



CELEBRATING
FIFTY YEARS OF
ADVOCACY & PERFORMANCE

MANAGERS IN THE MARKET REPORT

OCTOBER // 2020



Introduction

The National Association of Investment Companies (NAIC) is the industry association and largest network of diverse-owned private equity firms and hedge funds. NAIC member firms collectively manage more than \$175 billion in assets and are widely utilized by the nation's largest institutional investors, including many public pension plans, corporate pension plans, foundations, and endowments as a source of Alpha in their institutional portfolios.

*The **Managers in the Market Report** provides an overview of each of the member funds in the market and includes a list of recently closed member funds.*

CURRENTLY FUNDRAISING

The firm is actively fundraising.

RECENTLY CLOSED

The firm closed a fund within the last twelve months.



NAIC DIVERSE MANAGER CERTIFICATION

As part of NAIC's ongoing efforts to provide a greater range of services for members, we are pleased to offer NAIC firms the opportunity to become an NAIC-Certified Diverse Asset Manager.

This certification has been recognized by capital allocators as viable proof of diverse asset manager status and has enabled eligible firms to participate in mandates that require such certification.

The application must include:

- A copy of the Management Company Agreement
- A letter from your organization's law firm attesting to the veracity of the ownership structure Management Company Agreement
- A copy of the Management Company audit
- A notarized letter detailing the race/ethnicity and place of birth for each member of the Management Company

If you are interested in securing this certification or if you would like additional information, please contact Carmen Ortiz-McGhee by email at com@naicpe.com.

SUBSCRIBE TO THIS REPORT

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CURRENTLY FUNDRAISING

Currently Fundraising

PRIVATE EQUITY FUNDS

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Avante Capital	Pharos Capital Group
B.I.G. Capital	ROCA Partners
Farol Asset Management	Sango Capital
GenNx360 Capital Partners	Topspin Consumer Partners
Graham Allen Partners	Verus Investment Partners
Grain Management	Vicente Capital Partners
Griot Holdings	Wind Point Partners
Lumos Capital Group	WM Partners
Nile Capital Group	
One Rock Capital Partners	

PRIVATE EQUITY FUND OF FUNDS AND SEPARATE ACCOUNTS

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Fairview Capital Partners	J.P. Morgan Asset Management
GCM Grosvenor	Muller & Monroe Asset Management
HarbourVest Partners	Neuberger Berman

VENTURE FUNDS

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Avenue Growth Partners	Otundi Ventures
DigitalDx Ventures	Providence Friends Capital
Dynamk Capital	SteelSky Ventures
MAC Venture Capital	Tuatara Capital
Noemis Ventures	

HEDGE FUNDS

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Advent Capital Management	Heard Capital
Chicago River Capital	Hollis Park Partners
Elizabeth Park Capital Management	Standard General

OTHER STRATEGIES

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BKCoin Capital	Matarin Capital
Blueprint Capital Advisors	Vista Public Strategies
Brasa Capital Management	

Currently Fundraising: Private Equity Funds



Fund Name: Avante Capital Partners SBIC III, L.P.

Target Fund Size: \$275-300 million

Expected Closing Date: Q4 2020

PRINCIPALS

Jeri Harman, Founder & Chairman
Ivelisse Rodriguez Simon, Managing Partner
Paul Hayama, Partner
Cliff Lyon, CFO & Admin Partner
Richard Strait, Investment Committee Partner

INVESTMENT FOCUS

Focused on investing in profitable, established lower middle market companies with at least \$3 million of EBITDA; capital commitments to be invested in a diversified portfolio, consisting primarily of privately negotiated unitranche and subordinated debt and minority equity securities.

TARGET INDUSTRIES

Business Services, Healthcare / Life Sciences, Consumer Products, IT Services / Software, and Specialty Manufacturing, among others.

Year Established:

2009

Assets Under Management:

\$468 MILLION

Recent Fund:

FUND NAME:
Avante Mezzanine Partners
SBIC II, L.P.

AMOUNT RAISED
\$250 million

CLOSING DATE:
July 2015

Contact Information:

Ivelisse Rodriguez Simon
E ivelisse@avantecap.com
P 310-667-9243

Currently Fundraising: Private Equity Funds



Fund Name: Software Value Fund I

Target Fund Size: \$250 million (net fund size)

Expected Closing Date: Open ended

PRINCIPALS

Gaylord J. Bodet, Principal & Founder

Marcus G. Bodet, Principal & Founder

Paul W. Bodet, Principal & Founder

INVESTMENT FOCUS

B.I.G. Capital LLC (BIG) is a private investment firm focused on acquiring companies in the software and technology enabled sectors.

BIG focuses on companies with:

- Strong recurring revenue
- Products that are based on proven technology
- Back office software with high switching costs
- Large addressable market
- Brand or technology leadership in niche markets
- Seasoned and loyal team with in-depth product knowledge

INVESTMENT FOCUS

BIG has a long-term investment strategy and uses its resources, experience, and expertise to promote positive and sustainable growth in our portfolio companies. Our goal is to achieve predictable, profitable growth from our portfolio companies.

TARGET INDUSTRIES

Software Technology – SaaS and on-premise in various industry verticals including:

- Financial Services
- Manufacturing
- Healthcare
- Education
- Government

Year Established:

2010

Assets Under Management:

INFORMATION

Contact Information:

Marcus G. Bodet

P 800-764-8584

E partners@bigcapllc.com

Currently Fundraising: Private Equity Funds



Fund Name: Farol Fund II, LP

Target Fund Size: \$225 million

Expected Final Closing Date: December 2020

PRINCIPALS

Robert Azeke, Managing Partner
Douglas Kelly, Partner

INVESTMENT FOCUS

Lower Middle Market Co-investments and Direct Investments (LBO, Growth Equity, Recapitalizations, Take-privates, Turnaround, Carve-outs) in partnership with Emerging Managers

TARGET INDUSTRIES

- Software
- Manufacturing
- Industrials
- Consumer Products
- Business Services
- Telecommunications
- Healthcare
- Distribution

Year Established:

2011

Assets Under Management:

\$275 MILLION

Recent Fund:

FUND NAME:
NYSCRF Pioneer
Co-Investment Fund

AMOUNT RAISED
\$250 million

CLOSING DATE:
December 2012

Contact Information:

Robert Azeke
P 646-507-5927
E robazeke@farol-group.com

Currently Fundraising: Private Equity Funds



Fund Name: GenNx360 Capital Partners III, L.P.

