

#### Introduction

The National Association of Investment Companies (NAIC) is the industry association and largest network of diverse-owned private equity firms and hedge funds. NAIC member firms collectively manage over \$260 billion in assets and are widely utilized by the largest institutional investors globally, including many public pension plans, corporate pension plans, endowments, and foundations, as a source of alpha in their investment portfolios.

The **Managers in the Market Report** provides an overview of each of the member funds in the market and includes a list of recently closed member funds.

#### **CURRENTLY FUNDRAISING**

The firm is actively fundraising.

#### **RECENTLY CLOSED**

The firm closed a fund within the last twelve months.



# **NAIC DIVERSE MANAGER CERTIFICATION**

As part of NAIC's ongoing efforts to provide a greater range of services for members, we are pleased to offer NAIC firms the opportunity to become an NAIC-Certified Diverse Asset Manager.

This certification has been recognized by capital allocators as viable proof of diverse asset manager status and has enabled eligible firms to participate in mandates that require such certification.

The application must include:

- A copy of the Management Company Agreement
- A letter from your organization's law firm attesting to the veracity of the ownership structure Management Company Agreement
- · A copy of the Management Company audit
- A notarized letter detailing the race/ethnicity and place of birth for each member of the Management Company

If you are interested in securing this certification or if you would like additional information, please contact Carmen Ortiz-McGhee by email at **com@naicpe.com**.

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# CURRENTLY FUNDRAISING

## **Currently Fundraising**

#### **PRIVATE EQUITY FUNDS**

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Arkview Capital Grain Management Auldbrass Partners Griot Holdings Avante Capital IMB Partners B.I.G. Capital Leeds Illuminate Boresight Capital Nile Capital Group Centre Lane Partners OceanSound Partners Corsair Capital Pharos Capital Group Diverse Communities Impact Fund Topspin Consumer Partners

Fvlcrum Capital

GenNx360 Capital Partners Vicente Capital Partners Graham Allen Partners Wind Point Partners

#### PRIVATE EQUITY FUND OF FUNDS AND SEPARATE ACCOUNTS

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Barings Fairview Capital Partners GCM Grosvenor HarbourVest Partners

J.P. Morgan Asset Management Muller & Monroe Asset Management

Neuberger Berman

#### **VENTURE FUNDS**

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Academy Investor Network Dynamk Capital Act One Ventures L'Attitude Ventures Advaita Capital Otundi Ventures Ascendo Partners Recast Capital Avestria Ventures

Relentless Venture Partners

#### **HEDGE FUNDS**

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Advent Capital Management Hollis Park Partners Chicago River Capital Selcouth Capital Elizabeth Park Capital Management Standard General Heard Capital VeriStar

#### **REAL ESTATE** pg. 57

Brasa Capital Management

Langdon Park Capital Cadre Standard Real Estate Investments

Excel Group

#### OTHER STRATEGIES

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Antara Capital BK Coin Blueprint Capital Advisors Kah Capital Management Three Line Capital Vista Public Strategies





Fund Name: Arkview Capital Fund I
Target Fund Size: \$200 million

**Expected Closing Date:** March 2022

#### **PRINCIPALS**

Joon Chang, Founder Pavel Chernyshov, Founder Vijay Mehta, Founder

#### **INVESTMENT FOCUS**

Arkview is a minority-controlled private equity fund that seeks investments with social impact, diversity, and inclusion. Arkview typically partners with experienced entrepreneurs and management teams to make investments in capital vacuums or sectors that have temporarily lost access to capital.

#### TARGET INDUSTRIES

Arkview targets value-oriented investments in sectors that have temporarily lost access to capital. Prior investments in financial services, industrials, shipping, and real estate.

Year Established:

2019

Assets Under Management:

\$100 MILLION

Contact Information:

Vijay Mehta

E vmehta@arkviewcapital.com P 917-536-2723



Fund Name: Secondaries Opportunity Fund III

**Target Fund Size:** \$200 million **Expected Closing Date:** TBD

#### **PRINCIPALS**

Howard Sanders, Managing Director Christopher Salley, Managing Director Vish Apte, Principal

#### **INVESTMENT FOCUS**

Auldbrass is a dedicated secondaries buyer of companies with strong growth prospects. We focus on GP-Led Restructurings and Continuation Funds, as well as concentrated portfolios.

We target a 2.0x MOIC and 20% IRR, over an average 3-5 year hold.

#### **TARGET INDUSTRIES**

- · Technology
- · Healthcare
- EdTech

Year Established:

2011

Assets Under Management:

\$335 MILLION

Recent Fund:

FUND NAME: Secondaries Opportunity Fund II & Co Invest

AMOUNT RAISED

**CLOSING DATE:** Q2 2019

Contact Information:

**Maude Delice** 

Investor Relations E mdelice@auldbrasspartners.com P 212-213-0243



Fund Name: Avante Capital Partners SBIC III, L.P.

**Target Fund Size:** \$450 million **Expected Closing Date:** TBD

#### **PRINCIPALS**

Jeri Harman, Founder & Chairman
Ivelisse Rodriguez Simon, Managing Partner
Paul Hayama, Partner
Cliff Lyon, CFO & Admin Partner
Richard Strait, Investment Committee Partner

#### **INVESTMENT FOCUS**

Focused on investing in profitable, established lower middle market companies with at least \$3 million of EBITDA; capital commitments to be invested in a diversified portfolio, consisting primarily of privately negotiated unitranche and subordinated debt and minority equity securities.

#### TARGET INDUSTRIES

Business Services, Healthcare / Life Sciences, Consumer Products, IT Services / Software, and Specialty Manufacturing, among others.

Year Established:

2009

Assets Under Management:

\$468 MILLION

Recent Fund:

FUND NAME: Avante Mezzanine Partners SBIC II, L.P.

**AMOUNT RAISED** \$250 million

**CLOSING DATE:** July 2015

Contact Information:

**Ivelisse Rodriguez Simon**E ivelisse@avantecap.com
P 310-667-9243



Fund Name: Software Value Fund I

Target Fund Size: \$250 million (net fund size)

**Expected Closing Date:** Open ended

#### **PRINCIPALS**

Gaylord J. Bodet, Principal & Founder Marcus G. Bodet, Principal & Founder Paul W. Bodet, Principal & Founder

#### **INVESTMENT FOCUS**

B.I.G. Capital LLC (BIG) is a private investment firm focused on acquiring companies in the software and technology enabled sectors.

BIG focuses on companies with:

- Strong recurring revenue
- Products that are based on proven technology
- Back office software with high switching costs
- · Large addressable market
- · Brand or technology leadership in niche markets
- · Seasoned and loyal team with in-depth product knowledge

#### **INVESTMENT FOCUS**

BIG has a long-term investment strategy and uses its resources, experience, and expertise to promote positive and sustainable growth in our portfolio companies. Our goal is to achieve predictable, profitable growth from our portfolio companies.

#### TARGET INDUSTRIES

Software Technology – SaaS and on-premise in various industry verticals including:

- · Financial Services
- Manufacturing
- Healthcare
- Education
- Government

Year Established:

2010

Assets Under Management:

IN FORMATION

Contact Information:

Marcus G. Bodet
P 800-764-8584
E partners@bigcapllc.com



**Fund Name:** Boresight Capital I **Target Fund Size:** \$350 million **Expected Closing Date:** June 2023

#### **PRINCIPALS**

Bryson Clements, Founder & Managing Partner

#### **INVESTMENT FOCUS**

Dynamic, tech-enabled PE platform focused on aggressive value creation by leveraging data-driven organic and inorganic strategies, systematic process, and a proven playbook to outperform. We "Buy Right" in the middle-market (<\$100mm TEV), seamlessly integrate and build around our blue-chip Operating Partners, and transform companies into larger, more professional corporations highly-desired by strategic acquirers (\$200-\$600mm TEV).

#### **TARGET INDUSTRIES**

Diversified portfolio of buyouts in U.S. manufacturing, food products, exceptionally sticky services, and highly-selective growth equity / minority investments.

