalize on his experience and knowledge from growing a haircare business from idea to exit in 2017 to Unilever. The second Fund will expand the focus of Fund I by including companies led by men of color and companies that serve communities of color, where New Voices can add significant strategic and operational value. Fund II will continue to identify coachable, purpose-driven founders with businesses that provide strong exit opportunities and that seek to co-create and collaborate with New Voices.

TARGET INDUSTRIES

- Consumer Technology

Year Established:

2018

Assets Under Management:

\$214 MILLION

Contact Information:

Darryl Thompson

Chief Investment Officer

P 203-912-7265

E darryl@newvoices.com

Currently in the Market: Venture Funds

NextEquity

Fund Name: NextEquity Partners II

Target Fund Size: \$200 million

Expected Close Date: January 2023

PRINCIPALS

Avie Tevanian, Co-Founder & Managing Director
Adam Hopkins, Co-Founder & Managing Director
Rami Reyes, Co-Founder & Managing Director
Fred Anderson, Co-Founder & Managing Director

INVESTMENT FOCUS

NextEquity Partners, founded by former Apple executives and experienced private equity investors from Elevation Partners, makes mid-stage venture investments, with a value lens, in leading underhyped private enterprise and consumer technology companies. NextEquity brings a unique combination of Apple DNA, Silicon Valley relationships, and private equity discipline to mid-stage tech investing and to supporting portfolio companies. Unlike most venture firms that ignore downside risk, NextEquity makes high upside investments with lower risk of capital impairment by focusing on rapidly growing, under-the-radar category winners that have venture upside but with more attractive valuations and security structures.

TARGET INDUSTRIES

Enterprise software and consumer technology

Year Established:

2015

Assets Under Management:

\$230 MILLION

Recent Fund:

FUND NAME:
Next Equity Partners

AMOUNT RAISED
\$120 million

CLOSING DATE:
2016

Contact Information:

Rami Reyes
Co-Founder & Managing Director
E rami@nextequity.com
P 786-285-4700

Currently in the Market: Venture Funds



non sibi ventures

Fund Name: non sibi ventures, lp

Target Fund Size: \$50 million

Expected Close Date: Q4 2022

PRINCIPALS

Kent Lucas, Co-Founding Partner / GP

Sid Smith, Co-Founding Partner / GP

Susan Park, Partner

Saamra Mekuria-Grillo, Partner

INVESTMENT FOCUS

non sibi ventures is a differentiated black and female led investment firm targeting leading venture returns by applying value investing principles to our sourcing and selection process to invest in category defining early stage U.S.-based technology companies. The fund targets seed and series A investments in underrepresented minority (67%) and women (50%) founders and undervalued solutions that address underserved consumers, enterprises, or markets. non sibi's team and strategy are further differentiated by their experience, network, access, and specialized leadership development programming for all invested founders.

TARGET INDUSTRIES

- Mobility
- Sustainability
- Industry 4.0
- Education Technology

Year Established:

2021

Assets Under Management:

CURRENTLY FUNDRAISING

Contact Information:

Kent Lucas

Co-Founding Partner / GP

P 646-785-9912

E kent@nonsibi.vc

Sid Smith

Co-Founding Partner / GP

P 301-455-4745

E sid@nonsibi.vc

Currently in the Market: Venture Funds



Fund Name: Otundi Ventures

Target Fund Size: \$75 million

Expected Closing Date: TBD

PRINCIPALS

Nnena Nkongho, Founder and Managing Partner

Lanre Akintujoye, Principal

Gizem Çubukçu, Associate

INVESTMENT FOCUS

Otundi Ventures invests in high-growth, technology-enabled businesses across Africa. Otundi Ventures plans to deploy between \$1 million to \$10 million in companies that leverage technology to address some of Africa's acute business challenges: inefficient legacy infrastructure, market failure, and cost inefficiencies. Otundi actively supports its founders in building businesses with the potential to scale, becoming regional and global category leaders. We believe that access to Otundi's experience, knowledge and networks will help build stronger entrepreneurs, founding teams and businesses, creating additional economic opportunities that leave a legacy of impact across African communities. While the fund can invest in businesses across Africa (or those that serve African markets), Otundi's investment pipeline development activity is focused on core technology hubs that include, but are not limited to Egypt, Kenya, Nigeria and South Africa.

TARGET INDUSTRIES

While Otundi Ventures invests in high-growth, technology-enabled businesses across Africa, the fund's investment mandate is sector-agnostic.

Year Established:

2020

Assets Under Management:

CURRENTLY FUNDRAISING

Recent Fund:

FUND NAME:

Digital Growth Africa (DiGAME)

AMOUNT RAISED

\$39.5 million

CLOSING DATE:

2017

Contact Information:

Elena Iannaccone

Head, Investor Relations

E elena@otundi.com

P 202-680-8793

Currently in the Market: Venture Funds



Fund Name: Recast Capital Fund I

Target Fund Size: \$100 million

Expected Closing Date: Q2 2023

PRINCIPALS

Courtney McCrea, Co-Founder & Managing Partner

Sara Zulkosky, Co-Founder & Managing Partner

INVESTMENT FOCUS

Recast Capital is a 100% woman-owned platform investing in emerging managers in venture capital. The fund's targets are predominantly based in the US, early-stage focused, raising institutional fund iterations I-III, and are preferably led by a diverse partnership. We aim to provide our LPs diversified exposure of fund iteration, geography (within US), sector and vintage year.

TARGET INDUSTRIES

Sector-agnostic (no biotech/pharma); offering diversified sector exposure

Year Established:

2020

Assets Under Management:

INFORMATION

Contact Information:

Sara Zulkosky

Co-Founder & Managing Partner

P 651-260-6173

E sara@recastcapital.com

Currently in the Market: Venture Funds



Fund Name: REFASHIOND Ventures Fund 1

Target Fund Size: \$50 million

Expected Close Date: TBD

PRINCIPALS

Lisa Morales-Hellebo, General Partner & Co-founder

Brian Laung Aoaeh, CFA, General Partner & Co-founder

INVESTMENT FOCUS

REFASHIOND Ventures champions and invests in early-stage startups reinventing global, industrial supply chains through scalable networks, platforms, ecosystems, and information infrastructure, which are defensible through economic moats. The co-founders and general partners of the firm are also co-founders of The New York Supply Chain Meetup and The Worldwide Supply Chain Federation. Starting with a rolling fund launched on AngelList in July 2021, REFASHIOND Ventures has closed 13 investments as of March 2022.

TARGET INDUSTRIES

REFASHIOND Ventures invests in early-stage supply chain technology across all industries, with the firm's investments categorized across Next Generation Logistics, Advanced Manufacturing, Advanced Materials, and Data & Decision Analytics.

Year Established:

2021

Assets Under Management:

\$1 MILLION

Contact Information:

Brian Luang Aoaeh, CFA

General Partner & Co-founder

P 646-388-4544

E brian@refashiond.com

Currently in the Market: Venture Funds



RELENTLESS VENTURE PARTNERS

Fund Name: Relentless Venture Partners I, LP

Target Fund Size: \$75-125 million

Expected Closing Date: March 2023

PRINCIPALS

Boris Moyston, Founder & Senior Managing Partner
Anthony Abrahams, Co-Founder & Managing Partner
Tyler Korn, Co-Founder & Managing Partner
David Dalvey, Advisory Partner
Chinedu Echeruo, Partner
Luke Cooper, Partner
Venkat Kopanathi, Partner

INVESTMENT FOCUS

Relentless Venture Partners is a venture capital fund investing in technology and technology-enabled companies founded by Black and Latin American entrepreneurs. We invest at the Series A financing stage.