Target Fund Size: \$600 million

Expected Closing Date: December 2020

PRINCIPALS

Ronald Blaylock, Founder and Managing Partner

Daphne Dufresne, Managing Partner

INVESTMENT FOCUS

GenNx360 Capital Partners is a private equity fund investing in predominantly U.S.-based business-to-business middle market industrial and business services companies. A typical GenNx deal has the following characteristics:

- Control investments requiring equity of \$25-75 million
- Predominantly U.S.-based business-to-business industrial and business services
- Under-managed businesses with opportunity to increase operational performance using the GenNx Portfolio Management Toolkit
- Clear path for revenue growth and margin expansion
- Fragmented industries
- Niche sub-sectors where GenNx can execute aggressive add-on and integration process

TARGET INDUSTRIES

We target sectors we know well where we are able to create a breadth of deal flow and develop proprietary opportunities, including:

- Environmental Services
- Food Ingredients and Equipment
- Logistics
- Packaging
- Repair and Maintenance
- Specialty Chemicals/Gases

Year Established:

2006

Assets Under Management:

\$1.4 BILLION

Recent Fund:

FUND NAME:

GenNx360 Capital Partners II, L.P.

AMOUNT RAISED

\$535 million

CLOSING DATE:

April 2014

Contact Information:

Carmen Rojas

P 212-257-6772

E crojas@gennx360.com

Currently Fundraising: Private Equity Funds



Graham Allen Partners

Fund Name: Data Focus Fund

Target Fund Size: \$150 million

Expected Closing Date: October 31, 2020

PRINCIPALS

Tracy Graham, Managing Principal

Brent Kitts, Director

Rob Klinger, Director

Susan Ford, Director

Jamie Lukaszewski, Director

Kevin Deeth, Director

Kevin Kenefick, Director

INVESTMENT FOCUS

- Lower Middle Market Buyout in Tertiary Markets
- Controlling interest in traditional businesses focused on secondary markets
- Targets acquisitions between \$2-\$10M in EBITDA that need a steward and value-add partner to digitally transform

TARGET INDUSTRIES

Healthcare, Technology, and Business Services

Year Established:

2008

Assets Under Management:

\$400 MILLION

Recent Fund:

FUND NAME:

**Transition from Independent
Sponsor**

Contact Information:

Kevin Deeth

P 574-344-9000

E kdeeth@graham-allen.com

Currently Fundraising: Private Equity Funds



Fund Name: Grain Communications Opportunity Fund III, L.P.

Target Fund Size: \$1.5 billion

Expected Closing Date: Q1 2021

PRINCIPALS

David Grain, Founder & CEO

Chad Crank, Managing Director

Merche del Valle, Managing Director

Paul Licursi, Managing Director

Michael McKenzie, Managing Director

INVESTMENT FOCUS

Grain Management, LLC is a leading private investment firm that focuses on communications infrastructure and technology companies that connect the world to the information economy. Founded in 2007, the Firm invests exclusively in the telecommunications sector, employing a rigorous, data-based process buoyed by deep industry expertise to identify investment opportunities in key areas of communications infrastructure, including fiber networks, wireless spectrum, and cell towers. For more information visit graingp.com.

The Fund is being established to make control or influence equity and equity-related investments in the communications industry and technology companies that connect the world to the information economy. The Fund's primary objective is value creation through investments in stable, economically insensitive, and inflation-protected cash flows. GCOF III is the successor to Grain's preceding opportunities fund, the \$899 million Grain Communications Opportunity Fund II, L.P.

TARGET INDUSTRIES

Telecommunications

Year Established:

2018

Assets Under Management:

\$3.8 BILLION

Contact Information:

Investor Relations

P 202-779-9043

E ir@grainp.com

Kathlika T. Fontes

P 202-779-9048

E kfontes@grainp.com

Currently Fundraising: Private Equity Funds



Fund Name: Griot Fund I
Target Fund Size: \$120 million
Expected Closing Date: Q4 2021

PRINCIPALS

D.C. Moore, CEO and Co-Founder

INVESTMENT FOCUS

Growth investments in African small and medium enterprises. Operational, active management approach in order to deliver commercial and impact returns (UN Sustainable Development Goals: 5, 8 and 9).

TARGET INDUSTRIES

Industrials with diverse end sector exposure (e.g., pharma, agriculture, CPG, renewables)

Year Established:

2018

Assets Under Management:

INFORMATION

Contact Information:

D.C. Moore

P +1-404-229-1912 (US)
+233-54-947-5471 (Ghana)
+27-76-162-2155 (South Africa)
E dc.moore@griotholdings.com

Currently Fundraising: Private Equity Funds



Fund Name: Lumos Capital Fund I LP

Target Fund Size: \$175 million

Expected Closing Date: June 2021

PRINCIPALS

James Tieng, Managing Partner & Co-Founder

Victor Hu, Managing Partner & Co-Founder

INVESTMENT FOCUS

Lumos is a growth-stage investment firm focused on B2B and B2C companies that provide innovative technologies, tech-enabled services or platforms that enhance teaching and learning, improve skills development, and enable people and companies to fulfill their talent potential.

TARGET INDUSTRIES

- Education Technology & Services (Early Childhood, K12, Higher Education)
- Human Capital Development (Workforce Development, Corporate Training, Lifelong Learning)

Year Established:

2019

Assets Under Management:

\$75+ MILLION

Contact Information:

James Tieng

P 917-847-5468

E james@lumoscapitalgroup.com

Victor Hu

P 917-532-3593

E victor@lumoscapitalgroup.com

Currently Fundraising: Private Equity Funds



WHERE INVESTMENT IDEAS FLOW FREELY®

Fund Name: Nile Capital Group Fund II, L.P.
Target Fund Size: \$300 million (\$50 million committed)
Expected Closing Date: TBD

PRINCIPALS

Melvin Lindsey, CFA, Managing Partner and Co-Founder
Richard Pell, Partner and Co-Founder
Hien Gerbereux, Partner and Co-Founder
Henry Brandon, Partner

INVESTMENT FOCUS

Nile Capital is a private equity firm based in Los Angeles, California specializing in investing in GP stakes of promising boutique, niche, emerging, and diverse asset management firms. With a sector-focused approach, the firm seeks to partner with talented investment firms at critical inflection points in its life cycle. Nile's operating model positions it to accomplish three main goals: 1) Disciplined buying process, 2) Post acquisition value creation, and 3) Development of strategic relationships for multiple exit options.

Nile's objective is to combine growth capital with our operating expertise to create superior asset management firms that are sustainable, scalable, and salable. Our unique strategies offer investors three sources to achieve return objectives: Potential for high current and growing income, Potential for asset appreciation, Potential for high multiples on invested capital. The Fund will target investments that the Firm believes can fully utilize the extensive experience of its veteran team of professionals as well as its network of industry executives that can implement Nile's T.I.D.E.S. framework for optimizing the value of lower middle market growth companies.

TARGET INDUSTRIES

Asset Management

Year Established:

2014

Assets Under Management:

\$32 MILLION

Recent Funds:

FUND NAME:
Nile Capital Group Fund I, L.P.