Year Established:

2020

Assets Under Management:

N/A

Contact Information:

Bryson Clements
Founder & Managing Partner
P 312-989-0828

**E** bryson@boresightcapital.com

## **CENTRE LANE PARTNERS**

Fund Name: Centre Lane Credit Partners III

**Target Fund Size:** ~\$400 million **Expected Closing Date:** Q1 2022

#### **PRINCIPALS**

**Quinn Morgan**, Managing Director and Co-Founder **Kenneth Lau**, Managing Director and Co-Founder **Upacala Mapatuna**, Managing Director and President

#### **INVESTMENT FOCUS**

Centre Lane Partners ("CLP") is a private investment firm that invests in the equity and debt of middle market companies in North America. CLP employs a flexible, focused strategy with a hands-on approach that plays to our strengths. We are an experienced, collaborative and diverse team that seeks to partner with strong management teams who can benefit from patient, long-term capital and CLP's operational, financial and strategic expertise and support.

We have invested over \$1.5 billion in our Private Equity strategy, targeting control-focused investments in partnership with strong management teams that we support through our CLP Value Creation Framework (CLP-VCF™). We have invested over \$1.4 billion in our Private Credit strategy, providing creative, flexible financings to middle market businesses facing complex situations, with a focus on senior secured, income generating investments. We believe our differentiated approach and combination of private equity, private credit and operational skills have enabled us to generate attractive returns over 15+ years while navigating market cycles.

We plan to organize Centre Lane Credit Partners III, L.P. ("CLCP III"), which will follow the same differentiated private credit approach as our overall credit platform.

#### TARGET INDUSTRIES

 ${\it Business / Financial Services, Consumer, Healthcare, Industrials, and Technology / Media / Software}$ 

Year Established:

2007

Assets Under Management:

\$2.6 BILLION

Recent Fund:

FUND NAME: Centre Lane Credit Partners II Funds\*

AMOUNT RAISED

**CLOSING DATE:** 2017 Vintage

Contact Information:

Upacala Mapatuna

President and Managing Director

E umapatuna@centrelanepartners.com

P 917-922-9687



Fund Name: Corsair VI FS Capital Partners, L.P.

**Target Fund Size:** \$1.25 billion **Expected Closing Date:** TBD

#### **PRINCIPALS**

D.T. Ignacio Jayanti - Managing Partner & Chairman of IC

Amy Knapp - Partner & COO Derrick Estes - Partner Raja Hadji-Touma - Partner

**Laura Hill** - Partner and Co-Head of Investor Relations **Marwan Karam** - Partner and Co-Head of Investor Relations

**Gunnar Overstrom -** Partner **Hari Rajan -** Partner **Jeremy Schein -** Partner

#### **INVESTMENT FOCUS**

Corsair partners with companies that are driving technology evolution across financial and business services in the middle market. We identify compelling, capital light businesses that are highly relevant to their customers and where our deep sector expertise and operational know-how can accelerate growth and create meaningful value for our investors.

#### **TARGET INDUSTRIES**

Corsair focuses on payments, services and software businesses within the financial services ecosystem. We source high quality companies with proven business models and strong organic growth potential.

Year Established:

1992

Assets Under Management:

\$4.9 BILLION

Recent Fund:

FUND NAME: Corsair V Financial Services Capital Partners, L.P.

**AMOUNT RAISED** \$1.01 billion

**CLOSING DATE:** February 2020

Contact Information:

Laura Hill

**Partner,** Co-head of Investor Relations

E hill@corsair-capital.com P 212-224-9435

#### **DIVERSE COMMUNITIES**

——— IMPACT FUND ———

Fund Name: Diverse Communities Impact Fund (DCIF)

**Target Fund Size:** \$200-250 million **Expected Closing Date:** Q1 2022

#### **PRINCIPALS**

Tom Soto, Managing Partner & Founder Dion DeLoof, General Partner & Founder Bradley Young, Senior Advisor Pilar Avila, Senior Advisor

#### **INVESTMENT FOCUS**

DCIF is a lower middle market, impact focused growth equity fund investing in companies that contribute to improving the quality of life and meet the criteria of impact under the UN Sustainability Development Goals. DCIF maintains a portfolio of thirteen companies in the AI, Fintech, Blockchain space performing at a 2.5-6x level.

#### TARGET INDUSTRIES

- Impact
- ESG
- Carbon Neutral
- Renewable Energy
- Technology
- Medical

Year Established:

2018

Assets Under Management:

N/A

Contact Information:

Tom Soto
Managing Partner & Founder
P 310-486-3340
E tom@dcif.tech



Fund Name: Fvlcrum Funds

Target Fund Size: \$250 million

Expected Final Closing Date: TBD

#### **PRINCIPALS**

Ben Carson, Jr., Managing Partner Harrison Perry, Managing Partner Chijioke Asomugha, Managing Partner Marques Martin, Managing Partner

#### **INVESTMENT FOCUS**

FVLCRUM Funds is a CRA Eligible lower-middle-market private equity fund that intentionally invests in creating wealth for minorities while driving top quartile returns. The partners firmly believe that the racial wealth gap is the defining issue of our generation and that any strategies to correct this issue must intentionally align alpha and impact to be truly sustainable. The team has a track record of investing in minority owned businesses, and their 2013-2018 vintage portfolio produced a 9.3x MOIC across 23 total investments. FVLCRUM is targeting \$250,000,000 with a hard cap of \$350,000,000.

#### **TARGET INDUSTRIES**

- · Government Contracting
- Franchisors / Franchisees
- · Healthcare

Year Established:

2020

Assets Under Management:

IN FORMATION

Contact Information:

Investor Relations
P 202-960-1170
E ca@fvlcrum.com



Fund Name: GenNx360 Capital Partners III, L.P.

**Target Fund Size:** \$500 million **Expected Closing Date:** TBD

#### **PRINCIPALS**

Ronald Blaylock, Founder and Managing Partner Daphne Dufresne, Managing Partner

#### **INVESTMENT FOCUS**

GenNx360 Capital Partners is a private equity fund investing in predominantly U.S.-based business-to-business middle market industrial and business services companies. A typical GenNx deal has the following characteristics:

- Control investments requiring equity of \$25-75 million
- · Predominantly U.S.-based business-to-business industrial and business services
- Under-managed businesses with opportunity to increase operational performance using the GenNx Portfolio Management Toolkit
- · Clear path for revenue growth and margin expansion
- Fragmented industries
- Niche sub-sectors where GenNx can execute aggressive add-on and integration process

#### **TARGET INDUSTRIES**

We target sectors we know well where we are able to create a breadth of deal flow and develop proprietary opportunities, including:

- Environmental Services
- · Food Ingredients and Equipment
- Logistics
- Packaging
- Repair and Maintenance
- · Specialty Chemicals/Gases

Year Established:

2006

Assets Under Management:

\$1.4 BILLION

Recent Fund:

**FUND NAME:**GenNx360 Capital
Partners II, L.P.

AMOUNT RAISED

**CLOSING DATE:** April 2014

Contact Information:

Carmen Rojas
P 212-257-6772
E crojas@gennx360.com



# Graham Allen Partners

**Fund Name:** Data Focus Fund **Target Fund Size:** \$150 million **Expected Closing Date:** TBD

#### **PRINCIPALS**

Tracy Graham, Managing Principal Brent Kitts, Director Rob Klinger, Director Susan Ford, Director Jamie Lukaszewski, Director Kevin Deeth, Director Kevin Kenefick, Director

#### **INVESTMENT FOCUS**

- · Lower Middle Market Buyout in Tertiary Markets
- · Controlling interest in traditional businesses focused on secondary markets
- Targets acquisitions between \$2-\$10M in EBITDA that need a steward and value-add partner to digitally transform

#### TARGET INDUSTRIES

Healthcare, Technology, and Business Services

Year Established:

2008

Assets Under Management:

\$400 MILLION

Recent Fund:

FUND NAME: Transition from Independent Sponsor

Contact Information:

**Kevin Deeth** 

**P** 574-344-9000

**E** kdeeth@graham-allen.com



Fund Name: Grain Spectrum Holdings IV, L.P.

**Target Fund Size:** \$1.0 billion **Expected Closing Date:** Q1 2022

#### **PRINCIPALS**

David Grain, Founder and CEO Michael McKenzie, Managing Director Nikola Trkulja, Principal

#### **INVESTMENT FOCUS**

Grain Management, LLC is a leading private investment firm that focuses on communications infrastructure and technology companies that connect the world to the information economy. Founded in 2007, the Firm employs a rigorous, data-based process buoyed by deep industry expertise to identify investment opportunities in key areas of communications infrastructure, including fiber networks, wireless spectrum, and cell towers. For more information visit graingp.com.

#### TARGET INDUSTRIES

Global Telecommunications

Year Established:

2007

Assets Under Management:

**\$6 BILLION** 

Recent Fund:

FUND NAME: Grain Communications Opportunity Fund III, L.P.