TARGET INDUSTRIES

We are agnostic, but tilt towards enterprise and sustainability.

Year Established:

2021

Assets Under Management:

CURRENTLY FUNDRAISING

Contact Information:

Boris Moyston

Founder & Senior Managing Partner

P 917-841-4992

E boris@relentlessventurepartners.com

Currently in the Market: Venture Funds



Fund Name: Semillero Investment Fund II LP

Target Fund Size: \$100 million

Expected Close Date: October 2023

PRINCIPALS

Alex Borschow, Managing Partner

Gualberto Rodriguez, Managing Partner

Natalia Lopez, Partner

INVESTMENT FOCUS

Semillero is a 100% LatinX owned and operated early and emerging growth venture capital firm. We look to drive climate, social, and economic impact in our investments in food, beverage, and food tech companies. Semillero has historically partnered with diverse and female founders, with 73% of our founders and CEOs being diverse and/or female. We focus on Series A and Series B stages and seek Board seats in half of our companies. We have a cultivated a deep network and pipeline across North America, Latin America, Israel, and Europe.

TARGET INDUSTRIES

Semillero focuses on the food, beverage, and food tech industries. We will also look opportunistically at the wellness and circular economy sectors.

Year Established:

2015

Assets Under Management:

\$52.9 MILLION

Recent Fund:

FUND NAME:
Semillero Investment Fund I LLC

AMOUNT RAISED:
\$25.1 million

CLOSING DATE:
September 2019

Contact Information:

Alex Borschow

Managing Partner

P 646-413-4384

E alex@semilleropartners.com

Currently in the Market: Venture Funds



Fund Name: Skillbridge Capital I
Target Fund Size: \$75-100 million
Expected Close Date: TBD

PRINCIPALS

Olu Beck, CEO and Managing Partner

INVESTMENT FOCUS

SkillBridge Capital makes early to mid-stage (Seed - Series D) investments in the underserved and under-hyped white space of early and emerging growth consumer businesses. We have a value lens (low downside risk + reasonable valuations) & an ESG focus, targeting specific Consumer categories & investing in rapidly growing brands, led by coachable, passionate founders building the next generation of innovative, sustainable consumer brands with a clear path to profitability and strong exit potential. The Fund leverages not only patient capital but also its strategic, operating, financial and wide consumer network to find strongly positioned, reasonably priced companies that will deliver Alpha returns and have a low risk of capital impairment.

TARGET INDUSTRIES

Specific Consumer sub-sectors with strong ESG focus:* Food & Beverage* Sustainability, Health & Wellness* Services

Year Established:

2020

Assets Under Management:

INFORMATION

Contact Information:

Olu Beck

CEO & Managing Partner

P 973-879-0883

E contact@skillbridgecapital.com

Currently in the Market: Venture Funds



Fund Name: Spindletop Health Growth Capital III

Target Fund Size: \$400 million

Expected Closing Date: TBD

PRINCIPALS

Evan Melrose, MD, MBA, Managing Director

Steve Whitlock, Managing Director

Kelly Huang, PhD, Managing Director

Shannon Rothschild, Managing Director

INVESTMENT FOCUS

Spindletop Capital was founded by physicians and healthcare operators dedicated to improved healthcare and lower costs for future generations. Managed by an unrivaled team of investment professionals and advisors with over 200 years of operational, clinical, and transactional experience. Invests nationally as a sought-after thought partner and co-investor by entrepreneurs, leading VC/PE firms, and Fortune 100 companies.

Spindletop Capital's focus: (1) growth capital \$20-\$100M (plus co-invest) in proprietary lower-risk commercial-stage healthcare opportunities (2) target high-growth de-risked business models (limited technical, regulatory, reimbursement risk). 'Spindletop Six' investment criteria: \$2-20M EBITDA, Growth Rate >20%, Unmet Need, Creates Impact, and conservative leverage. Opportunities are proprietary and generated through a thematic, research-driven process. Measures social and environmental impact by leveraging the B Impact Assessment and supports UN SDGs. GP donating 10% of GP to nonprofits addressing healthcare racial disparity and injustice.

Spindletop's four Senior Managing Directors average 17 years working together. Investment Committee has invested \$20B+ in 600+ transactions at prior firms, including GS, PwC and JnJ.

TARGET INDUSTRIES

Spindletop Capital leverages a research-driven, thematic approach to sourcing proprietary opportunities nationally across all healthcare sectors, including medical devices, diagnostics, healthcare services, healthcare IT, specialty pharmaceuticals, and commercial-stage biopharma.

Year Established:

2011

Assets Under Management:

N/A

Recent Fund:

FUND NAME:
Spindletop Health

AMOUNT RAISED
N/A

CLOSING DATE:
2021

Contact Information:

Evan Melrose, MD, MBA
Managing Director
P 512-961-4633
E evan@spindletopcapital.com

Currently in the Market: Venture Funds



Fund Name: True Equity Growth I L.P.

Target Fund Size: \$75-100 million

Expected Close Date: TBD

PRINCIPALS

Dehdan Miller, Managing Partner & Co-Chief Investment Officer

Hugh O'Donnell, Co-Chief Investment Officer

INVESTMENT FOCUS

The key differentiator for True Equity Growth (TEG) is our relationship with investment origination partner True Search, one of the leading executive search firms for VC-backed companies. In the past 12 months, True Search has generated almost \$300 million in search work for 1,000+ VC/GE backed companies. The relationship has already yielded a high volume of direct investments in early-stage companies backed by leading VC firms for True Equity's inaugural early-stage fund, which closed in 2021 on \$50M and has invested \$15M to-date in 50 companies. TEG represents the expansion of this existing investment strategy, from early-stage VC to later-stage VC and growth equity in a new, adjacent fund.

Since TEG's establishment in Q4 2021, we have invested over \$1M in 6 later-stage companies backed by high-quality VC firms.

TARGET INDUSTRIES

Generalist: Our fund will make 150+ investments and will have broadly diversified exposure across the industries where later stage VC and growth equity firms are most active.

Year Established:

2021

Assets Under Management:

INFORMATION

Contact Information:

Dehdan Miller

Managing Partner & Co-Chief
Investment Officer

P 206-295-7033

E dehdan@trueplatform.com

Currently in the Market: Venture Funds



WM PARTNERS LP

Fund Name: HPH III Investments, LP and Affiliates
Target Fund Size: \$600 million
Expected Close Date: 12 month anniversary from first close

PRINCIPALS

Alejandro Weinstein, Co-Founder
Jose Minski, President & Co-Founder
Ernesto Carrizosa, Executive Managing Director & Partner

INVESTMENT FOCUS

WM Partners is an emerging and certified diverse-owned private equity manager focused on investing in the health & wellness industry. The firm focuses on acquiring lower-middle market companies with brands in fast-growing, fragmented and defensive subsectors of the natural consumer health sector. WM Partners aims to create value operationally and has a strong ESG focus. We seek mostly majority control investments and will invest in predominantly US based companies.

TARGET INDUSTRIES

- Natural Living (Personal care, Household, Pets)
- Functional Foods (Superfoods, Beverages)
- Natural Remedies (natural, plant, herb-based ingredients)
- Natural OTC (Vitamins, Minerals, Supplements)

Year Established:

2015

Assets Under Management:

\$700 MILLION

Recent Fund:

FUND NAME:
HPH II Investments Master Fund, LP

AMOUNT RAISED:
\$550 million

CLOSING DATE:
August 2021

Contact Information:

Vanessa Gabela
Managing Director
P 754-209-6468
E vg@wmplp.com



Jerry Darko, Partner
MANAGING DIRECTOR, INVESTMENT BANKING

Diverse Perspectives Drive Results

Our diverse perspectives, backgrounds, and voices empower us to drive results for clients operating in different industries and different countries around the globe. We value a broader lens. Diversity enhances our intellectual capital allowing us to find the best solutions in the most powerful way possible for our clients.