AMOUNT RAISED
\$15.6 million

CLOSING DATE:
October 2018

Contact Information:

Mel Lindsey, CFA
P 310-773-0714
E mel@nilecapitalgroup.com

Hien Gerbereux
P 310-773-0714
E hien@nilecapitalgroup.com

Currently Fundraising: Private Equity Funds



Fund Name: One Rock Capital Partners III, LP

Target Fund Size: \$1.5 billion

Expected Closing Date: Fall 2020

PRINCIPALS

Tony W. Lee, Co-Founder and Managing Partner

R. Scott Spielvogel, Co-Founder and Managing Partner

INVESTMENT FOCUS

One Rock focuses on control-stake equity investments in middle-market companies in North America. The firm draws on the expertise of its investors and operating partners to handle complex situations such as corporate carve-outs, misunderstood companies, management transitions, and under-optimized companies. One Rock utilizes the global resources of Mitsubishi Corporation, its strategic partner, to increase the value of portfolio companies, and focuses on the industries where these resources will have the most impact.

TARGET INDUSTRIES

- Chemicals and Process Industries
- Specialty Manufacturing and Healthcare Products
- Food Manufacturing and Distribution
- Business and Environmental Services
- Auto Retail

Year Established:

2010

Assets Under Management:

\$3+ BILLION

Recent Funds:

FUND NAME:

One Rock Capital Partners II, LP

AMOUNT RAISED:

\$964 million

CLOSING DATE:

March 2017

Contact Information:

Deepa Patil Madhani

P 212-605-6089

E dmadhani@onerockcapital.com

Currently Fundraising: Private Equity Funds



Fund Name: Pharos Capital Partners IV/IV-A, L.P.

Target Fund Size: \$750 million

Expected Closing Date: June 2021

PRINCIPALS

Kneeland Youngblood, Founding Partner

Bob Crants, Founding Partner

INVESTMENT FOCUS

Pharos Capital Group is a physician-founded private equity firm focused on growing healthcare companies that lower the total cost of care, improve patient outcomes and expand access to care. Pharos' mission is to reduce healthcare inequalities in underserved markets across the United States, especially within urban and rural communities.

TARGET INDUSTRIES

Healthcare Services

Year Established:

1998

Invested Capital:

\$1.1 BILLION

Recent Funds:

FUND NAME:

Pharos Capital Partners III/III-A, L.P.

AMOUNT RAISED:

\$543 million

CLOSING DATE:

2017

Contact Information:

Adam Persiani

P 214-855-0194

E apersiani@pharosfunds.com

Currently Fundraising: Private Equity Funds



Fund Name: ROCA Partners II

Target Fund Size: \$250 million

Expected Closing Date: TBD

PRINCIPALS

Ravi Sarin, Partner
James Stith, Partner

INVESTMENT FOCUS

ROCA pursues buyout and growth equity investments in high growth and profitable technology-enabled services and healthcare services companies. ROCA has a thematic and proactive investment strategy to source proprietary opportunities. The team structures investments to capture an attractive risk-adjusted return profile and supports portfolio companies with a differentiated operating playbook that leverages their expertise in customer and marketing analytics to drive accelerated growth.

TARGET INDUSTRIES

Tech-Enabled Services and Healthcare Services

Year Established:

2015

Invested Capital:

\$154 MILLION

Contact Information:

James Stith

Partner

P 424-333-0154

E stith@rocapartners.com

Currently Fundraising: Private Equity Funds

SANGO

Fund Name: Sango Private Equity Fund III

Target Fund Size: \$250 million

Expected Closing Date: December 2020

PRINCIPALS

Richard Okello, Co-Founder, Managing Partner

Charles Mwebeihha, Co-Founder, Partner

Vincent Williams, LP Relations

INVESTMENT FOCUS

Sango Capital Management is focused on high growth middle market investments across the African continent. Based in Johannesburg, Sango is minority owned and is focused on delivering outperformance on a risk-adjusted and absolute return basis. We embed sustainability and impact into our process to maximize ESG impact per dollar spent. Sango is a trusted partner for institutional investors who seek focused and intelligent opportunities to invest in the African middle market, through a combination of fund-of-funds, direct and customized solutions.

TARGET INDUSTRIES

Consumer, Food Value Chain, Energy, and Infrastructure Services

Year Established:

2012

Assets Under Management:

\$400 MILLION

Recent Funds:

FUND NAME:

Sango Private Equity Fund II

AMOUNT RAISED:

\$146 million

CLOSING DATE:

March 2016

Contact Information:

Vincent Williams

LP Relations

P 847-910-7977

E vince.williams@sangoprivateequity.com

Currently Fundraising: Private Equity Funds



Fund Name: Topspin Consumer Partners II

Target Fund Size: \$200 million (\$70m and 2 investments closed to date)

Expected Closing Date: TBD

PRINCIPALS

Leigh Randall, Co-Founder and Managing Partner

Stephen Parks, Partner

Ojas Vahia, Partner

INVESTMENT FOCUS

Topspin Consumer Partners is a private equity firm that invests in the lower middle-market of the rapidly evolving consumer sector. We provide capital and strategic guidance to consumer-facing companies with defensible and differentiated consumer products and services. We are typically the first round of institutional capital in the companies we invest in, coupled with opportunities where we can be a partner with the existing management team and/or owners to accelerate the growth of the company. We take a systematic approach to company building and leverage a deep network of operating executives to help our portfolio companies achieve their full potential.

TARGET INDUSTRIES

- Health & wellness / Fitness
- Personal care/ Beauty
- Household Goods
- Juvenile Products
- Food & Beverage
- E-Commerce
- Outdoor / Leisure
- Digital Media
- Pet

Year Established:

2014

Assets Under Management:

\$320 MILLION

Recent Funds:

FUND NAME:
Topspin Consumer Partners I

AMOUNT RAISED:
\$117 million

CLOSING DATE:
March 2016

Contact Information:

Leigh Randall
E lrandall@topspinpartners.com

Ojas Vahia
E ovahia@topspinpartners.com

Currently Fundraising: Private Equity Funds



Fund Name: Verus Capital Fund II, L.P.
Target Fund Size: \$300 million
Expected Closing Date: December 2020

PRINCIPALS

Chris Fuller, Managing Partner & Co-Founder
Erik Miller, Partner & Co-Founder

INVESTMENT FOCUS

Verus makes control investments in strategically well positioned, growth oriented lower middle market companies in the U.S. and Canada.

TARGET INDUSTRIES

Tech-enabled services, consumer products (including food & beverage) and value-added manufacturing

Year Established:

2009

Assets Under Management:

\$60 MILLION

(DOES NOT INCLUDE \$28 MILLION
IN THIRD-PARTY EQUITY CO-
INVESTMENTS)

Contact Information:

Erik Miller, Partner

P 212-612-9171

E emiller@veruspartners.com

Currently Fundraising: Private Equity Funds



Fund Name: Vicente Capital Partners Growth Equity Fund II, L.P.

Target Fund Size: \$300 million

Expected Closing Date: TBD

PRINCIPALS

Jay Ferguson, Managing Partner

Klaus Koch, Managing Partner

Nick Memmo, Managing Partner

David Casares, Partner

INVESTMENT FOCUS

The Fund is being formed primarily to make growth equity investments in rapidly growing private companies headquartered in North America, principally the United States.