AMOUNT RAISED

\$2.25 billior

**CLOSING DATE:** April 2021

Contact Information:

**Kathlika Fontes** 

**P** 202-779-9043

**E** kfontes@graingp.com



**GRIOT INTERNATIONAL PARTNERS** 

Fund Name: Griot Fund I

**Target Fund Size:** \$120 million **Expected Closing Date:** TBD

#### **PRINCIPALS**

D.C. Moore, CEO and Co-Founder

#### **INVESTMENT FOCUS**

Growth investments in African small and medium enterprises. Operational, active management approach in order to deliver commercial and impact returns (UN Sustainable Development Goals: 5, 8 and 9).

#### **TARGET INDUSTRIES**

Industrials with diverse end sector exposure (e.g., pharma, agriculture, CPG, renewables)

Year Established:

#### 2018

Assets Under Management:

#### IN FORMATION

Contact Information:

#### D.C. Moore

P +1-404-229-1912 (US) +233-54-947-5471 (Ghana) +27-76-162-2155 (South Africa

**E** dc.moore@griotholdings.com



Fund Name: IMB Partners II

Target Fund Size: \$250 million

Expected Closing Date: Q2 2022

#### **PRINCIPALS**

Tarrus Richardson, CEO Kelvin Pennington, Managing Director Farrah Holder, Managing Director

#### **INVESTMENT FOCUS**

IMB Partners is a private equity firm that targets investments in U.S.-based lower middle market companies that have the potential to scale through IMB's partnership, capital, proprietary corporate relationships, and experience accessing contracting opportunities for minority-owned businesses.

#### **TARGET INDUSTRIES**

IMB primarily targets companies operating in the utility services and government contracting sectors. Within government contracting, the firm has historically focused on the Cyber / IT and Food subsectors.

Year Established:

2010

Assets Under Management:

\$17 MILLION

Contact Information:

**Tarrus Richardson** CEO

**P** 917-733-7187

**E** trichardson@imbpartners.com



Fund Name: Leeds Illuminate I, LP Target Fund Size: \$500 million Expected Closing Date: June 2022

#### **PRINCIPALS**

Susan Cates, Managing Partner Elizabeth Chou, Partner Stephanie Nieman, Managing Director

#### **INVESTMENT FOCUS**

Leeds Illuminate is a majority women-owned and led growth equity fund, investing in education and workforce development. The team brings over 40 years of experience in the sector as investors and operators, and leverages the platform, networks and operational expertise of Leeds Equity Advisors, which has been investing at the buyout stage in the sector for nearly 30 years. Leeds Illuminate's sector expertise drives proprietary opportunities with high growth companies who value the team's strategic value, operating experience and mission-alignment on impact. Since the second half of 2020, the team has closed on over \$220M in investments, leading or co-leading growth rounds in five companies: Eruditus, Mursion, Wonolo, Product School and one investment to be announced shortly.

#### **TARGET INDUSTRIES**

Education, Workforce Access, and Workforce Development

Year Established:

2020

Assets Under Management:

\$220 MILLION

Contact Information:

Kara McCrossan

Head of Investor Relations

**P** 610-348-6465

**E** kara.mcrrossan@leedsequity.com



Fund Name: Nile Capital Group Fund II, L.P.

**Target Fund Size:** \$300 million (\$50 million committed)

**Expected Closing Date: TBD** 

#### **PRINCIPALS**

Melvin Lindsey, CFA, Managing Partner and Co-Founder Richard Pell, Partner and Co-Founder Hien Gerbereux, Partner and Co-Founder Henry Brandon, Partner

#### **INVESTMENT FOCUS**

Nile Capital is a private equity firm based in Los Angeles, California specializing in investing in GP stakes of promising boutique, niche, emerging, and diverse asset management firms. With a sector-focused approach, the firm seeks to partner with talented investment firms at critical inflection points in its life cycle. Nile's operating model positions it to accomplish three main goals: 1) Disciplined buying process, 2) Post acquisition value creation, and 3) Development of strategic relationships for multiple exit options.

Nile's objective is to combine growth capital with our operating expertise to create superior asset management firms that are sustainable, scalable, and salable. Our unique strategies offer investors three sources to achieve return objectives: Potential for high current and growing income, Potential for asset appreciation, Potential for high multiples on invested capital. The Fund will target investments that the Firm believes can fully utilize the extensive experience of its veteran team of professionals as well as its network of industry executives that can implement Nile's T.I.D.E.S. framework for optimizing the value of lower middle market growth companies.

#### TARGET INDUSTRIES

Asset Management

Year Established:

2014

Assets Under Management:

\$32 MILLION

Recent Funds:

FUND NAME: Nile Capital Group Fund I, L.P.

AMOUNT RAISED \$15.6 million

**CLOSING DATE:** October 2018

Contact Information:

Mel Lindsey, CFA

**P** 310-773-0714

**E** mel@nilecapitalgroup.com

**Hien Gerbereux** 

**P** 310-773-0714

**E** hien@nilecapitalgroup.com

# OCEANS & UND

PARTNERS

#### **PRINCIPALS**

Joe Benavides, Partner Ted Coons, Partner Jeff Kelly, Partner

#### **INVESTMENT FOCUS**

OceanSound Partners is a middle-market private equity firm focused on control-buyout investments in U.S.-based technology and technology-enabled companies operating at the intersection of government and technology markets. OceanSound targets investments with defensible and resilient business models, attractive secular market growth, and multiple opportunities for value creation. OceanSound seeks to execute a value-oriented approach, investing in businesses which are complex, under-optimized, or facing an inflection point with enterprise values between \$150 mm and \$500mm and equity checks of \$75mm and \$250mm.

#### **TARGET INDUSTRIES**

Technology and tech-enabled companies operating in the business-to-government and business-to-business end markets.

Year Established:

2018

Assets Under Management:

\$653 MILLION

Contact Information:

Joe Benavides

Partner

 ${\sf E} \;\; jbenavides@oceansoundpartners.com$ 

P 212-430-3050



Fund Name: Pharos Capital Partners IV/IV-A, L.P.

**Target Fund Size:** \$750 million **Expected Closing Date:** TBD

#### **PRINCIPALS**

**Kneeland Youngblood,** Founding Partner **Bob Crants,** Founding Partner

#### **INVESTMENT FOCUS**

Pharos Capital Group is a physician-founded private equity firm focused on growing healthcare companies that lower the total cost of care, improve patient outcomes and expand access to care. Pharos' mission is to reduce healthcare inequalities in underserved markets across the United States, especially within urban and rural communities.

#### **TARGET INDUSTRIES**

Healthcare Services

Year Established:

1998

Invested Capital:

\$946 MILLION

Recent Funds:

**FUND NAME:** 

Pharos Capital Partners III/III-A, L.P.

**AMOUNT RAISED:** 

\$543 million

**CLOSING DATE:** 

2017

Contact Information:

Adam Persiani

**P** 214-855-0194

**E** apersiani@pharosfunds.com

# TRIDENT

Fund Name: Trident American Dreams Fund I

**Target Fund Size:** \$250 million **Expected Closing Date:** Q2 2022

#### **PRINCIPALS**

Eric Taylor, Founder, CEO & CIO

#### **INVESTMENT FOCUS**

Trident is a private equity firm focused on acquiring US-based small businesses across three core sectors: Industrials, Consumer, and Healthcare. We generally target companies that do \$10-100mm in revenues and look to invest \$5-30mm of equity per opportunity. Trident's special sauce is in its systematic approach to sourcing and diligence of small-cap opportunities and the incorporation of proprietary technology to make the investment process scalable and repeatable. Trident's strategy also encompasses reducing the racial wealth gap through investment in people and opportunities by using a post-transaction playbook that incorporates elements of diversity, equity and inclusion designed to amplify commercial outcomes (IRR and MOIC) for our Limited Partners.