William Blair

Currently in the Market: Hedge Funds



PRINCIPALS

Tracy V. Maitland, President/CIO

INVESTMENT FOCUS

Alternative & Traditional Investment Strategies in Convertible and High Yield Markets:

Alternative Strategies:

- Hedged Convertible
- Global Opportunity
- Global Absolute Return

Traditional Strategies:

- Global Balanced Convertible
- Global Phoenix Convertible
- Balanced Convertible
- Phoenix Convertible Income
- High Yield

INVESTMENT APPROACH

Advent's mission is to protect and grow our clients' capital. Bottom-up fundamental credit research lies at the core of every investment decision we make and each strategy we offer. We believe the union of both credit and equity research is critical to investing. Advent's philosophy is built on the belief that credit research leads to an accurate understanding of a security's downside while equity research helps us properly value the upside potential of our investments. Understanding both of these facets of an investment is critical to our thesis. We seek to produce consistent and frequent returns while generating alpha across all of our strategies through a demonstrated investment discipline of over 20 years. Our focus on capital preservation is a cornerstone of our global platform.

Year Established:

1995

Assets Under Management:

\$9.5 BILLION

Contact Information:

Tracy Maitland

P 212-482-1600

E tmaitland@adventcap.com

Currently in the Market: Hedge Funds

Chicago River Capital

Fund Name: Harbor Investment Fund

Target Fund Size: \$4 million

Expected Close Date: Open

PRINCIPALS

Christopher C. Melvin, Founder & Managing Member

INVESTMENT FOCUS

Chicago River Capital (CRC) is an independent and African American owned asset manager. We are built on the foundation of Christopher Melvin's 30+ year career as a market maker, specialist, and proprietary trader of futures and securities. CRC's core philosophy is that Capital Protection is as Important as Capital Growth.

What makes CRC unique is the "truly hedged" nature of our strategies. We meet investors specific needs in the futures, options and cash securities markets and earn a "facilitation fee". This profit is locked in for our limited partners with very secure hedging. The result has been a long history of positive annual returns.

INVESTMENT APPROACH

Our investment approach is centered on three steps; 1) Continual pressure to generate new ideas, 2) Focus on the most profitable and secure ideas, and 3) Disciplined portfolio construction and risk management. The experienced judgement and close working relationship of Doug Beeler and Chris Melvin are the foundation for a long future of continued strong performance. Key characteristics include:

- Defensive Strategy of Futures, Options, and Cash Securities
- Market Neutral, Multi-Strategy, and Fully Hedged
- Facilitation Trades Providing Liquidity to the Market
- 7.27 Sortino Ratio and 2.56 Sharpe Ratio
- 10+ Years of Positive Returns

Year Established:

2011

Assets Under Management:

\$4.2 MILLION

Contact Information:

Edward Finn

Managing Director

P 312-269-4600

E edward.finn@crcfunds.com

Currently in the Market: Hedge Funds



PRINCIPALS

Fred Cummings, President & Portfolio Manager

INVESTMENT FOCUS

Elizabeth Park is a US Bank and Thrift specialist hedge fund that was started in 2008. We employ a fundamental, bottoms-up stock picking process focused on mid, small and micro-cap U.S. banks and thrifts. The combination of our team of 5 investment professionals with almost 130 years of experience with deep vertical expertise, proven investment process, team-oriented culture and focus creates a competitive advantage.

Elizabeth Park manages three fund products. Our EPCM Long/Short Equity product is a sector hedge fund focusing on U.S. Banks & Thrifts. The fund's objective is to achieve superior risk-adjusted returns while preserving capital. The fund targets a 12-15% net return with lower volatility with lower correlation to broader market indices.

We manage two long-only products. The EPCM Large Cap Bank Fund utilizes proprietary processes and analytics to beat the S&P Regional Bank Index. The EPCM Event Driven Fund capitalizes on bank consolidation and seeks to buy high quality franchises sought by multiple bidders. This fund tends to skew toward micro capitalization banks and targets 12-15% net returns with lower volatility and correlation to broader bank indices.

TARGET INDUSTRIES

US Banks and Thrifts

Year Established:

2008

Assets Under Management:

\$325 MILLION

Contact Information:

**Craig Cimatori, CFA, CPA
(inactive)**

Director of Business
Development and Investor
Relations

P 216-292-5777

E clc@elizabethparkcm.com

Currently in the Market: Hedge Funds

HEARD CAPITAL

NIMBLE | THOUGHTFUL | DELIBERATE

PRINCIPAL

William Heard, Founder, CEO and CIO

INVESTMENT FOCUS

Heard Capital LLC (the "Firm") invests in public equities in the technology, media, telecommunication, financial and industrial sectors. The Firm believes the regulatory structures, competitive landscape, demographics and historical biases within these industries often result in misunderstandings and inefficiencies, thereby creating investment opportunities. The Firm analyzes opportunities on a global basis, utilizing a fundamental, bottom up analysis and leveraging the team's 15+ years of investment experience. The Firm targets investments in companies that it believes provide an essential product or process, have a strong economic moat, and demonstrate strong alignment of interests with shareholders but tend to be misunderstood by the market.

The Firm invests in a concentrated, long-term manner across two investor-aligned funds:

- Heard Opportunity Master Fund seeks to generate superior risk-adjusted returns while preserving capital across market environments.
- Heard High Conviction Long Only Fund focuses on capital appreciation for investors with a longer investment horizon.

TARGET INDUSTRIES

U.S. Listed public equities in the following sectors:

- Financials
- Industrials
- Media
- Technology
- Telecommunication

Year Established:

2011

Assets Under Management:

\$1.1 BILLION

Contact Information:

Priya Kaftan

Head of IR and Product Strategy

P 312-768-5211

E pkaftan@heardcapital.com

Currently in the Market: Hedge Funds



PRINCIPALS

Troy Dixon, CIO, Managing Partner

Taranjit Sabharwal, PM, Partner

Joseph Valentine, PM, Partner

INVESTMENT FOCUS

Hollis Park invests in a broad range of structured products, seeking to produce long-term returns through a combination of long and short positions in securities including Agency RMBS, Non-Agency RMBS, CLOs, CDOs, CMBS, ABS, equity related securities, derivatives, total return swaps and a variety of other instruments that meet Hollis Park's risk and return objectives. Hollis Park has twelve professionals and manages money for some of the world's leading institutional investors, including a seed investment from Grosvenor Capital Management, a number of prominent public and private pension funds and fund of hedge funds.

INVESTMENT APPROACH

Hollis Park employs a multi-strategy approach, investing across the entire spectrum of structured products. The firm dynamically allocates capital across structured rates, structured derivatives and structured credit. The total amount invested in any of these three security classes is limited to avoid overconcentration and ensure diversification appropriate to the firm's investment thesis.

Year Established:

2014

Assets Under Management:

\$580 MILLION

Contact Information:

Ajai Thomas

P 212-205-8101

E athomas@hollisparkpartners.com

Currently in the Market: Hedge Funds



Fund Name: Meteora Select Trading Opportunities LP

Target Fund Size: \$500 million

Expected Close Date: Open

PRINCIPALS

Vikas Mittal, CIO & Founder

Joseph Levy, CFO, CCO, COO

Kevin S. Gahwyler, Managing Director

Joe Tonnos, Associate PM & Principal

INVESTMENT FOCUS

Meteora Capital, LLC is an investment adviser founded in 2021 by Vikas Mittal specializing in event driven investments currently focused on the SPAC ecosystem.