The Fund will seek to make equity and equity-like investments typically ranging between \$10 million and \$30 million generally in companies that (i) generate revenues between \$10 million and \$50 million annually, (ii) have expected revenue growth of 15% per annum or greater, and (iii) are profitable on an EBITDA basis or are expected to become profitable within 12 months.

TARGET INDUSTRIES

The Fund will not pursue investments based on a given industry focus. Instead, prospective investments will be evaluated based first on meeting a set of key criteria. These key criteria are driven by VCP's investment philosophy and designed to limit the risk associated with a prospective portfolio investment. They include:

- Proven concept;
- High revenue growth;
- Recurring revenue / long customer lifecycle;
- Substantial intellectual capital / know-how;
- Service or product that is critical to the end user;
- Low capital requirements / self-financing; and
- High expected profit margins.

Examples of growth industries that fit VCP's criteria:

- Software
- Technology-enabled services
- Healthcare
- Specialty manufacturing

Year Established:

2005

Assets Under Management:

\$165 MILLION

Recent Fund:

FUND NAME:

Vicente Capital Partners
Growth Equity Fund, L.P.

AMOUNT RAISED

\$165 million

CLOSING DATE:

January 2009

Contact Information:

Jay Ferguson

P 310-826-2255

E jferguson@vicentecapital.com

Currently Fundraising: Private Equity Funds



Fund Name: Wind Point Partners IX, LP

Target Fund Size: \$1.2 billion

Expected Closing Date: TBD

PRINCIPALS

Nathan Brown, Managing Director

Joe Lawler, Managing Director

Paul Peterson, Managing Director

Konrad Salaber, Managing Director

David Stott, Managing Director

Alex Washington, Managing Director

INVESTMENT FOCUS

Wind Point Partners is a Chicago-based private equity firm focused on partnering with top caliber management teams to acquire well-positioned middle market businesses where it can establish a clear path to value creation. Wind Point is uniquely positioned to source and evaluate quality middle market businesses in need of enhanced leadership by utilizing a vast network of strongly aligned CEOs and Board Executives seeking to partner with Wind Point. The firm targets high quality businesses with \$10-75M of EBITDA.

Wind Point's six Managing Directors average 17 years of tenure at the firm, having invested in various economic environments. The firm is currently investing out of Wind Point Partners IX, a fund that was initiated in 2019.

TARGET INDUSTRIES

Consumer Products, Industrial Products and Business Services.

Year Established:

1984

Assets Under Management:

\$3+ BILLION

Recent Fund:

FUND NAME:
Wind Point Partners VIII, LP

AMOUNT RAISED
\$985 million

CLOSING DATE:
2017

Contact Information:

Ron Liberman
Head of Investor Relations
P 312-255-4812
E rliberman@wppartners.com

Currently Fundraising: Private Equity Funds



Fund Name: HPH II Investments Master Fund, LP ("HPH II")

Target Fund Size: \$400 million

Expected Closing Date: March 2021

PRINCIPALS

Alejandro Weinstein, Co-Founder

Jose Minski, Co-Founder

Ernesto Carrizosa, Executive Managing Director

INVESTMENT FOCUS

WM Partners is a minority-owned and certified health and wellness focused private equity firm. The firm focuses on acquiring lower-middle market companies with brands in the natural consumer health sector of the health and wellness industry (with revenues between \$20 million to \$40 million and positive EBITDA), and taking them to the next level of growth through an operational value creation strategy. Fund II is seeking to invest in the following subsectors: natural personal care, functional foods, and natural over-the-counter "OTC" – fast-growing, highly fragmented and defensive subsectors.

HPH II aims to provide growth capital and strategic guidance to companies to help accelerate growth and create value to scale brands and achieve operational enhancements so they become attractive to a strategic buyer. Our operational toolkit includes streamlining the business and developing and executing strategic growth initiatives, such as brand building, new product development, strategic partnerships, channel and distribution expansion, strategic acquisitions, and capturing operational synergies. We partner with founders and management and follow ESG guidelines while creating value. We seek mostly majority control investments and will invest predominantly in US based companies.

TARGET INDUSTRIES

Health and Wellness / Natural consumer health (ie: natural personal care, functional foods, natural remedies, VMS (vitamins, minerals and supplements))

Year Established:

2015

Assets Under Management:

\$263 MILLION

Recent Fund:

FUND NAME:
HPH Specialized Fund I, LP
("Fund I")

AMOUNT RAISED
\$307 million

CLOSING DATE:
June 2017

Contact Information:

Vanessa Gabela
P 754-260-6507
E vg@wmplp.com

Currently Fundraising: Private Equity Fund of Funds and Separate Accounts



PRINCIPALS

Dr. Laurence C. Morse, Co-Founder & Managing Partner
JoAnn H. Price, Co-Founder & Managing Partner
Dr. Kola Olofinboba, Managing Partner

INVESTMENT FOCUS

Fairview has developed a strong proficiency in creating solutions to help institutional investors efficiently access the most challenging segments of the private equity market, including established, best-in-class venture capital, growth equity, and small buyout funds as well as the next generation of emerging managers across the private equity spectrum. This fund will focus on high quality, difficult to access venture capital and growth equity managers.

TARGET INDUSTRIES

- Information Technology
- Healthcare
- Financial Technology and Consumer
- Healthcare Services
- Logistics & Transportation, Tech/Telecom

Year Established:

1994

Assets Under Management:

\$9.6 BILLION*

*SINCE INCEPTION AS OF 12/31/19

Contact Information:

Michele Chow-Tai

P 860-674-8066

E mchow-tai@fairviewcapital.com

Currently Fundraising: Private Equity Fund of Funds and Separate Accounts



PRINCIPALS

Derek Jones, Managing Director
Jason Howard, Director

INVESTMENT FOCUS

We offer comprehensive investment solutions for public markets (hedge funds) and private markets (private equity, infrastructure and real estate). We're active investors in primaries, co-investments and secondaries within private equity.

TARGET INDUSTRIES

Our broad capabilities allow us to evaluate investment opportunities across industries in both public and private markets.

Year Established:

1971

Assets Under Management:

\$47.8 BILLION

Contact Information:

Derek Jones

P 646-362-3629

E djones@gcmlp.com

Jason R. Howard

P 310-683-2713

E jhoward@gcmlp.com

Currently Fundraising: Private Equity Fund of Funds and Separate Accounts



PRINCIPALS

Craig Fowler
Ed Powers
Sanjiv Shah

INVESTMENT FOCUS

HarbourVest Partners is a global partner with local expertise providing access to high quality, differentiated private equity opportunities in primary, secondary and direct co-investments. Additionally we target emerging, diverse and micro fund managers.

TARGET INDUSTRIES

Diversified

Year Established:

1982

Assets Under Management:

\$63 BILLION

Contact Information:

Craig Fowler

P 617-348-8352

E cfowler@harbourvest.com

Currently Fundraising: Private Equity Fund of Funds and Separate Accounts

J.P.Morgan

Asset Management

PRINCIPALS

Laureen R. Costa
Ashmi Mehrotra
Charles J. Willis, Jr.