#### TARGET INDUSTRIES

Industrials, Consumer, and Healthcare

Year Established:

2017

Assets Under Management:

\$90 MILLION

Contact Information:

#### Christian Bjelland

Head of Business Development E christian@trident.co P 617-909-5986



Fund Name: Topspin Consumer Partners II

**Target Fund Size:** \$200 million (\$70 million closed to date)

**Expected Closing Date: TBD** 

#### **PRINCIPALS**

**Leigh Randall,** Co-Founder and Managing Partner **Stephen Parks,** Partner **Ojas Vahia,** Partner

#### **INVESTMENT FOCUS**

Topspin Consumer Partners is a private equity firm that invests in the lower middle-market of the rapidly evolving consumer sector. We provide capital and strategic guidance to consumer-facing companies with defensible and differentiated consumer products and services. We are typically the first round of institutional capital in the companies we invest in, coupled with opportunities where we can be a partner with the existing management team and/or owners to accelerate the growth of the company. We take a systematic approach to company building and leverage a deep network of operating executives to help our portfolio companies achieve their full potential.

#### **TARGET INDUSTRIES**

- · Health & wellness / Fitness
- Personal care/ Beauty
- · Household Goods
- · Juvenile Products
- · Food & Beverage
- E-Commerce
- · Outdoor / Leisure
- Digital Media
- Pet

Year Established:

2014

Assets Under Management:

\$320 MILLION

Recent Funds:

FUND NAME: Topspin Consumer Partners I

AMOUNT RAISED:

\$117 millio

CLOSING DATE: March 2016

Contact Information:

Leigh Randall

**E** lrandall@topspinpartners.com

Ojas Vahia

**E** ovahia@topspinpartners.com



Fund Name: Vicente Capital Partners Growth Equity Fund II, L.P.

**Target Fund Size:** \$300 million **Expected Closing Date:** TBD

#### **PRINCIPALS**

Jay Ferguson, Managing Partner Klaus Koch, Managing Partner Nick Memmo, Managing Partner David Casares, Partner

#### **INVESTMENT FOCUS**

The Fund is being formed primarily to make growth equity investments in rapidly growing private companies headquartered in North America, principally the United States.

The Fund will seek to make equity and equity-like investments typically ranging between \$10 million and \$30 million generally in companies that (i) generate revenues between \$10 million and \$50 million annually, (ii) have expected revenue growth of 15% per annum or greater, and (iii) are profitable on an EBITDA basis or are expected to become profitable within 12 months.

#### **TARGET INDUSTRIES**

The Fund will not pursue investments based on a given industry focus. Instead, prospective investments will be evaluated based first on meeting a set of key criteria. These key criteria are driven by VCP's investment philosophy and designed to limit the risk associated with a prospective portfolio investment. They include:

- · Proven concept;
- · High revenue growth;
- · Recurring revenue / long customer lifecycle;
- · Substantial intellectual capital / know-how;
- · Service or product that is critical to the end user;
- · Low capital requirements / self-financing; and
- · High expected profit margins.

Examples of growth industries that fit VCP's criteria:

- Software
- Technology-enabled services
- Healthcare
- · Specialty manufacturing

Year Established:

2005

Assets Under Management:

\$165 MILLION

Recent Fund:

**FUND NAME:** 

Vicente Capital Partners Growth Equity Fund, L.P.

AMOUNT RAISED

\$165 millior

**CLOSING DATE:** 

January 2009

Contact Information:

Jay Ferguson

**P** 310-826-2255

**E** jferguson@vicentecapital.com



Fund Name: Wind Point Partners IX, LP

**Target Fund Size:** \$1.2 billion **Expected Closing Date:** TBD

#### **PRINCIPALS**

Nathan Brown, Managing Director Joe Lawler, Managing Director Paul Peterson, Managing Director Konrad Salaber, Managing Director David Stott, Managing Director Alex Washington, Managing Director

#### **INVESTMENT FOCUS**

Wind Point Partners is a Chicago-based private equity firm focused on partnering with top caliber management teams to acquire well-positioned middle market businesses where it can establish a clear path to value creation. Wind Point is uniquely positioned to source and evaluate quality middle market businesses in need of enhanced leadership by utilizing a vast network of strongly aligned CEOs and Board Executives seeking to partner with Wind Point. The firm targets high quality businesses with \$10-75M of EBITDA.

Wind Point's six Managing Directors average 17 years of tenure at the firm, having invested in various economic environments. The firm is currently investing out of Wind Point Partners IX, a fund that was initiated in 2019.

#### TARGET INDUSTRIES

Consumer Products, Industrial Products and Business Services

Year Established:

1984

Assets Under Management:

\$3+ BILLION

Recent Fund:

FUND NAME: Wind Point Partners VIII, LP

AMOUNT RAISED \$985 million

**CLOSING DATE:** 2017

Contact Information:

Ron Liberman Head of Investor Relations P 312-255-4812 E rliberman@wppartners.com





# LAUNCH®

Launch With GS is a \$1 billion investment strategy based on our data-driven thesis that diverse teams drive strong returns and outperform

Through *Launch With GS*, Goldman Sachs aims to narrow investing gaps by directing capital and opportunities toward entrepreneurs and investors who have been historically underrepresented in the funding ecosystem.



**Investing in companies** led by women, Black and Latinx-led founders in high-growth, tech-enabled sectors



**Investing in managers** with women, Black and Latinx general partners across VC, growth equity, and PE strategies



**Using our platform to foster connections** delivering network access and GS resources to entrepreneurs, investors, and clients

# BARINGS

Fund Name: Barings Emerging Generation Fund, LP

**Target Fund Size:** \$250 million **Expected Closing Date:** TBD

#### **PRINCIPALS**

Rick Spencer, Managing Director
Mina Pacheco Nazemi, Managing Director
Elizabeth Weindruch, Managing Director
Naoki Ohta, Managing Director
Ralph Witt, Managing Director
Allen Ruiz, Director

#### **INVESTMENT FOCUS**

Barings manages commingled funds and customized, separately managed accounts on behalf of clients. Our diverse investment team invests in emerging manager funds, co-investments and secondary opportunities with an intense focus on the lower middle market and micro-cap opportunities.

#### **TARGET INDUSTRIES**

Barings builds diversified portfolios.

Year Established:

1991

Assets Under Management

\$3.5 BILLION

Contact Information:
Mina Pacheck Nazemi
Managing Director
P 203-252-1945
F mina nazemi@barings.com



#### **PRINCIPALS**

**Dr. Laurence C. Morse,** Co-Founder & Managing Partner **JoAnn H. Price,** Co-Founder & Managing Partner **Dr. Kola Olofinboba,** Managing Partner

#### **INVESTMENT FOCUS**

Fairview has developed a strong proficiency in creating solutions to help institutional investors efficiently access the most challenging segments of the private equity market, including established, best-in-class venture capital, growth equity, and small buyout funds as well as the next generation of emerging managers across the private equity spectrum. This fund will focus on high quality, difficult to access venture capital and growth equity managers.

#### **TARGET INDUSTRIES**

- · Information Technology
- Healthcare
- · Financial Technology and Consumer
- · Healthcare Services
- · Logistics & Transportation, Tech/Telecom

Year Established:

1994

Assets Under Management:

\$9.6 BILLION\*

\*SINCE INCEPTION AS OF 12/31/19

Contact Information

Michele Chow-Tai
P 860-674-8066
E mchow-tai@fairviewcapital.com



#### **PRINCIPALS**

**Derek Jones,** Managing Director **Jason Howard,** Director

#### **INVESTMENT FOCUS**

We offer comprehensive investment solutions for public markets (hedge funds) and private markets (private equity, infrastructure and real estate). We're active investors in primaries, co-investments and secondaries within private equity.

#### **TARGET INDUSTRIES**

Our broad capabilities allow us to evaluate investment opportunities across industries in both public and private markets.

Year Established:

1971

Assets Under Management:

**\$47.8 BILLION** 

Contact Information

Derek Jones

**P** 646-362-3629

E djones@gcmlp.com

Jason R. Howard

**P** 310-683-2713

E jhoward@gcmlp.com



#### **PRINCIPALS**

Craig Fowler Ed Powers Sanjiv Shah

#### **INVESTMENT FOCUS**

HarbourVest Partners is a global partner with local expertise providing access to high quality, differentiated private equity opportunities in primary, secondary and direct coinvestments. Additionally we target emerging, diverse and micro fund managers.

#### **TARGET INDUSTRIES**

Diversified

Year Established:

1982

Assets Under Management.

\$63 BILLION

Contact Information.

Craig Fowler

**P** 617-348-8352

E cfowler@harbourvest.com



#### **PRINCIPALS**

Laureen R. Costa Ashmi Mehrotra Charles J. Willis, Jr.

#### **INVESTMENT FOCUS**

The Private Equity Group of J.P. Morgan Asset Management has a global team of 60 professionals. We invest across all private equity investment types, stages of business development, industry sectors, and geographic locations. We are opportunistic in our investment approach and invest in a wide array of private market opportunities including a long history of investing in first-time funds and emerging managers.