Before launching, Meteora, Vik spent 16 years on the buy-side as a Partner and one of two Portfolio Managers at a market-neutral fund, Glazer Capital, deploying capital across various investment strategies: merger arbitrage/event equities, SPACs, converts, event-driven high-yield/loans, and structured financings. Vik began investing in SPACs in 2009 during his time at Glazer and had primary, "CIO-like" oversight for the illiquid SPAC portfolio.

Meteora has 5 investment professionals (9 professionals in aggregate) with more than two-decades of collective SPAC investing experience and a track record managing capital in event, market-neutral and structured investments.

On March 1, 2022, Meteora launched a dedicated monthly liquidity market-neutral/event-driven/SPAC focused hedge fund ("MSTO"). In addition, Meteora manages two legacy closed-end funds with approximately \$150M of AUM that invest in the risk capital portion of the SPAC capital structure.

INVESTMENT APPROACH

Open-ended SPAC opportunities

Year Established:

2014

Assets Under Management:

\$250 MILLION

Recent Fund:

FUND NAME:

Meteora Capital Partners I LP

AMOUNT RAISED:

\$76 million

CLOSING DATE:

June 2021

Contact Information:

Kevin S. Gahwyler

Managing Director

E kevin@meteoracapital.com

P 201-906-0527

Currently in the Market: Hedge Funds

SELCOUTH

PRINCIPALS

Keith Hwang, Sc.D., Chief Investment Officer & Managing Partner
Daniel Smith, Chief Operating Officer & Head Trader

INVESTMENT FOCUS

Product engineering and technology development expertise with decades of investment acumen to surface unique and hard to find asymmetric opportunities unappreciated and misunderstood by traditional Wall Street. Our unique approach typically results in a portfolio substantially differentiated from the popular “disruptive technology” companies which are often overvalued.

Selcouth seeks to generate durable and sustainable returns focused on unique growth opportunities, low correlation and downside protection to adverse market conditions.

TARGET INDUSTRIES

Technology, Media, & Telecommunications

Year Established:

2018

Assets Under Management:

CURRENTLY FUNDRAISING

Contact Information:

Keith Hwang, Sc.D.

P 206-462-5164

E keith@selcouthcapital.com

Investor.Relatons@selcouthcapital.com

Currently in the Market: Hedge Funds



PRINCIPALS

Soohyung "Soo" Kim, CIO & Managing Partner

David Glazek, Partner

Joseph Mause, Partner, CFO

Gail Steiner, Partner, General Counsel, CCO

INVESTMENT FOCUS

Standard General is an alternative investment manager specializing in middle-market event-driven, special situations, and distressed debt investing. We take an active approach focusing on mispriced situations where our market, legal, and industry expertise can help unlock value by addressing technical or fundamental factors causing pricing discrepancies.

INVESTMENT APPROACH

Standard General's hedge fund vehicles seek to generate all-weather returns with moderate volatility and low correlation to the broader markets through a hedged investment program and idiosyncratic name selection. We invest long and short across the capital structure (i.e., loans, bonds, convertibles, public equities and post-reorganization equities). This cross-asset perspective allows us to seek-out the most compelling risk versus reward propositions regardless of the market environment.

Year Established:

2007

Assets Under Management:

\$1.3 BILLION

Contact Information:

Jerry Bright

P 212-257-4731

E jbright@standgen.com

Robert Galeano

P 212-257-4733

E rgaleano@standgen.com

Currently in the Market: Hedge Funds



Fund Name: VeriStar Capital Partners LP

Target Fund Size: \$170 million

Expected Closing Date: TBD

PRINCIPALS

Kennie Oh, President & CIO

Luther Williams, Partner and Head of Research

INVESTMENT FOCUS

VeriStar takes a private equity approach tailored to public markets. We apply a fundamental, rigorous, research-driven process to develop a concentrated portfolio of long-term winners that have sustainable competitive advantages but are mispriced due to misunderstandings arising from change. VeriStar invests in publicly-traded equities in developed markets. History/ongoing affiliation with AEA Investors (Private Equity firm) drives synergies that enhance its research process from AEA's institutional knowledge and network.

TARGET INDUSTRIES

Generalists with focus on historical sectors of expertise: industrials, consumer, business services, healthcare services, media and communications and consumer facing technology

Year Established:

2017

Assets Under Management:

~\$170 MILLION

Recent Fund:

FUND NAME:
Secondaries Opportunity
Fund II & Co Invest

AMOUNT RAISED
\$185 million

CLOSING DATE:
Q2 2019

Contact Information:

Kenny Oh
President & CIO
E koh@veristarcap.com
P 212-702-0542



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PE firms can contact: aws-pe-pathways@amazon.com

VC firms can contact: lilyxu@amazon.com

Currently in the Market: Real Estate



BAY STREET CAPITAL HOLDINGS

Fund Name: Alt Path I Fund

Target Fund Size: \$100 million

Expected Close Date: March 2023

PRINCIPALS

William Huston, Founder and Chief Investment Officer

INVESTMENT FOCUS

Bay Street Capital Holdings is an independent investment advisory, wealth management, and financial firm headquartered in Palo Alto, California. We manage portfolios with the goal of maintaining and increasing total assets and income. Although many advisors may focus on maximizing returns, we place a higher priority on managing total risk and volatility. We have a private real estate fund that focuses on luxury real estate assets that yield a reliable stream of income and top quartile, predictable appreciation in prime travel destinations. We target the digitally native consumer that is driven by social influencers to engage in commerce.

TARGET INDUSTRIES

Real Estate (Private Fund)

Year Established:

2018

Assets Under Management:

\$86 MILLION (WEALTH MANAGEMENT)

\$6 MILLION (REAL ESTATE)

Contact Information:

Jackie Nguyen

Head of Investor Relations

P 917-275-7562

E jackie@baystreetcapitalholdings.com

Currently in the Market: Real Estate



Fund Name: Brasa Real Estate Fund III, LP

Target Fund Size: \$750 million

Expected Close Date: December 2023

PRINCIPALS

Eric Samek, Founder and Managing Director

Ji Jeon, Chief Financial Officer and Chief Compliance Officer

INVESTMENT FOCUS

Brasa Capital Management is a real estate investment manager based in Los Angeles, CA. Brasa targets middle market commercial real estate investments in the Western US and Texas. The firm invests across the capital stack in diversified asset types.

TARGET INDUSTRIES

Real Estate

Year Established:

2018

Assets Under Management:

\$695 MILLION

Recent Fund:

FUND NAME:

Brasa Real Estate Fund II, LP

AMOUNT RAISED

\$450 million

CLOSING DATE:

June 2022

Contact Information:

Alexis Lewis

VP, Investments

P 310-620-2888

E alewis@brasacap.com

Currently in the Market: Real Estate

CADRE

Fund Name: Cadre Horizon Fund

Target Fund Size: \$300 million

Expected Close Date: March 2023

PRINCIPALS

Ryan Williams, Founder and Executive Chairman

Jared Kaplan, CEO

Dan Rosenbloom, Head of Investments, Investment Committee Member

INVESTMENT FOCUS

The Cadre Horizon Fund will include a diversified portfolio of institutional quality real estate assets that deliver consistent cash flow and compelling risk-adjusted returns (8-10% net IRR). With a focus on single asset, middle-market opportunities, Cadre will actively manage investments and remain committed to inclusive, responsible investing. The portfolio may be supplemented by opportunistic investments, including value-add business plans and some ground-up, build-to-core development. The Fund will target primary and secondary markets nationally, with a focus on the "Cadre MVP"--top growth markets selected through Cadre's proprietary data-driven approach to sourcing, acquiring, and managing assets.