INVESTMENT FOCUS

The Private Equity Group of J.P. Morgan Asset Management has a global team of 60 professionals. We invest across all private equity investment types, stages of business development, industry sectors, and geographic locations. We are opportunistic in our investment approach and invest in a wide array of private market opportunities including a long history of investing in first-time funds and emerging managers.

TARGET INDUSTRIES

Diversified

Year Established:

1997

Assets Under Management:

\$26 BILLION

Contact Information:

Laureen R. Costa

P 212-648-2309

E laureen.r.costa@jpmorgan.com

Currently Fundraising: Private Equity Fund of Funds and Separate Accounts



M U L L E R & M O N R O E
ASSET MANAGEMENT, LLC

PRINCIPALS

André Rice, President
Irwin Loud, Managing Director & CIO
Marcia Markowitz, Managing Director
Alfred Sharp, Managing Director
Rendel Solomon, Managing Director

INVESTMENT FOCUS

Core: Smaller, Newer, and Emerging PE Managers focused on the Lower Middle Market
Targeted: Mandates focused on MWBE, Geography, or Fund Size

TARGET INDUSTRIES

Diversified

Year Established:

1999

Assets Under Management:

\$1.19 BILLION

Recent Fund:

FUND NAME:
Freeman CT Horizon Fund, LLC

AMOUNT RAISED
\$50 million

CLOSING DATE:
February 2019

Contact Information:

Rendel Solomon
P 312-782-1089
E rendel.solomon@m2am.com

Currently Fundraising: Private Equity Fund of Funds and Separate Accounts

NEUBERGER	BERMAN
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PRINCIPALS

Patricia Miller Zollar, Head of NorthBound Equity Partners

Anthony Tutrone, Head of NB Alternatives

John Buser, Executive Vice Chairman & Head of Private Market Client Initiatives

INVESTMENT FOCUS

Seeks to create a diversified, high-quality portfolio of emerging manager private equity primary and direct investments.

TARGET INDUSTRIES

Diversified

Year Established:

2007

Assets Under Management:

**NB PRIVATE EQUITY:
OVER \$40 BILLION***

**NORTHBOUND:
\$372 MILLION**

* Since inception through November 2016, including commitments in the process of finalization.

Contact Information:

Patricia Miller Zollar

P 212-476-5975

E patricia.zollar@nb.com

Currently Fundraising: Venture Funds



Fund Name: Avenue Growth Partners Fund I LP

Target Fund Size: \$75-125 million

Expected Closing Date: 1H 2021

PRINCIPALS

Brian Goldsmith, Co-Founder & Partner

Ryan Russell, Co-Founder & Partner

INVESTMENT FOCUS

Avenue is an expansion stage growth equity firm that partners with B2B software entrepreneurs to build niche-market winners.

Our strategy is to identify, develop, and de-risk expansion stage B2B software companies for later-stage growth equity & buyout investors to acquire.

We target high-growth (~100% YoY), capital efficient (no/low burn), expansion stage (\$3-8M revenue) businesses led by industry domain experts outside silicon valley.

We provide entrepreneurs with an aligned, growth capital alternative to taking on venture capital or selling control.

TARGET INDUSTRIES

B2B SaaS, in both vertical & niche-horizontal markets

Year Established:

2020

Assets Under Management:

INFORMATION

Contact Information:

Ryan Russell

Co-Founder and Partner

P 661-733-6198

E ryan@avenuegp.com

Currently Fundraising: Venture Funds



Fund Name: DigitalDx Ventures I, L.P. (majority woman impact fund)

Target Fund Size: \$50 million

Expected Closing Date: December 2020

PRINCIPALS

Michele Colucci, Esq., Co-Founder and Managing Partner/CEO

Ted Driscoll, PhD, Co-Founder and Partner Emeritus

Eric Weiss, MD, Venture Partner

David Kirk, PhD, Venture Partner

Maureen Downey, Venture Partner

Gianna Conci, Finance Manager

INVESTMENT FOCUS

Digital Healthcare: specifically, using AI and data to diagnose illness earlier, less invasively, less expensively and more accurately and targeting personalized treatment.

TARGET INDUSTRIES

Artificial Intelligence/Data & Healthcare (Diagnostics)

Year Established:

2018

Assets Under Management:

\$15 MILLION

Contact Information:

Michele Colluci, Esq.

Co-Founder and Managing
Partner/CEO

E michele@digitaldx.com

Currently Fundraising: Venture Funds

DYNAMK

CAPITAL

Fund Name: *Dynamk Life Sciences Fund, L.P.*

Target Fund Size: *\$100 million*

Expected Closing Date: *December 2020*

PRINCIPALS

Daniella Kranjac, Founding Partner & Managing Director

Gustavo Mahler, Ph.D., Managing Partner

Reinhard Vogt, Venture Partner

Mario Kranjac, Founding Partner & General Counsel

INVESTMENT FOCUS

Dynamk specializes in growth equity opportunities in Life Science Industrials: the fundamental tools, technologies and services that are critical to biopharmaceutical discovery, development and manufacturing.

The Fund seeks to make equity investments in this under-served market, typically ranging between \$500,000 and \$10 million. We focus on B2B companies with proof of concept, revenues and customer engagement that are looking to scale commercially and supply to leading biotechnology and pharmaceutical companies globally. Life Science Industrials speed biopharma discovery, development and manufacturing, improving efficiencies, and increasing global access to critical biologics, vaccines, biosimilars and cancer immunotherapies. The B2B companies we target have lower capital requirements, do not require regulatory approval and are insulated from the binary outcomes associated with therapeutics. Dynamk fills a gap in the funding landscape - we are highly differentiated by deep domain knowledge and our ability to scale these businesses.

TARGET INDUSTRIES

Life Sciences Industrials: Enabling Tools, Technologies and Services for Biopharma

Year Established:

2017

Assets Under Management:

\$50 MILLION

Contact Information:

Daniella Kranjac

Founding Partner & Managing Director

P 201-562-7927

E dkranjac@dynamk.vc

Currently Fundraising: Venture Funds



Fund Name: MaC Venture Capital 2019 L.P.

Target Fund Size: \$100 million

Expected Closing Date: January 2021

PRINCIPALS

Marlon Nichols, Managing General Partner

Adrian Fenty, Managing General Partner

Michael Palank, General Partner

Charles D. King, General Partner

INVESTMENT FOCUS

MaC Venture Capital is a Seed stage venture capital firm focused on finding ideas, technology, and products that can become infectious. We invest in technology companies that benefit from shifts in cultural trends and behaviors in an increasingly diverse global marketplace.