#### **TARGET INDUSTRIES**

Diversified

Year Established

1997

Assets Under Management:

\$26 BILLION

Contact Information:

Laureen R. Costa

**P** 212-648-2309

E laureen.r.costa@jpmorgan.com



#### MULLER & MONROE

ASSET MANAGEMENT, LLC

#### **PRINCIPALS**

André Rice, President Irwin C. Loud III, Chief Investment Officer

#### **INVESTMENT FOCUS**

M²'s strategy is to invest with small and emerging lower middle market buyout, growth equity, and special situation managers. M² makes primary fund commitments and in 2021 launched its co-investments platform. We seek to invest with high quality managers who demonstrate an elevated level of domain expertise, have extensive sourcing networks, and who can purchase companies at attractive entry valuations relative to the market.

#### **TARGET INDUSTRIES**

M² uses a proprietary portfolio construction model that helps us to build sound portfolios across accounts while managing risk. M² builds portfolios that are diversified by industry, region, stage, and vintage year. We seek exposure across buyouts, growth equity, special situations, and other later-stage strategies delivering buyout-like returns. We will target 10-12 managers assuring that we do not allocate more than 10% of any M² Partnership to an individual fund manager.

Our strategy is sector agnostic; however, we avoid investments with direct commodity risk and energy, in general.

Year Established:

1999

Assets Under Management.

\$1.3 BILLION

Recent Fund

FUND NAME: New York Pioneer Fund III, L.P.

AMOUNT RAISED

CLOSING DATE: May 2021

Contact Information:
André Rice
President
P 312-782-7772
E andre.rice@m2am.com

NEUBERGER BERMAN

#### **PRINCIPALS**

Patricia Miller Zollar, Head of NorthBound Equity Partners
Anthony Tutrone, Head of NB Alternatives
John Buser, Executive Vice Chairman & Head of Private Market Client Initiatives

#### **INVESTMENT FOCUS**

Seeks to create a diversified, high-quality portfolio of emerging manager private equity primary and direct investments.

#### TARGET INDUSTRIES

Diversified

Year Established:

2007

Assets Under Management.

NB PRIVATE EQUITY: OVER \$40 BILLION\*

### NORTHBOUND: \$372 MILLION

\* Since inception through November 2016, including commitments in the process of finalization.

Contact Information

Patricia Miller Zollar
P 212-476-5975
E patricia.zollar@nb.com



The better the question. The better the answer. The better the world works.





Fund Name: AIN Ventures
Target Fund Size: \$50 million
Expected Closing Date: 1H 2022

#### **PRINCIPALS**

**Sherman Williams -** Managing Partner **Emily McMahan -** General Partner

#### **INVESTMENT FOCUS**

Dual-Use Technology and Veteran-Led Startups

#### **TARGET INDUSTRIES**

Defense Tech, Sustainability Tech, Disaster Tech, Health Tech, Civic Tech and Space Tech

Year Established:

2020

Assets Under Management:

**TBD** 

Contact Information:

**Sherman Williams** 

**P** 242 F22 4207

E sherman@academyinvetor.con



Fund Name: Act One Ventures Fund III

**Target Fund Size:** \$75 million **Expected Closing Date:** Q2 2022

#### **PRINCIPALS**

Michael Silton, Managing Director Alejandro Guerrero, General Partner

#### **INVESTMENT FOCUS**

Capital-efficient business software with excellent founder-market fit

#### **TARGET INDUSTRIES**

Ecommerce infrastructure, vertical SaaS, and fintech — industries where we have expertise and experience as founders

Year Established

2016

Assets Under Management:

\$114 MILLION

Recent Fund:

FUND NAME:
Act One Ventures Fund II

\$23 million

CLOSING DATE: 2019

Contact Information:

Alejandro Guerrero

**P** 323-786-3838

E alejandro@actoneventures.com

#### Advaita Capital

**Fund Name:** Advaita Capital Fund I **Target Fund Size:** \$250 million **Expected Closing Date:** Q4 2022

#### **PRINCIPALS**

Gayatri Sarkar, Founder and General Partner Gail Perry Mason, General Partner Michael Zhu, Venture Partner Ms MA, Incoming General Partner

#### **INVESTMENT FOCUS**

We are a minority women-owned VC fund with a mission to put more women and minorities to IPO and linking lines of capital to sustainability metrics. First mover advantage in delivering DEI-ESG measurement data alongside mandate-based ROI indices for LPs in the private market. Intelligence data driven approach in measurement of Carbon footprint tracking, DEI-ESG scoring, data privacy and corporate governance.

We invest in growth stage tech startups targeting >\$20B market cap that have the opportunity to create products and services in ESG and DEI space, targeting 5x-7x+ return (mix of SeriesA/B, seed stage investment). Portfolio mix of late stage (~10) and early stage (~30).

First mover advantage in delivering DEI-ESG measurement data alongside mandate-based ROI indices for LPs in the private market. Intelligence data driven approach in measurement of Carbon footprint tracking, DEI-ESG scoring, data privacy and corporate governance.

#### **TARGET INDUSTRIES**

SAAS, Mobility space, Deep tech, semiconductor, fintech, Supply Chain tech, Healthcare Tech, insurance tech, proptech, space exploration tech, TMT, enterprise tech, hardware IT tech, solar energy tech, sustainable tech, clean tech, and care economy. Not investing in Life Sciences that needs FDA approval.

Year Established

2021

Assets Under Management:

\$10 MILLION

Contact Information:

Founder and General Partne
P 978-846-4458
E gayatri@advaitacap.com



Fund Name: Ascendo Venture Capital

**Target Fund Size:** \$50 million **Expected Closing Date:** June 2022

#### **PRINCIPALS**

John Hall, Co-Founder and Managing Partner Laura I. Maydón, Co-Founder and Managing Partner Stephen Edwards, Co-Founder and Managing Partner

#### **INVESTMENT FOCUS**

Ascendo invests in early-stage companies led by female, Black or Latin foundes, primarily in South Florida. We are a diverse team of seasoned operators and investors. We seek to bring under-represented entrepreneurs to the table, impact the lives of the founders we invest in, and support the creation of generational wealth within their communities.

#### **TARGET INDUSTRIES**

We are industry agnostic with a preference for technology or technology-enabled companies including Healthcare, Edtech, Fintech, Business Services and discretionary consumer services

Year Established

2021

Assets Under Management:

**IN FORMATION** 

Contact Information:

John A. Hall
Co-Founder and Partner
P 305-586-6643
E john@ascendo.vc



Seeding Women's Health and Life Science Ventures

Fund Name: Avestria Ventures Fund II

**Target Fund Size:** \$100 million **Expected Closing Date:** TBD

#### **PRINCIPALS**

Linda Greub, CFA - Co-Founder and Managing Partner

#### **INVESTMENT FOCUS**

Avestria invests in early-stage (Seed & Series A) women's health or female-led life science ventures. These two historically underinvested sectors represent a >\$60B market opportunity: <1% of the venture capital invested in the \$4T US healthcare industry was directed towards women health in 2020 according to PitchBook while only 2.3% of venture capital was invested in female-led companies last year.

#### **TARGET INDUSTRIES**

- Healthcare
- · Women's Health
- Life Sciences
- Female Founders

Year Established

2019

Assets Under Management:

\$10 MILLION

Recent Fund:

FUND NAME: Avestria Ventures Fund I

AMOUNT RAISED:

CLOSING DATE: lune 2019

Contact Information:

Eva Epker
Director of Marketing
P 413-648-7668
E eva@avestria.vc



Fund Name: Dynamk Life Sciences Fund, L.P.

**Target Fund Size:** \$100 million **Expected Closing Date:** TBD

#### **PRINCIPALS**

Daniella Kranjac, Founding Partner & Managing Director Gustavo Mahler, Ph.D., Managing Partner Reinhard Vogt, Venture Partner

Mario Kranjac, Founding Partner & General Counsel

#### **INVESTMENT FOCUS**

Dynamk specializes in growth equity opportunities in Life Science Industrials: the fundamental tools, technologies and services that are critical to biopharmaceutical discovery, development and manufacturing.