TARGET INDUSTRIES

Cadre will create a diversified, institutional portfolio, focusing on primarily multifamily, industrial, office, and hospitality sectors, where we have established a track record and a robust pipeline, maintaining the deepest set of relationships. To learn more about Cadre and view our full track record and disclosures, please visit us at Cadre.com.

Year Established:

2014

Assets Under Management:

\$1.1 BILLION

Recent Fund:

FUND NAME:

Cadre Direct Access Fund

AMOUNT RAISED

\$237 million

CLOSING DATE:

March 2022

Contact Information:

Ryan Williams

Founder and Executive Chairman

E ryan@cadre.com

P 914-625-6177

Currently in the Market: Real Estate



Fund Name: Onyx Impact Fund I

Target Fund Size: \$250 million

Expected Close Date: December 2023

PRINCIPALS

Chirag Hathiramani, Chief Investment Officer & Fund Manager

Yuen Yung, Chief Executive Officer

Monte Lee-Wen, Chairman

INVESTMENT FOCUS

Targets non-core private real estate in US Sunbelt markets with existing and growing knowledge worker population and where rising knowledge worker demographic live, work, and play.

Knowledge Workers are:

- Top 10-15% income earners in the US.
- Paid to think.
- Largest income and wage growth in the last 50 years.
- Benefits professionally from automation and AI advancements.
- Investing alongside minority-led and women-led sponsors and developers.

TARGET INDUSTRIES

Real Estate – primarily focused on value-add acquisition and development opportunities in multifamily.

Year Established:

2002

Assets Under Management:

\$500 MILLION

Contact Information:

Yuen Yung

Chief Executive Officer

P 512-651-0513 ext 927

E yyung@casorogroup.com

Currently in the Market: Real Estate



Fund Name: Excel Fund I
Target Fund Size: \$200 million
Expected Close Date: TBD

PRINCIPALS

Shoham Amin, Founder & Principal

INVESTMENT FOCUS

Excel Group is a multi-disciplined hotel investment firm focused on acquiring premium-branded, limited-service hotels. The firm's fully integrated platform with expertise in acquisitions, asset management and development enables achievement of risk-adjusted returns that consistently outperform industry averages. The firm's strategy is differentiated by strong off-market deal sourcing, strategic market positioning, a data-focused approach and creative deal structuring.

TARGET INDUSTRIES

- Value-Add Real Estate Strategy
- Focus on premium-branded, limited-service hotel real estate

Year Established:

2011

Assets Under Management:

\$216 MILLION

Contact Information:

Shoham Amin
Founder & Principal
P 571-302-8321
E shoham.amin@excelgp.com

Currently in the Market: Real Estate



Fund Name: LPC Residential Impact Fund I

Target Fund Size: \$500 million

Expected Close Date: TBD

PRINCIPALS

Malcolm Johnson, Founder, Managing Partner and CEO

INVESTMENT FOCUS

Langdon Park Capital is a real estate investment manager focused on addressing the unmet demand for high-quality housing and well-operated business facilities in historically under-served Black and Latino communities across the United States. Currently, Langdon Park Capital is investing in rental housing properties requiring active management with strong community ties and expertise in public / private partnerships in markets with predominantly Black and Latino populations, often under-served and with significant social and economic challenges. Langdon Park Capital's target investment markets have unique needs best addressed by its culturally competent management team and partners. Investments will be located in areas with densely populated, ethnically diverse communities with greater than 300,000 Black or Latino residents (Southern California: Los Angeles, Orange County, Inland Empire; Northern California: Bay Area and the Mid-Atlantic Region: Washington, D.C., Maryland, Virginia).

TARGET INDUSTRIES

Real Estate

Year Established:

2021

Assets Under Management:

\$148 MILLION

Contact Information:

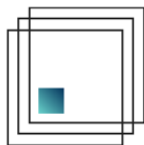
Malcolm Johnson

Founder, Managing Partner and CEO

P 323-510-8980

E mjohnson@langdonparkcapital.com

Currently in the Market: Real Estate



STANDARD
REAL ESTATE INVESTMENTS

Fund Name: Standard Housing Investment Partners ("Standard Housing")

Target Fund Size: \$350 million

Expected Close Date: TBD

PRINCIPALS

Robert Jue, CEO

Jerome Nichols, President

Shubhra Jha, Principal

Jernine Kim, Principal

Lindsay Louie, Principal

Terrance Williams, Principal

INVESTMENT FOCUS

Standard Real Estate Investments (Standard) is a minority-owned private equity firm that manages capital on behalf of institutions and allocates joint venture equity to developers. Standard invests in developments that are responsive to demographic and technological change. The investment process is research-driven and ESG conscious. Standard typically sources transactions directly and invests once site assemblage, entitlement, and financing risks have been mitigated. Its typical position is a controlling joint venture equity interest with a qualified local developer; Standard applies its distinct structuring and asset management process to mitigate execution risk. Exit is typically through a broadly marketed process upon stabilization.

TARGET INDUSTRIES

Standard is focused on partnering primarily with established diverse developers who have distinct local access and expertise to develop market-rate housing communities for renters making between 80-120% AMI, while targeting opportunistic fund-level returns for investors.

Year Established:

2020

Assets Under Management:

\$118 MILLION

Contact Information:

Jerome Nichols

President

P 301-602-1024

E jerome.nichols@standardrei.com

Currently in the Market: Private Credit

CENTRE LANE PARTNERS

Fund Name: Centre Lane Credit Partners III

Target Fund Size: ~\$400 million

Expected Closing Date: Q4 2022

PRINCIPALS

Upacala Mapatuna, President and Managing Director

Quinn Morgan, Managing Director and Co-Founder

Kenneth Lau, Managing Director and Co-Founder

INVESTMENT FOCUS

Centre Lane Partners ("CLP") is a private investment firm that invests in the debt and equity of middle market businesses, focused on North America. CLP employs a flexible, focused strategy with a hands-on approach that plays to our strengths. We are an experienced, collaborative and diverse team that seeks to partner with strong management teams who can benefit from patient, long-term capital and CLP's operational, financial and strategic expertise and support.

We have invested over \$1.5 billion in our Private Credit strategy, providing creative, flexible financings to middle market businesses facing situations of complexity and transition, with a focus on senior secured, income generating investments. We have invested over \$1.6 billion in our Private Equity strategy, targeting control-focused investments in partnership with strong management teams that we support through our CLP Value Creation Framework (CLP-VCF™).