TARGET INDUSTRIES

- Marketplaces
- eCommerce
- Fintech
- Healthtech
- Immersive Reality
- Media & Entertainment
- Smart Cities

Year Established:

2015

Assets Under Management:

\$64 MILLION

Contact Information:

Marlon Nichols

Managing General Partner

P 212-960-3948

E marlon@macventurecapital.com

Currently Fundraising: Venture Funds



Fund Name: NOEMIS Ventures Fund I
Target Fund Size: \$30 million
Expected Closing Date: December 2020

PRINCIPALS

Simeon Iheagwam, Founder & Managing Partner

INVESTMENT FOCUS

NOEMIS Ventures invests and partners with early stage companies (pre-seed and seed stage) to empower and pursue growth. We invest in founders who are transforming the world through disruptive technology in Fintech, AI/Machine Learning, and Marketplaces. Our pilot fund of 10 companies achieved a MOIC of 3.0x and IRR of 40% in 3 years.

TARGET INDUSTRIES

Fintech, AI/Machine Learning, and Marketplaces

Year Established:

2016

Assets Under Management:

INFORMATION

Contact Information:

Simeon Iheagwam

P 347-525-5725

E simeon@noemisventures.com

Currently Fundraising: Venture Funds

Otundi Ventures

Fund Name: Otundi Ventures
Target Fund Size: \$100 million
Expected Closing Date: Q2 2021

PRINCIPALS

Nnena Nkongho, Founder and Managing Partner
Lanre Akintujoye, Principal
Gizem Çubukgçu, Associate

INVESTMENT FOCUS

Otundi Ventures invests in high-growth, technology-enabled businesses across Africa. Otundi Ventures plans to deploy between \$1 million to \$10 million in companies that leverage technology to address some of Africa's acute business challenges: inefficient legacy infrastructure, market failure, and cost inefficiencies. Otundi actively supports its founders in building businesses with the potential to scale, becoming regional and global category leaders. We believe that access to Otundi's experience, knowledge and networks will help build stronger entrepreneurs, founding teams and businesses, creating additional economic opportunities that leave a legacy of impact across African communities. While the fund can invest in businesses across Africa (or those that serve African markets), Otundi's investment pipeline development activity is focused on core technology hubs that include, but are not limited to Egypt, Kenya, Nigeria and South Africa.

TARGET INDUSTRIES

While Otundi Ventures invests in high-growth, technology-enabled businesses across Africa, the fund's investment mandate is sector-agnostic.

Year Established:

2020

Assets Under Management:

INFORMATION

Recent Fund:

FUND NAME:
Digital Growth Africa (DiGAME)

AMOUNT RAISED
\$39.5 million

CLOSING DATE:
2017

Contact Information:

Elena Iannaccone
Director, Investment Relations
P 202-680-8793
E ir@otundi.com; elena@lhgp.com

Currently Fundraising: Venture Funds

Providence Friends Capital

Fund Name: Swanlaab USA

Target Fund Size: \$100 million

Expected Closing Date: January 2021

PRINCIPALS

Martin Hunt, Founder and Managing General Partner, Operating Partner Framework

INVESTMENT FOCUS

Early and late stage technology, with rapid growth potential and international reach

TARGET INDUSTRIES

Healthcare, Information systems, Internet (including blockchain, video tech, etc.) and Impact investments, such as sustainable technology, exceedingly strong and diverse management teams and emerging clean technologies.

Year Established:

2019

Assets Under Management:

\$100 MILLION (TARGET)

Contact Information:

Martin Hunt

Managing Partner

P 302-312-7323

E martin@swanlaabUSA.com

Currently Fundraising: Venture Funds



Fund Name: SteelSky Ventures Empire Fund

Target Fund Size: \$25 million

Expected Closing Date: November 2020

PRINCIPALS

Maria Velissaris, Founding and Manager Partner

INVESTMENT FOCUS

Women's Healthcare (Femtech)

TARGET INDUSTRIES

- Digital Health
- Medical Devices
- SaaS
- Direct to Consumer Retail Products
- Therapeutics

Year Established:

2017

Assets Under Management:

INFORMATION

Contact Information:

Maria Velissaris

P 646-207-5839

E maria@steelskyventures.com

Currently Fundraising: Hedge Funds



PRINCIPALS

Tracy V. Maitland, President/CIO

INVESTMENT FOCUS

Alternative & Traditional Investment Strategies in Convertible and High Yield Markets:

Alternative Strategies:

- Hedged Convertible
- Global Opportunity
- Global Absolute Return

Traditional Strategies:

- Global Balanced Convertible
- Global Phoenix Convertible
- Balanced Convertible
- Phoenix Convertible Income
- High Yield

INVESTMENT APPROACH

Advent's mission is to protect and grow our clients' capital. Bottom-up fundamental credit research lies at the core of every investment decision we make and each strategy we offer. We believe the union of both credit and equity research is critical to investing. Advent's philosophy is built on the belief that credit research leads to an accurate understanding of a security's downside while equity research helps us properly value the upside potential of our investments. Understanding both of these facets of an investment is critical to our thesis. We seek to produce consistent and frequent returns while generating alpha across all of our strategies through a demonstrated investment discipline of over 20 years. Our focus on capital preservation is a cornerstone of our global platform.

Year Established:

1995

Assets Under Management:

\$9.5 BILLION

Contact Information:

Tracy Maitland

P 212-482-1600

E tmaitland@adventcap.com

Currently Fundraising: Hedge Funds

Chicago River Capital

PRINCIPALS

Christopher C. Melvin, Founder & Managing Member

INVESTMENT FOCUS

Chicago River Capital is an alternative investment manager. Our mission is to deliver superior risk adjusted returns. We believe that success and longevity in capital markets activities necessitate our being as committed to capital protection as we are to capital growth.

INVESTMENT APPROACH

Our investment activities result in our being involved in several markets across all investment sectors. The investments are governed by our risk/reward calculations, liquidity, and our ability to hedge the positions.

Year Established:

2009

Assets Under Management:

\$30 MILLION

(IN COMMITTED CAPITAL WITH
CAPACITY IN EXCESS OF \$1 BILLION)

Contact Information:

Jeff Maillet

Business Manager

P 312-561-2396

E jeff.maillet@crcfunds.com

Currently Fundraising: Hedge Funds



PRINCIPALS

Fred Cummings, President & Portfolio Manager

INVESTMENT FOCUS

Elizabeth Park is a US Bank and Thrift specialist hedge fund that was started in 2008. We employ a fundamental, bottoms-up stock picking process focused on mid, small and micro-cap U.S. banks and thrifts. The combination of our team of 5 investment professionals with almost 130 years of experience with deep vertical expertise, proven investment process, team-oriented culture and focus creates a competitive advantage.

Elizabeth Park manages three fund products. Our EPCM Long/Short Equity product is a sector hedge fund focusing on U.S. Banks & Thrifts. The fund's objective is to achieve superior risk-adjusted returns while preserving capital. The fund targets a 12-15% net return with lower volatility with lower correlation to broader market indices.