The Fund seeks to make equity investments in this under-served market, typically ranging between \$500,000 and \$10 million. We focus on B2B companies with proof of concept, revenues and customer engagement that are looking to scale commercially and supply to leading biotechnology and pharmaceutical companies globally. Life Science Industrials speed biopharma discovery, development and manufacturing, improving efficiencies, and increasing global access to critical biologics, vaccines, biosimilars and cancer immunotherapies. The B2B companies we target have lower capital requirements, do not require regulatory approval and are insulated from the binary outcomes associated with therapeutics. Dynamk fills a gap in the funding landscape - we are highly differentiated by deep domain knowledge and our ability to scale these businesses.

#### TARGET INDUSTRIES

Life Sciences Industrials: Enabling Tools, Technologies and Services for Biopharma

Year Established.

2017

Assets Under Management:

\$50 MILLION

Contact Information:

Daniella Kranjac

Founding Partner & Managing Director

**P** 201-562-7927

E dkranjac@dynamk.vo

## L'ATTITUDE VENTURES

Fund Name: L'Attitude Ventures Fund II, LLC

**Target Fund Size:** \$100 million **Expected Closing Date:** Q2 2022

#### **PRINCIPALS**

Sol Trujillo, Partner & CEO Gary Acosta, Partner & President Kennie Blanco, Partner & CIO/COO

#### **INVESTMENT FOCUS**

L'Attitude Ventures invests in early-stage (Seed to Series A) US Latino led and owned businesses with large and high-growth market opportunities capturable through technology. We are led by global executive and US Latino economy thought leader, Sol Trujillo, whose unrivaled global relationships will open doors that can dramatically catalyze the success of entrepreneurs at early yet critical stages. Our mission is to build the gateway of choice, through volume and sizable investments, for all sources and types of capital seeking growth, thereby catalyzing the success of Latino entrepreneurs across several rounds of funding.

#### **TARGET INDUSTRIES**

Industry agnostic but lean towards Technology, Financial Services, Healthcare, Retail/ecommerce, Education, and Business Services.

Year Established

2020

Assets Under Management:

\$55 MILLION

Recent Fund

FUND NAME: L'Attitude Ventures Fund I, LLC

AMOUNT RAISED

CLOSING DATE: December 2020

Contact Information:

Kennie Blanco

E kennie@lattitude.vc

P 619-614-2682



**Fund Name:** Otundi Ventures **Target Fund Size:** \$75 million **Expected Closing Date:** TBD

#### **PRINCIPALS**

Nnena Nkongho, Founder and Managing Partner Lanre Akintujoye, Principal Gizem Çubukçu, Associate

#### **INVESTMENT FOCUS**

Otundi Ventures invests in high-growth, technology-enabled businesses across Africa. Otundi Ventures plans to deploy between \$1 million to \$10 million in companies that leverage technology to address some of Africa's acute business challenges: inefficient legacy infrastructure, market failure, and cost inefficiencies. Otundi actively supports its founders in building businesses with the potential to scale, becoming regional and global category leaders. We believe that access to Otundi's experience, knowledge and networks will help build stronger entrepreneurs, founding teams and businesses, creating additional economic opportunities that leave a legacy of impact across African communities. While the fund can invest in businesses across Africa (or those that serve African markets), Otundi's investment pipeline development activity is focused on core technology hubs that include, but are not limited to Egypt, Kenya, Nigeria and South Africa.

#### **TARGET INDUSTRIES**

While Otundi Ventures invests in high-growth, technology-enabled businesses across Africa, the fund's investment mandate is sector-agnostic.

Year Established

2020

Assets Under Management:

#### **CURRENTLY FUNDRAISING**

Recent Fund:

FUND NAME:
Digital Growth Africa (DiGAME)

AMOUNT RAISED

CLOSING DATE:

Contact Information:

Elena lannaccone
Head, Investor Relations
E elena@otundi.com



**Fund Name:** Recast Capital Fund I **Target Fund Size:** \$100 million **Expected Closing Date:** Q1 2022

#### **PRINCIPALS**

**Courtney McCrea,** Co-Founder & Managing Partner **Sara Zulkosky,** Co-Founder & Managing Partner

#### **INVESTMENT FOCUS**

Recast Capital is a 100% woman-owned platform investing in emerging managers in venture capital. The fund targets are predominantly based in the US, early-stage focused, raising institutional fund iterations I-III, and are preferably led by a diverse partnership. We aim to provide our LPs diversified exposure of fund iteration, geography (within US), sector and vintage year.

#### TARGET INDUSTRIES

Sector-agnostic (no biotech/pharma); offering diversified sector exposure

Year Established.

2020

Assets Under Management.

IN FORMATION

Contact Information:

Sara Zulkosky
Co-Founder & Managing Partne
P 651-260-6173

**E** sara@recastcapital.com

# RELENTLESS VENTURE PARTNERS

Fund Name: Relentless Venture Partners I, LP

**Target Fund Size:** \$75 million

**Expected Closing Date:** August 2022

#### **PRINCIPALS**

Boris Moyston, Founder & Senior Managing Partner Anthony Abrahams, Co-Founder & Managing Partner Tyler Korn, Partner David Dalvey, Advisory Partner Luke Cooper, Partner

#### **INVESTMENT FOCUS**

Series A targeted, Black and Latino founded, technology and technology enabled companies in the United States.

#### TARGET INDUSTRIES

General technology and sector agnostic

Year Established

2021

Assets Under Management:

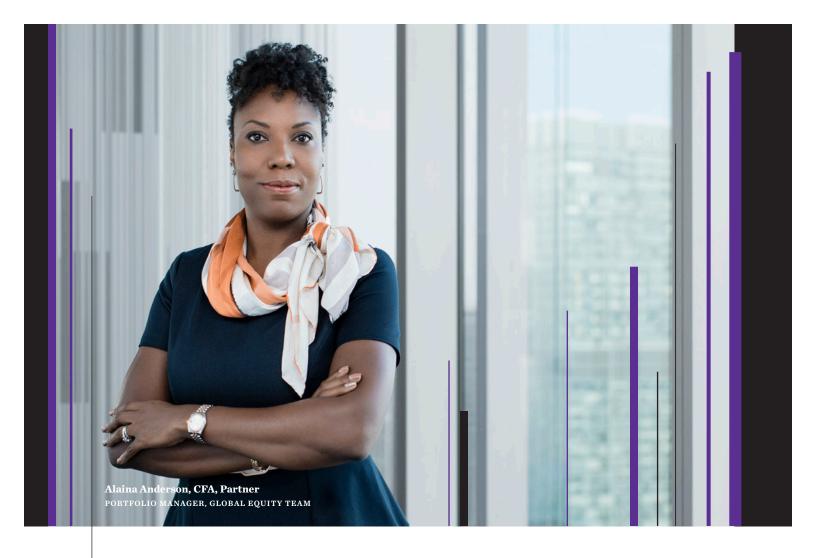
#### **CURRENTLY FUNDRAISING**

Contact Information:

#### **Boris Moyston**

P 917-841-4992

E boris@relentlessventurepartners.com



# Diverse Perspectives Improve Results

What drives great decision-making — and how do we improve our probability of success?

We are each a product of our backgrounds, thoughts, and experiences. To widen our lens, we must be curious enough to ask "what if?" and to shift our perspectives.

Our diverse voices, together, nurture a culture of ethics, empowerment, and engagement—and truly make William Blair one of the best places to work in money management.

# William Blair



#### **PRINCIPALS**

Tracy V. Maitland, President/CIO

#### **INVESTMENT FOCUS**

Alternative & Traditional Investment Strategies in Convertible and High Yield Markets:

#### Alternative Strategies:

- · Hedged Convertible
- · Global Opportunity
- · Global Absolute Return

#### Traditional Strategies:

- · Global Balanced Convertible
- · Global Phoenix Convertible
- · Balanced Convertible
- · Phoenix Convertible Income
- · High Yield

#### **INVESTMENT APPROACH**

Advent's mission is to protect and grow our clients' capital. Bottom-up fundamental credit research lies at the core of every investment decision we make and each strategy we offer. We believe the union of both credit and equity research is critical to investing. Advent's philosophy is built on the belief that credit research leads to an accurate understanding of a security's downside while equity research helps us properly value the upside potential of our investments. Understanding both of these facets of an investment is critical to our thesis. We seek to produce consistent and frequent returns while generating alpha across all of our strategies through a demonstrated investment discipline of over 20 years. Our focus on capital preservation is a cornerstone of our global platform.