TARGET INDUSTRIES

Business / Financial Services, Consumer, Healthcare, Industrials, and Tech

Year Established:

2007

Assets Under Management:

\$3.1 BILLION

Recent Fund:

FUND NAME:

Centre Lane Credit Partners II
Funds

AMOUNT RAISED

\$384 million

CLOSING DATE:

2017 Vintage

Contact Information:

Upacala Mapatuna

President and Managing Director

E IR@centrelanepartners.com

P 646-843-0711

Currently in the Market: Private Credit



Fund Name: Kah Capital Mortgage Credit Fund II, LP

Target Fund Size: \$300 million

Expected Close Date: December 2022

PRINCIPALS

Adama Kah, Chief Executive Officer and Chief Investment Officer

Doc Ghose, Co-Founder

Chandrajit Bhattacharya, Co-Founder and Head of Modeling and Analytics

Donna Sims Wilson, Chief Investment Officer

Sanjay Malhotra, Chief Financial Officer and Chief Compliance Officer

INVESTMENT FOCUS

Distressed Residential mortgage credit both in whole loan and structured form

TARGET INDUSTRIES

Residential Mortgage Credit

Year Established:

2018

Assets Under Management:

\$212 MILLION

Recent Fund:

FUND NAME:
Hains Point, LLC

AMOUNT RAISED:
\$150 million

CLOSING DATE:
November 2018

Contact Information:

Donna Sims Wilson
Chief Operating Officer
P 312-498-8255
E Donna.Wilson@kahcapital.com

Currently in the Market: Private Credit



Fund Name: Madryn Health Partners II, LP

Target Fund Size: \$550 million

Expected Close Date: 1H 2023

PRINCIPALS

Dr. Avinash Amin, Managing Partner

Mr. John Ricciardi, Partner

INVESTMENT FOCUS

Private credit focus seeking to provide customized financing solutions to commercial-stage healthcare companies to create a portfolio characterized by:

- High yield, with substantial downside protection and potential for equity upside participation
- Low volatility and low correlation with public equity markets

TARGET INDUSTRIES

Madryn targets investments in innovative, value-added products, technologies, and services that have commercial validation and benefit from significant barriers to entry. By developing customized financing solutions tailored for specific borrower requirements, Madryn's investment strategy offers companies key strategic advantages:

- Longer term investment horizon better aligns with borrower's strategic initiatives
- Fewer restrictive debt covenants
- Lower cost of capital and/or less dilution than equity

Year Established:

2017

Assets Under Management:

\$1.0 BILLION

Recent Fund:

FUND NAME:
Madryn Health Partners I, LP

AMOUNT RAISED:
\$410 million

CLOSING DATE:
December 2019

Contact Information:

Matthew Girandola
Chief Compliance Officer
P 609-240-7783
E mgirandola@madrynlp.com

Currently in the Market: Private Credit



Fund Name: Sagard Senior Lending Partners ("SSLP")

Target Fund Size: \$600 million

Expected Close Date: Q2 2023

PRINCIPALS

Paul Desmarais III, Chairman & CEO

Samuel Robinson, President

Adam Vigna, Chief Investment Officer

Jonathan Tetrault, Managing Partner

Adam Felesky, CEO of Portage Ventures

Francois Lafortune, CEO of Diagram

Sacha Haque, Partner & General Counsel

Stephan Klee, Partner & Chief Financial Officer

Leslie Hill, Partner & Head of Investor Relations

INVESTMENT FOCUS

Sagard Senior Lending Partners ("SSLP") will make private credit investments primarily in senior, first-lien secured loans in what Sagard believes to be the under-served non-sponsor backed middle market in Canada and the U.S. These opportunities are typically more complex and require more resources to source, diligence, structure, and monitor, which reduces the availability of other financing sources. The Manager believes that in these under-served markets, there are often opportunities to obtain excess return relative to the credit risk of the borrower due to the limited competition. The Fund's investment objective is to generate net annualized returns for limited partners of 7 – 9%, on an unlevered basis and 10-12% on a levered basis. The Fund will seek to achieve such returns with low volatility and correlation to the public credit markets and with targeted loan-to-value ratios ("LTVs") of 20 – 60%. The Fund expects to deploy capital in a total of approximately 20-30 carefully reviewed investments in Canada and the U.S. with expected position sizing to be approximately 2 – 5% of the total Fund size on a per deal basis.

TARGET INDUSTRIES

SSLP is a generalist fund focused on non-cyclical ESG-friendly sectors where we have deep industry knowledge, including but not limited to industries like Financial Services, Technology, Industrials, Business Services, Asset-based Lending and Healthcare. SSLP excludes power, commodities and power from its target industries.

Year Established:

2016

Assets Under Management:

\$14.2 BILLION

Recent Fund:

FUND NAME:

Sagard Credit Partners II ("SCP II")

AMOUNT RAISED:

\$1.17 billion

CLOSING DATE:

April 2022

Contact Information:

Johnita Mizelle

Senior Principal, US Distribution

P 917-579-6346

E mizelle@sagardholdings.com

Currently in the Market: Other Strategies



Fund Name: Antara Capital Master Fund

Target Fund Size: ~\$3 billion

Expected Closing Date: H1 2023

PRINCIPALS

Himanshu Gulati, CIO and Founder

INVESTMENT FOCUS

Antara, meaning “opportunity” in Sanskrit, was founded in 2018 by CIO Himanshu Gulati. Antara currently manages approximately \$2.1 billion in assets with 20 full-time employees, headquartered in New York. ACMF, the firm’s flagship fund, invests in event-driven opportunities across the capital structure. We focus on delivering equity-like returns with credit-like downside protection through security selection, trade structuring, active trading and risk management. The Fund invests primarily across the following categories of risk, fluidly adjusting asset allocation as the market and opportunity set change: Catalyst Credit, Busted Converts, Distressed Credit, Special Situation Equities, and Alpha Shorts/Tail Risk. ACMF has generated a 23% annualized net return to our investors since inception about 3 and a half years ago

TARGET INDUSTRIES

Industry agnostic

Year Established:

2018

Assets Under Management:

\$2.1 BILLION

Contact Information:

Mary Kate O’Neill

Business Development &
Investor Relations

P 646-762-8596

E moneill@antaracapital.com

Currently in the Market: Other Strategies



BKCoin Capital

Fund Name: BKCoin Multi-Strategy Master Fund Ltd

Target Fund Size: \$500 million

Expected Close Date: December 2022

PRINCIPALS

Kevin Kang, Founding Principal & Chief Investment Officer

Carlos Betancourt, Founding Principal & Chief Executive Officer

INVESTMENT FOCUS

Delivering uncorrelated, absolute returns by deploying market neutral strategies in cryptocurrencies.

TARGET INDUSTRIES

N/A

Year Established:

2018

Assets Under Management:

\$140 MILLION

Contact Information:

Leanna Haakons

Director of Investor Relations

P 646-600-5182

Currently in the Market: Other Strategies



BKCoin Capital

Fund Name: BKCoin Venture Fund I

Target Fund Size: \$50 million

Expected Close Date: December 2022

PRINCIPALS

Kevin Valentine, Venture Partner

Kevin Kang, Founding Principal

Carlos Betancourt, Founding Principal

INVESTMENT FOCUS

Invest in early to late-stage companies that enable adoption of digital assets through proprietary deal flow, leveraging extensive network and brand reputation in the blockchain ecosystem.

TARGET INDUSTRIES

Opportunistic focus on 1) infrastructure supporting crypto adoption such as global exchanges for fiat onboarding, credit and derivative platforms, risk and compliance software, and asset management platforms; 2) crypto-native investments including base infrastructure layers, DeFi (structured finance, capital efficiency), Gaming and Web 3.0; 3) Help portfolio companies succeed by partnering to create solutions ranging from cryptoeconomic design, treasury management, and token liquidity.

Year Established:

2018

Assets Under Management:

\$140 MILLION

Contact Information:

Leanna Haakons

Director of Investor Relations

P 646-600-5182

Currently in the Market: Other Strategies



Fund Name: T30 Credit Fund III

Target Fund Size: \$150-200 million

Expected Close Date: Q1 2023

PRINCIPALS

Jacob Walthour, Jr., BCA Chief Executive Officer
Margaret Grossman, T30 President

INVESTMENT FOCUS

Blueprint and T30 Capital are collaborating to raise and manage a commercial real estate bridge loan fund focused on making senior-secured, first-lien loans between \$5 and \$50 million. T30 Capital LLC is a vertically integrated, multi-strategy real estate investment platform. Blueprint Capital Advisors LLC is a \$1.4 billion registered investment advisor focused on fund and direct investments in alternative credit. The vehicle will make loans collateralized by a range of property types including multifamily, mixed-use, hotel and industrial along the Northeast Corridor. The program is also committed to increasing lending to minority and women developers and sponsors who have traditionally faced funding challenges in the commercial real estate industry.