We manage two long-only products. The EPCM Large Cap Bank Fund utilizes proprietary processes and analytics to beat the S&P Regional Bank Index. The EPCM Event Driven Fund capitalizes on bank consolidation and seeks to buy high quality franchises sought by multiple bidders. This fund tends to skew toward micro capitalization banks and targets 12-15% net returns with lower volatility and correlation to broader bank indices.

TARGET INDUSTRIES

US Banks and Thrifts

Year Established:

2008

Assets Under Management:

\$250 MILLION

Contact Information:

**Craig Cimatori, CFA, CPA
(inactive)**

Director of Business
Development and Investor
Relations

P 216-292-5777

E clc@elizabethparkcm.com

Currently Fundraising: Hedge Funds

HEARD CAPITAL

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PRINCIPAL

William Heard, Founder, CEO and CIO

INVESTMENT FOCUS

Heard Capital LLC is a global asset management firm based in Chicago, IL. The Firm was founded in 2011 invests in six sectors in which it has significant experience and expertise: technology, media, telecommunications, industrials, financials and energy. The regulatory structures, the competitive landscape, demographics, and historical biases create inefficiencies, and therefore investment opportunities, in these six sectors.

The Firm's investment approach is rooted in deep, fundamental analysis, focusing on misunderstood opportunities in which the Firm's domain expertise provides it with a unique lens to understand catalysts and value. The Firm analyzes investments on a global basis, utilizing a "bottom up" approach that identifies opportunities where the perception of value is not in line with the intrinsic value of the asset or situation. The firm actively manages exposures and uses position-sizing to manage risk and express conviction.

The Firm invests across two vehicles. Both embrace concentration, have low turnover and focus on long-term value creation:

- Heard Opportunity Fund is a long/short strategy that seeks to generate superior risk-adjusted returns while preserving capital in all market environments.
- Heard High Conviction Long Only Fund targets capital appreciation for investors with a longer investment horizon.

TARGET INDUSTRIES

The Firm invests in six sectors in which it has significant experience and expertise:

- Technology
- Media
- Telecommunications
- Financials
- Industrial
- Energy

Year Established:

2011

Assets Under Management:

\$220 MILLION
(IN COMMITTED CAPITAL)

Contact Information:

Priya Kaftan

P 312-768-5211

E pkافتان@heardcapital.com

Currently Fundraising: Hedge Funds



PRINCIPALS

Troy Dixon, CIO, Managing Partner

Taranjit Sabharwal, PM, Partner

Joseph Valentine, PM, Partner

INVESTMENT FOCUS

Hollis Park invests in a broad range of structured products, seeking to produce long-term returns through a combination of long and short positions in securities including Agency RMBS, Non-Agency RMBS, CLOs, CDOs, CMBS, ABS, equity related securities, derivatives, total return swaps and a variety of other instruments that meet Hollis Park's risk and return objectives. Hollis Park has twelve professionals and manages money for some of the world's leading institutional investors, including a seed investment from Grosvenor Capital Management, a number of prominent public and private pension funds and fund of hedge funds.

INVESTMENT APPROACH

Hollis Park employs a multi-strategy approach, investing across the entire spectrum of structured products. The firm dynamically allocates capital across structured rates, structured derivatives and structured credit. The total amount invested in any of these three security classes is limited to avoid overconcentration and ensure diversification appropriate to the firm's investment thesis.

Year Established:

2014

Assets Under Management:

\$580 MILLION

Contact Information:

Aja Thomas

P 212-205-8101

E athomas@hollisparkpartners.com

Currently Fundraising: Hedge Funds



PRINCIPALS

Soohyung Kim, CIO & Managing Partner

Stephen Usher, Partner

David Glazek, Partner

Joseph Mause, CFO & Partner

Gail Steiner, General Counsel, CCO & Partner

INVESTMENT FOCUS

Standard General is an alternative investment manager specializing in middle-market event-driven, special situations, and distressed debt investing. We take an active approach focusing on mispriced situations where our market, legal, and industry expertise can help unlock value by addressing technical or fundamental factors causing pricing discrepancies.

INVESTMENT APPROACH

Standard General's hedge fund vehicles seek to generate all-weather returns with moderate volatility and low correlation to the broader markets through a hedged investment program and idiosyncratic name selection. We invest long and short across the capital structure (i.e., loans, bonds, convertibles, public equities and post-reorganization equities). This cross-asset perspective allows us to seek-out the most compelling risk versus reward propositions regardless of the market environment.

Year Established:

2007

Assets Under Management:

\$1.2 BILLION

Contact Information:

Stephen Usher

P 212-257-4730

E susher@standgen.com

Currently Fundraising: Other Strategies



Fund Name: BKCoin Digital Asset Fund

Target Fund Size: \$50 million

Expected Close Date: December 2020

PRINCIPALS

Carlos Betancourt, Founding Principal

Kevin Kang, Founding Principal

INVESTMENT FOCUS

BKCoin Capital is a digital assets investment manager, committed to delivering consistent, uncorrelated absolute returns through market-neutral, statistical arbitrage strategies.

INVESTMENT APPROACH

The Fund offers expertise within quantitative digital asset space including interexchange arbitrage, spot-future arbitrage, collateralized lending, swap carry, and traditional long/short trading through derivatives and strong technical and fundamental analysis in order to take advantage of multiple investment opportunities and generate consistent alpha.

Year Established:

2018

Assets Under Management:

\$10 MILLION

Contact Information:

Edward Puccio

P 646-600-5182

E ir@bkcoincapital.com

Currently Fundraising: Other Strategies



Fund Name: Blueprint CAP 1

Target Fund Size: \$1 billion

PRINCIPALS

Jacob Walthour, Co-founder

Carrie Pickett, Co-founder

Ed Robertiello, Chief Investment Officer

INVESTMENT FOCUS

Founded in 2015, Blueprint is a specialized investment platform that empowers institutional investors to enhance the performance of their alternative portfolios by accessing smaller, niche managers and opportunistic strategies. The managers, funds and strategies sourced by Blueprint are typically below \$1 billion. The firm's research seeks to identify investment opportunities that enhance risk, reward and portfolio correlation characteristics that are implemented through private and liquid investment vehicles including private funds, hedge funds and managed accounts.

Our core value propositions are as follows:

- Sourcing a diversifying set of alternative managers and funds below \$1 billion;
- Structuring vehicles and terms to lower fees and better alignment of interests; and
- Assisting resource constrained investors with portfolio implementation.

TARGET INDUSTRIES

Opportunistic strategies as defined by our investment professionals include the following:

- Private Credit
- Hedge Funds
- Opportunistic or Niche Strategies
- Direct Lending
- Asset Based Lending
- Royalties

Year Established:

2015

Assets Under Management:

\$325 MILLION

Contact Information:

Jacob Walthour, CEO

P 212-390-0511

E jacob@bcaalternatives.com

Currently Fundraising: Other Strategies



Fund Name: Brasa Real Estate Fund II, LP

Target Fund Size: \$300 million

Expected Close Date: March 2021

PRINCIPALS

Eric Samek, Founder and Managing Director

Ji Jeon, Chief Financial Officer

INVESTMENT FOCUS

Brasa Capital Management is a real estate investment manager based in Los Angeles. Brasa targets middle market commercial real estate investments in the Western US and Texas. The firm invests across the capital stack in diversified asset types. Additionally, the firm's hybrid model allows for both direct and indirect investing.