Year Established:

1995

Assets Under Management:

\$9.5 BILLION

Contact Information:

**Tracy Maitland** 

**P** 212-482-1600

E tmaitland@adventcap.com

## Chicago River Capital

#### **PRINCIPALS**

Christopher C. Melvin, Founder & Managing Member

#### **INVESTMENT FOCUS**

Chicago River Capital is an alternative investment manager. Our mission is to deliver superior risk adjusted returns. We believe that success and longevity in capital markets activities necessitate our being as committed to capital protection as we are to capital growth.

#### **INVESTMENT APPROACH**

Our investment activities result in our being involved in several markets across all investment sectors. The investments are governed by our risk/reward calculations, liquidity, and our ability to hedge the positions.

Year Established:

2009

Assets Under Management:

#### \$30 MILLION

(IN COMMITTED CAPITAL WITH CAPACITY IN EXCESS OF \$1 BILLION)

Contact Information:

Jeff Maillet

Business Manager

P 312-561-2396

E jeff.maillet@crcfunds.com



#### **PRINCIPALS**

Fred Cummings, President & Portfolio Manager

#### **INVESTMENT FOCUS**

Elizabeth Park is a US Bank and Thrift specialist hedge fund that was started in 2008. We employ a fundamental, bottoms-up stock picking process focused on mid, small and micro-cap U.S. banks and thrifts. The combination of our team of 5 investment professionals with almost 130 years of experience with deep vertical expertise, proven investment process, team-oriented culture and focus creates a competitive advantage.

Elizabeth Park manages three fund products. Our EPCM Long/Short Equity product is a sector hedge fund focusing on U.S. Banks & Thrifts. The fund's objective is to achieve superior risk-adjusted returns while preserving capital. The fund targets a 12-15% net return with lower volatility with lower correlation to broader market indices.

We manage two long-only products. The EPCM Large Cap Bank Fund utilizes proprietary processes and analytics to beat the S&P Regional Bank Index. The EPCM Event Driven Fund capitalizes on bank consolidation and seeks to buy high quality franchises sought by multiple bidders. This fund tends to skew toward micro capitalization banks and targets 12-15% net returns with lower volatility and correlation to broader bank indices.

#### **TARGET INDUSTRIES**

US Banks and Thrifts

Year Established:

2008

Assets Under Management:

\$325 MILLION

Contact Information:

Craig Cimoroni, CFA, CPA (inactive)

Director of Business Development and Investor Relations

E clc@elizabethparkcm.com

## HEARD CAPITAL

NIMBLE | THOUGHTFUL | DELIBERATE

#### **PRINCIPAL**

William Heard, Founder, CEO and CIO

#### **INVESTMENT FOCUS**

Heard Capital LLC (the "Firm") invests in public equities in the technology, media, telecommunication, financial and industrial sectors. The Firm believes the regulatory structures, competitive landscape, demographics and historical biases within these industries often result in misunderstandings and inefficiencies, thereby creating investment opportunities. The Firm analyzes opportunities on a global basis, utilizing a fundamental, bottom up analysis and leveraging the team's 15+ years of investment experience. The Firm targets investments in companies that it believes provide an essential product or process, have a strong economic moat, and demonstrate strong alignment of interests with shareholders but tend to be misunderstood by the market.

The Firm invests in a concentrated, long-term manner across two investor-aligned funds:

- Heard Opportunity Master Fund seeks to generate superior risk-adjusted returns while preserving capital across market environments.
- Heard High Conviction Long Only Fund focuses on capital appreciation for investors with a longer investment horizon.

#### TARGET INDUSTRIES

U.S. Listed public equities in the following sectors:

- Financials
- Industrials
- Media
- Technology
- Telecommunication

Year Established:

2011

Assets Under Management:

\$650 MILLION

Contact Information:

Priya Kaftan

Head of IR and Product Strategy

**P** 312-768-5211

E pkaftan@heardcapital.com



#### **PRINCIPALS**

**Troy Dixon**, CIO, Managing Partner **Taranjit Sabharwal**, PM, Partner **Joseph Valentine**, PM, Partner

#### **INVESTMENT FOCUS**

Hollis Park invests in a broad range of structured products, seeking to produce long-term returns through a combination of long and short positions in securities including Agency RMBS, Non-Agency RMBS, CLOs, CDOs, CMBS, ABS, equity related securities, derivatives, total return swaps and a variety of other instruments that meet Hollis Park's risk and return objectives. Hollis Park has twelve professionals and manages money for some of the world's leading institutional investors, including a seed investment from Grosvenor Capital Management, a number of prominent public and private pension funds and fund of hedge funds.

#### **INVESTMENT APPROACH**

Hollis Park employs a multi-strategy approach, investing across the entire spectrum of structured products. The firm dynamically allocates capital across structured rates, structured derivatives and structured credit. The total amount invested in any of these three security classes is limited to avoid overconcentration and ensure diversification appropriate to the firm's investment thesis.

Year Established:

2014

Assets Under Management:

\$580 MILLION

Contact Information:

**Ajai Thomas P** 212-205-8101

**E** athomas@hollisparkpartners.com

## **SELCOUTH**

#### **PRINCIPALS**

**Keith Hwang, Sc.D.,** Chief Investment Officer & Managing Partner **Daniel Smith,** Chief Operating Officer & Head Trader

#### **INVESTMENT FOCUS**

Product engineering and technology development expertise with decades of investment acumen to surface unique and hard to find asymmetric opportunities unappreciated and misunderstood by traditional Wall Street. Our unique approach typically results in a portfolio substantially differentiated from the popular "disruptive technology" companies which are often overvalued.

Selcouth seeks to generate durable and sustainable returns focused on unique growth opportunities, low correlation and downside protection to adverse market conditions.

#### **TARGET INDUSTRIES**

Technology, Media, & Telecommunications

Year Established:

2018

Assets Under Management:

#### **CURRENTLY FUNDRAISING**

Contact Information:

Keith Hwang, Sc.D.

**P** 206-462-5164

E keith@selcouthcapital.com

investor.keiatons@seicouthcapital.com



#### **PRINCIPALS**

Soohyung Kim, CIO & Managing Partner Stephen Usher, Partner David Glazek, Partner Joseph Mause, CFO & Partner Gail Steiner, General Counsel, CCO & Partner

#### **INVESTMENT FOCUS**

Standard General is an alternative investment manager specializing in middle-market event-driven, special situations, and distressed debt investing. We take an active approach focusing on mispriced situations where our market, legal, and industry expertise can help unlock value by addressing technical or fundamental factors causing pricing discrepancies.

#### INVESTMENT APPROACH

Standard General's hedge fund vehicles seek to generate all-weather returns with moderate volatility and low correlation to the broader markets through a hedged investment program and idiosyncratic name selection. We invest long and short across the capital structure (i.e., loans, bonds, convertibles, public equities and post-reorganization equities). This cross-asset perspective allows us to seek-out the most compelling risk versus reward propositions regardless of the market environment.

Year Established:

2007

Assets Under Management:

\$1.2 BILLION

Contact Information:

Stephen Usher
P 212-257-4730
E susher@standgen.com



Fund Name: VeriStar Capital Partners LP

**Target Fund Size:** \$170 million **Expected Closing Date:** TBD

#### **PRINCIPALS**

Kennie Oh, President & CIO Luther Williams, Partner and Head of Research

#### **INVESTMENT FOCUS**

VeriStar takes a private equity approach tailored to public markets. We apply a fundamental, rigorous, research-driven process to develop a concentrated portfolio of long-term winners that have sustainable competitive advantages but are mispriced due to misunderstandings arising from change. VeriStar invests in publicly-traded equities in developed markets. History/ongoing affiliation with AEA Investors (Private Equity firm) drives synergies that enhance its research process from AEA's institutional knowledge and network.

#### TARGET INDUSTRIES

Generalists with focus on historical sectors of expertise: industrials, consumer, business services, healthcare services, media and communications and consumer facing technology

Year Established:

2017

Assets Under Management:

~\$170 MILLION

Recent Fund

FUND NAME: Secondaries Opportunity Fund II & Co Invest

AMOUNT RAISED

CLOSING DATE: Q2 2019

Contact Information:

Kenny Oh
President & CIO
E koh@veristarcap.com
P 212-702-0542



# WE ARE GLOBAL ENDOWMENT MANAGEMENT.

We support our clients by empowering them to focus on their missions.

## We are a leading outsourced investment office

providing institutional investment capability and access to investment managers worldwide on behalf of our mission-driven clients.

For more than two decades, our people have stewarded the financial assets of national and international endowments and foundations.