TARGET INDUSTRIES

Commercial real estate lending across a range of property types including multifamily, mixed-use, hotel and industrial.

Year Established:

2015

Assets Under Management:

\$1.4 BILLION

Contact Information:

Jacob Walthour, CEO
P 212-786-2084
E jacob@blueprintllc.com

Recent Fund:

FUND NAME:
Blueprint CAP I, LP

AMOUNT RAISED
\$353 million

CLOSING DATE:
TBD

Currently in the Market: Other Strategies



Fund Name: Community in Space Development Fund

Target Fund Size: \$300 million

Expected Close Date: January 2023

PRINCIPALS

Jose Ocasio-Christian, Chief Executive Officer

Bob Tull, Chief Operations Officer

INVESTMENT FOCUS

We analyze, guide, invest, and manifest strategic financial outcomes for space and space-related companies through the development and application of different financial vehicles. Currently in the development of a Special Purpose Vehicle (SPV) for \$300M for acquisition and merger opportunities to improve the value of space and space-related companies. Our investment focus is on companies with an enterprise value of \$10M to \$100M, with positive EBITDA and with a financial forecast for scale and growth.

TARGET INDUSTRIES

Our target industries are energy, industrials, information technology, materials, and communication services. These are confirmed industries within the current economy that will be financially sustainable for future investments. Our team is also experienced with government acquisition, procurement and contracting.

Year Established:

2021

Assets Under Management:

\$6 BILLION (ETF ASSETS)

Contact Information:

Bob Tull, COO

P 215-801-9783

E bob@cmsplp.com

Recent Fund:

FUND NAME:
Deep Space Acquisition
Corporation I

AMOUNT RAISED
\$210 million

CLOSING DATE:
June 2022

Currently in the Market: Other Strategies



Fund Name: Greenwood Self Storage Funds, LP

Target Fund Size: \$50 million

Expected Close Date: Q2 2027

PRINCIPALS

Travis Mack, Founder & Fund Manager

INVESTMENT FOCUS

Greenwood provides institutional-quality self-storage to secondary and tertiary U.S. markets via a value-add investment strategy, targeting existing self-storage facilities with a \$1MM to \$10MM total valuation. Post-acquisition, Greenwood optimizes asset occupancy and revenue management, implements operational automation via kiosks, and installs rooftop solar on each asset, all while providing investors targeted risk-adjusted gross IRR of 20-25% and the potential tax benefit of cost segregation.

TARGET INDUSTRIES

Greenwood targets value-add self-storage commercial real estate assets in secondary and tertiary U.S. markets.

Year Established:

2021

Assets Under Management:

\$5.5 MILLION

Contact Information:

Elena Oscoto, Investor Relations

P 805-796-9022

E elena@

greenwoodselfstoragefunds.com

Currently in the Market: Other Strategies



Fund Name: Three Line Capital Credit Opportunity Fund I

Target Fund Size: \$250 million

Expected Closing Date: TBD

PRINCIPALS

Robert China - CIO

Ben Bornstein - COO

Vincent Thompson, CFA - Partner

INVESTMENT FOCUS

Three Line Capital focuses on investments in distressed credit and credit-like structures in the \$5-\$25 million range, a large market with little competition from the major investment firms. Our target investments exhibit asymmetric risk/return profiles - higher return potential with lower risk. The firm's CIO spent 17 years at Fortress Investment managing a similar strategy. Additionally, the principals each have 20+ years of industry experience on a combined \$3 billion of credit investments. Since coming together as Three Line in 2016, the investment team has invested \$75mm as a fundless sponsor and has generated 20%+ IRR's on exited investments.

TARGET INDUSTRIES

We are not focused on any one industry or asset type, but rather we are opportunistic and take what the market gives us. Various asset types and structures have included: real estate, mortgages, equipment leases, structured equity and residual positions.

Year Established:

2016

Assets Under Management:

\$75 MILLION

Contact Information:

Vincent Thompson

Partner

E vin@threelinecapital.com

P 646-499-0374

Currently in the Market: Other Strategies



Fund Name: Vista Public Strategies
Expected Closing Date: Evergreen

PRINCIPALS

Jamie Ford, Senior Managing Director, President of Vista Public Strategies
Brenden Smith, Managing Director, Vista Public Strategies
Ashish Shah, Managing Director, Vista Public Strategies

INVESTMENT FOCUS

Vista Equity Partners was formed in 2000 to pursue buyout transactions of enterprise software businesses and technology-enabled solutions companies. Vista has developed multiple investment platforms since its inception, all generally focused on leveraging the firm's knowledge, experience and intellectual capital in the enterprise software, data and technology-enabled solutions business sectors. In 2014, Vista designed a research process to leverage the insights of the broader firm's ecosystem for application to public market investments. We believe that the Vista ecosystem enables Vista Public Strategies (VPS) to understand market trends within the technology (and specifically software) sector that we believe should generally provide an advantage to enable a more consistent, positive return stream for our investors.

TARGET INDUSTRIES/INVESTMENT APPROACH

Vista Public Strategies pursues a fundamentally driven, research intensive long/short equity investment strategy with an emphasis on the global technology, media, and telecommunications sectors. VPS' investment objective is to seek superior risk adjusted absolute returns across all phases of the economic/investment cycle and to exploit competitive advantages to generate long-term investment results.

Year Established:

2014

Assets Under Management:

\$607 MILLION*

***VISTA PUBLIC STRATEGIES**

Contact Information:

Godfrey Gill

Managing Director, Capital &
Partner Solutions

P 212-804-9124

E ggill@vistaequitypartners.com

Currently in the Market: Other Strategies



Fund Name: Vista Capital Solutions Fund, L.P. ("VCSF")

Target Fund Size: No Hard Cap

Expected Closing Date: TBD

PRINCIPALS

David Flannery, Senior Managing Direct & President of Vista Credit Partners

INVESTMENT FOCUS

Vista Capital Solutions Fund, L.P. was established to continue to capitalize on a growing opportunity in non-sponsor direct financing solutions to late stage enterprise software and technology-enabled businesses. VCSF was designed to principally focus on originating credit and structured equity investments, targeting a mid-teens net IRR with significant downside protection through an unlevered, total-return strategy

TARGET INDUSTRIES/INVESTMENT APPROACH

Enterprise Software

Year Established:

2020

Assets Under Management:

\$94 BILLION*

Recent Fund:

FUND NAME:
Vista Credit Partners Fund III, L.P.