TARGET INDUSTRIES

Real Estate

Year Established:

2018

Assets Under Management:

\$195 MILLION

Recent Fund:

FUND NAME:

Brasa Real Estate Fund, LP

AMOUNT RAISED:

\$120 million

CLOSING DATE:

May 2019

Contact Information:

Alexis Lewis

VP, Investments

P 310-620-2888

E alewis@brasacap.com

Currently Fundraising: Other Strategies



PRINCIPALS

Nili Gilbert, Co-Founder, Portfolio Manager
Stuart Kaye, Co-Founder, Portfolio Manager
Valerie Malter, Co-Founder, Managing Principal
Marta Cotton, Principal, Director of Client Development
Ralph Coutant, Principal, Portfolio Manager

INVESTMENT FOCUS

Matarin is an independent, women-owned boutique investment manager based in New York City that manages long-only US small cap, large cap, micro cap and low volatility strategies using the same core investment process across all strategies.

In addition, Matarin developed the Patience Premium™ Global and International strategies which feature multi-factor stock return forecasts to capture the “Patience Premium” from longer term investing and specialized ESG factors.

INVESTMENT APPROACH

Matarin strives to bring together the ‘best of both worlds’ – an investment edge combining the best of fundamental and quantitative investing. Matarin seeks to identify great fundamental ideas about what drives stock returns in the long run, and apply them in a consistent and unbiased way to take advantage of these intermediate term dislocations as they arise.

Year Established:

2010

Assets Under Management:

\$700 MILLION

Contact Information:

Marta Cotton

P 646-604-7633

E mcotton@matarin.com



Fund Name: Vista Public Strategies
Expected Closing Date: Evergreen

PRINCIPALS

Jamie Ford, Senior Managing Director, President of Vista Public Strategies
Brenden Smith, Managing Director, Vista Public Strategies
Ashish Shah, Managing Director, Vista Public Strategies

INVESTMENT FOCUS

Vista Equity Partners was formed in 2000 to pursue buyout transactions of enterprise software businesses and technology-enabled solutions companies. Vista has developed multiple investment platforms since its inception, all generally focused on leveraging the firm's knowledge, experience and intellectual capital in the enterprise software, data and technology-enabled solutions business sectors. In 2014, Vista designed a research process to leverage the insights of the broader firm's ecosystem for application to public market investments. We believe that the Vista ecosystem enables Vista Public Strategies (VPS) to understand market trends within the technology (and specifically software) sector that we believe should generally provide an advantage to enable a more consistent, positive return stream for our investors.

TARGET INDUSTRIES/INVESTMENT APPROACH

Vista Public Strategies pursues a fundamentally driven, research intensive long/short equity investment strategy with an emphasis on the global technology, media, and telecommunications sectors. VPS' investment objective is to seek superior risk adjusted absolute returns across all phases of the economic/investment cycle and to exploit competitive advantages to generate long-term investment results.

Year Established:

2014

Assets Under Management:

\$607 MILLION*

***VISTA PUBLIC STRATEGIES**

Contact Information:

Godfrey Gill

Managing Director, Capital &
Partner Solutions

P 212-804-9124

E ggill@vistaequitypartners.com



Alaina Anderson, CFA, Partner
PORTFOLIO MANAGER, GLOBAL EQUITY TEAM

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02

RECENTLY CLOSED

RECENTLY CLOSED



Grain Management

Fund Name: Grain Spectrum Holdings III, L.P.
Fund Type: Private Equity
Fund Size: \$1.5 Billion
Closing Date: September 2020



Stellex Capital Partners

Fund Name: Stellex Capital Partners II LP
Fund Type: Private Equity
Fund Size: \$1.775 Billion
Closing Date: September 2020



Tuatara Capital

Fund Name: Tuatara Capital Fund II, L.P.
Fund Type: Venture Funds
Fund Size: \$268 Million
Closing Date: September 2020



Clearlake Capital

Fund Name: Clearlake Capital Partners VI
Fund Type: Private Equity
Fund Size: \$7 Billion
Closing Date: March 2020



Madryn Asset Management, LP

Fund Name: Madryn Health Partners
Fund Type: Private Equity
Fund Size: \$410 Million
Closing Date: December 2019



The Vistria Group

Fund Name: Vistria Fund III, LP
Fund Type: Private Equity
Fund Size: \$1.1 Billion
Closing Date: December 2019



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Auldbrass Partners	James Irvine Foundation	South Carolina Retirement System Investment Commission
Baltimore City Employees' Retirement System	JPMorgan Asset Management	Southern Company
Bon Secours	Kresge Investments	State of Connecticut Retirement Plans and Trust Funds
BNY Mellon	Los Angeles City Employees' Retirement (LACERS)	State of Wisconsin Investment Board
California Public Employees' Retirement System (CalPERS)	Los Angeles County Employees Retirement Association (LACERA)	State Street Global Advisors
California State Teachers' Retirement System (CalSTRS)	Los Angeles Fire and Police Pensions (LAFPP)	State Universities Retirement System of Illinois
Callan Associates	Maryland State Retirement and Pension System	StepStone Group
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Chicago River Capital	Mercer	Teachers' Retirement System of the State of Illinois
Chicago Teachers' Pension Fund	Mercy Health	Texas County & District Retirement System
City of Detroit General Retirement System	Meyer Memorial Trust	Texas Municipal Retirement System
City of Detroit Police and Fire Retirement System	Michigan Department of Treasury	Time Warner Telecom
CliftonLarsonAllen	Missouri State Employees' Retirement System	Trinity Health
CommonSpirit Health	Montgomery County Public Schools	UAW Retiree Medical Benefits Trust
Cook County Pension Plan	Muller & Monroe Asset Management	University of Chicago
Dallas Employees' Retirement Fund	National Railroad Retirement Investment Trust	University of Pennsylvania
District of Columbia Retirement Board	NEPC	University of Pittsburgh
DTE Energy	Neuberger Berman	University of Rochester
Employees' Retirement System of Rhode Island	New Jersey Division of Investment	UPMC
Employees Retirement System City of St. Louis	New Mexico State Investment Council	UTIMCO
Employees' Retirement System of Texas	New York City Board of Education Retirement System	Verizon Investment Management Corporation
Exelon	New York City Employees' Retirement System	Virginia Retirement System
Fairview Capital	New York City Fire Department Pension Fund	Wilshire
Federal Reserve Employee Pension Fund	New York City Police Pension Fund	W.K. Kellogg Foundation
FIS Group	New York State Common Retirement Fund	Yale New Haven Health
Florida State Board of Administration	New York State Insurance Fund	
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