AMOUNT RAISED
\$2.3 billion

CLOSING DATE:
2021

Contact Information:

Greg Myers
Senior Managing Director, Global
Head of Capital & Partner Solutions
E gmyers@vistaequitypartners.com
P 212-804-9100

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02
RECENTLY CLOSED

RECENTLY CLOSED



WM Partners

Fund Name: HPH II Investment Master Fund
Fund Type: Private Equity Fund
Fund Size: \$550 million
Closing Date: August 2022



L'Attitude Ventures

Fund Name: L'Attitude Ventures II
Fund Type: Venture Capital
Fund Size: \$100 million
Closing Date: August 2022



Fairview Capital Partners

Fund Name: Fairview Foundations Emerging Managers Fund
Fund Type: Venture Capital
Fund Size: \$100 million
Closing Date: August 2022



MaC Venture Capital

Fund Name: MaC Venture Capital II
Fund Type: Venture Capital
Fund Size: \$203 million
Closing Date: June 2022



Brasa Capital Management

Fund Name: Brasa Real Estate Fund II, LP
Fund Type: Real Estate
Fund Size: \$450 million
Closing Date: June 2022



Clearlake Capital Group

Fund Name: Clearlake Capital Partners VII
Fund Type: Private Equity
Fund Size: \$14.1 billion
Closing Date: May 2022



Madryn Asset Management

Fund Name: Madryn Select Opportunities
Fund Type: Venture Capital
Fund Size: \$103 million
Closing Date: April 2022

RECENTLY CLOSED



Chingona Ventures

Fund Name: Chingona Ventures Fund II

Fund Type: Venture Capital

Fund Size: \$56.6 million

Closing Date: April 2022



Valor Equity Partners

Fund Name: Valor Siren Ventures II

Fund Type: Venture Capital

Fund Size: \$595 million

Closing Date: April 2022

DISTRIBUTION LIST

DISTRIBUTION LIST

1199SEIU National Benefit Fund	Carnegie Mellon University
50 South Capital Advisors	Charles and Lynn Schusterman Family
AARP	Chicago Booth
Abbott Capital Management	Chicago River Capital
Accenture	Chicago Teachers' Pension Fund
ACR Capital	Christ, Inc.
Advocate Aurora Health Care	Church Pension Group
Agtools	City of Detroit General Retirement System
AIG	City of Detroit Police and Fire Retirement System
Aksia	Cliffwater LLC
Alameda County Employees' Retirement Association	CliftonLarsonAllen
Albourne Americas	Comerica TLS
Alfred P. Sloan Foundation	CommonSpirit Health
Allina	Community In Space LLC
Allstate Investment Management	Connelly Enterprise
American Trading and Production Corporation	Cook County Pension Plan
Amp Energy	Cradlepoint
AMTRA Capital Partners	Dallas Employees' Retirement Fund
Andes Capital	David & Lucile Packard Foundation
Aon	Deloitte
Aon Hewitt	Delta Capital Partners
Arca Continental/AC Ventures	Deutsche Bank Wealth Management
Arizona Community Foundation	District of Columbia Retirement Board
Army & Air Force Exchange Service Pension Fund	Diversity Asset Management
Ascension Investment Management	DTE Energy
Asset Consulting Group	Employees Retirement System City of St. Louis
AT&T Pension Fund	Employees' Retirement System of Rhode Island
Auldbrass Partners	Employees' Retirement System of Texas
B.I.G. Capital LLC	Exelon
B.L. Capital Partners, L.P.	Faircaribe, Inc.
Baltimore City Employees' Retirement System	Fairview Capital Partners
BCBSLA	Federal Reserve Employee Pension Fund
Berkeley Partners	FIS Group
Bia Energy	Florida State Board of Administration
BioHealth Capital Fund	Fordham University Endowment
BlueCreek Advisors LLC	Franklin Park
BNY Mellon	GCM Grosvenor
Boston Consulting	Geisinger Health
Brown Venture Group	George Kaiser Family Foundation
Buck Global	Georgetown University
Cabrera Capital	Glass Jacobson Financial Group
Caelus Partners	Global Endowment Management
California Public Employees' Retirement	Graham Allen Partners
Callan Associates	Greater New England Minority Supplier Development
CalSTRS	Council
Cambridge Associates	Hall Capital Partners
Capital Group	Hamilton Lane

DISTRIBUTION LIST

HarbourVest Partners	National Railroad Retirement Investment Trust
Hartford Municipal Employees' Retirement System	NEPC
Harvard Management Company	Neuberger Berman
Hawaii Employees' Retirement Systems	New America Alliance
Heinz Endowments	New Jersey Division of Investment
Heinz Family Office	New Mexico State Investment Council
Hillman	New York City Board of Education Retirement System
Howard University	New York City Employees' Retirement System
Hudson Advisors / Lone Star Funds	New York City Fire Department Pension Fund
ICRE Ventures Inc.	New York City Police Pension Fund
ICV Partners	New York State Common Retirement Fund
Illinois Municipal Retirement Fund	New York State Insurance Fund
Illinois State Board of Investment	New York State Teachers' Retirement System
Illinois State Treasurer's Office	Nile Capital Group
Illumen Capital	Ninety One
IMB Partners	North Carolina Department of State
IMCO (Ontario Pensions)	Northwell Health
Independent Deal Sponsor	NYC Retirement Systems
Indiana Public Retirement System	Ocean Park Investments LP
Invesco	Ohio Public Employees Retirement System (OPERS)
James Irvine Foundation	Oppenheimer & Co. Inc.
JPMorgan Asset Management	Orange County Employees Retirement
Kirkland & Ellis LLP	Oregon State Treasury
Krauter & Company	Pacific Gate Capital
Kresge Investments	Palladium Equity Partners
Leeds Illuminate Advisors, LLC	Pantheon
Los Angeles City Employees' Retirement (LACERS)	Pappas Capital
Los Angeles County Employees Retirement	Patriot Investment Partners
Los Angeles Fire and Police Pensions (LAFPP)	Pavilion Alternatives Group
Mary Bolger LLC	Pelham S2K
Maryland State Retirement and Pension System	Pennsylvania Public School Employees'
Massachusetts Pension Reserves Investment	Pennsylvania State Employees' Retirement
Meketa Investment Group	Pension Consulting Alliance
Mercer	Pittsburgh Foundation
Mercy Health	PNC
Mercy Investment Services	Private Capital Raise
Merrill Lynch	PrivateEquityCareer.com
Meyer Memorial Trust	Providence
Michigan Department of Treasury	PXG Capital
Mintz Levin	R Squared Investment Advisors
Missouri State Employees' Retirement System	Raytheon Technologies Corporation
Montgomery County Public Schools	Reimagine Capital Advisors
Morgan Stanley	Reinventure Capital
Mosaic Global Partners	Retirement Systems of Missouri
Muller & Monroe Asset Management	Right Horizons Minerva Funds

DISTRIBUTION LIST

Riverside Church	Tuatara Capital
Roadmap Equity	UAW Retiree Medical Benefits Trust
Rocaton Investment Advisors	UBS
Saint Louis University	UC Investments
Sakhiwe Capital Partners	Universal Salon Suites
Salvation Army	University of Chicago
San Francisco Employees' Retirement System	University of Pennsylvania
SEC	University of Pittsburgh
SGL Partners	University of Rochester
Smithsonian Institution	Uplifting Capital, Inc.
South Carolina Retirement System	UPMC
Southern Company	UpMetrics
Stafford Capital Partners	USAC
State of Connecticut Retirement Plans and Trust Funds	UTIMCO
State Street Global Advisors	UVA Darden
StepStone Group	Valor Equity Partners
SunTrust Advisory Services, Inc.	VamosVentures
SURS of IL	Vedere Capital
TD Properties LLC	Verizon Investment Management Corporation
Teacher Retirement System of Texas	Virginia Retirement System
Teachers' Retirement System of Louisiana	Vonetta Young Advisors
Texas County & District Retirement System	W.K. Kellogg Foundation
Texas Municipal Retirement System	Wellesley College
The Harry and Jeanette Weinberg Foundation	William & Flora Hewlitt Foundation
The Pension Boards United Church of Christ	Wilshire
Thomas Capital Group	Winston
Time Warner Telecom	WM Partners
Transfer, Inc.	WNY Capital Solutions
Trinity Health	Yale New Haven Health
Trust Funds State of Wisconsin Investment Board	
TSG Ventures, LP	