## Our investors and their missions.

We serve a diverse group of national and international mission-driven organizations.

EDUCATION

EQUITY, ACCESS, & SOCIAL ADVANCEMENT

POLICY & CIVIC LEADERSHIP

PRESERVATION AND
BIOLOGICAL & CULTURAL
DIVERSITY

SCIENTIFIC &
MEDICAL RESEARCH

HEALTHCARE SERVICES
& SOLUTIONS

## Our investment managers.

We seek to partner with exceptional individuals who are passionate about what they do.

SKILLED INVESTORS

We concentrate positions in skilled investors,

ATTRACTIVE MARKETS

operating in attractive markets,

ALIGNED INCENTIVES

with well-aligned incentives.



Fund Name: Brasa Real Estate Fund II, LP

Target Fund Size: \$300 million

**Expected Close Date:** March 15, 2022

#### **PRINCIPALS**

**Eric Samek,** Founder and Managing Director **Ji Jeon,** Chief Financial Officer

#### **INVESTMENT FOCUS**

Brasa Capital Management is a real estate investment manager based in Los Angeles. Brasa targets middle market commercial real estate investments in the Western US and Texas. The firm invests across the capital stack in diversified asset types.

#### TARGET INDUSTRIES

Real Estate

Year Established:

#### 2018

Assets Under Management:

#### \$450 MILLION

Recent Fund

FUND NAME: Brasa Real Estate Fund, LP

AMOUNT RAISED:

\$120 millior

CLOSING DATE: May 2019

Contact Information:

Alexis Lewis
VP, Investments
P 310-620-2888
E alewis@brasacap.com

## CADRE

Fund Name: Cadre Direct Access Fund

Target Fund Size: \$400 million

**Expected Close Date:** February 2022

#### **PRINCIPALS**

Ryan Williams, Founder and CEO

Dan Rosenbloom, Head of Investments, Investment Committee Member

#### **INVESTMENT FOCUS**

Cadre is a next-generation real estate investing platform that leverages an experienced real estate investments team alongside data and machine learning insights to identify compelling markets and investments. Cadre's robust sourcing and acquisitions process combined with proactive asset management seeks superior risk-adjusted returns with a focus on downside protection. Since inception, Cadre has executed 40 transactions representing \$1bn+ of Cadre invested equity and \$3.5bn of gross transaction value across 22 U.S. markets. Cadre has built a track record with the realization of seven investments totaling \$580mm in gross transaction value that have generated a weighted average targeted realized net IRR of 17.8% to investors. The Cadre Direct Access Fund was formed by Cadre to build upon the Firm's successful existing investment strategy. The Fund provides access to a portfolio of defensive value-add real estate investments in the multifamily, industrial and life science office investment sectors.

#### **TARGET INDUSTRIES**

The Fund will primarily target opportunities with a value-add risk/return profile (~10-12% net IRR), focusing on multifamily, life science office, and industrial development.

Year Established:

#### 2014

Assets Under Management:

#### \$1 BILLION

Contact Information

Ryan Williams
Founder and CEO
P 914-625-6177
E ryan@cadre.cor



Fund Name: Excel Fund I

**Target Fund Size:** \$200 million **Expected Close Date:** TBD

#### **PRINCIPALS**

Shoham Amin, Founder & Principal

#### **INVESTMENT FOCUS**

Excel Group is a multi-disciplined hotel investment firm focused on acquiring premium-branded, limited-service hotels. The firm's fully integrated platform with expertise in acquisitions, asset management and development enables achievement of risk-adjusted returns that consistently outperform industry averages. The firm's strategy is differentiated by strong off-market deal sourcing, strategic market positioning, a data-focused approach and creative deal structuring.

Since 2011, the firm has completed 37 transactions ( $\sim$ \$188 million in invested equity) and achieved a 36.3% gross IRR and a 2x gross equity multiple across realized investments (41%+ of total transactions). 73% of deals have been sourced off-market.

Excel Fund I (\$200 Million) is focused on achieving 20% Gross IRR by investing in premium branded hotels in top MSAs. The fund's target MSAs are growth markets with high barriers to entry and deep corporate business.

Excel Group is 100% minority and women owned; 83% of the firm's employees are minority and women.

#### **TARGET INDUSTRIES**

Value-Add Real Estate Strategy

Focus on premium-branded, limited-service hotel real estate

Year Established:

#### 2011

Assets Under Management.

#### \$188 MILLION

Contact Information.

Shoham Amin
Founder & Principal
P 571-302-8321
E shoham@exceleg.co



Fund Name: LPC Residential Impact Fund I

**Target Fund Size:** \$500 million **Expected Close Date:** TBD

#### **PRINCIPALS**

Malcolm Johnson, Founder, Managing Partner and CEO

#### **INVESTMENT FOCUS**

Langdon Park Capital is a real estate investment manager focused on addressing the unmet demand for high-quality housing and well operated business facilities in historically under-served Black and Latino communities across the United States. Currently, Langdon Park Capital is investing in rental housing properties requiring active management with strong community ties and expertise in public / private partnerships in markets with predominantly Black and Latino populations, often under-served and with significant social and economic challenges. Langdon Park Capital's target investment markets have unique needs best addressed by its culturally competent management team and partners. Investments will be located in areas with densely populated, ethnically diverse communities with greater than 300,000 Black or Latino residents (Southern California: Los Angeles, Orange County, Inland Empire; Northern California: Bay Area and the Mid-Atlantic Region: Washington, D.C., Maryland, Virginia).

#### **TARGET INDUSTRIES**

Real Estate

Year Established:

#### 2021

Assets Under Management:

#### IN FORMATION

Contact Information

#### Malcolm Johnson

Founder, Managing Partner and CEC **P** 323-510-8988

E mjohnson@langdonparkcapital.com



Fund Name: Standard Housing Investment Partners ("Standard Housing")

**Target Fund Size:** \$350 million **Expected Close Date:** TBD

#### **PRINCIPALS**

Robert Jue, CEO Jerome Nichols, President Shubhra Jha, Principal

#### **INVESTMENT FOCUS**

Standard Real Estate Investments (Standard) is a minority-owned private equity firm that manages capital on behalf of institutions and allocates joint venture equity to developers. Standard invests in developments that are responsive to demographic and technological change. The investment process is research-driven and ESG conscious. Standard typically sources transactions directly and invests once site assemblage, entitlement, and financing risks have been mitigated. Its typical position is a controlling joint venture equity interest with a qualified local developer; Standard applies its distinct structuring and asset management process to mitigate execution risk. Exit is typically through a broadly marketed process upon stabilization.

#### **TARGET INDUSTRIES**

Standard is focused on partnering primarily with established diverse developers who have distinct local access and expertise to develop market-rate housing communities for renters making between 80-120% AMI, while targeting opportunistic fund-level returns for investors.

Year Established:

2020

Assets Under Management:

\$42 MILLION

Contact Information:

Jerome Nichols

President

**P** 301-602-1024

**E** jerome.nichols@standardrei.com



Fund Name: Antara Capital Master Fund

Target Fund Size: ~\$3 billion

**Expected Closing Date:** H2 2022 and H1 2023

#### **PRINCIPALS**

Himanshu Gulati, CIO and Founder

#### **INVESTMENT FOCUS**

Antara, meaning "opportunity" in Sanskrit, was founded in 2018 by CIO Himanshu Gulati. Antara currently manages approximately \$1.8 billion in assets with 18 full-time employees, headquartered in New York. ACMF, the firm's flagship fund, invests in event-driven opportunities across the capital structure. We focus on delivering equity-like returns with credit-like downside protection through security selection, trade structuring, active trading and risk management. The Fund invests primarily across the following categories of risk, fluidly adjusting asset allocation as the market and opportunity set change: Catalyst Credit, Busted Converts, Distressed Credit, Special Situation Equities, and Alpha Shorts/Tail Risk. ACMF has generated a 29% annualized net return to our investors since inception a little more than three years ago.

#### TARGET INDUSTRIES

Industry agnostic

Year Established:

2018

Assets Under Management:

\$1.8 BILLION

Contact Information:

Mary Kate O'Neill
Business Development &
Investor Relations
P 646-762-8596
E moneill@antaracapital.com



Fund Name: BKCoin Digital Asset Fund

**Target Fund Size:** \$300 million **Expected Close Date:** TBD

#### **PRINCIPALS**

**Carlos Betancourt,** Founding Principal **Kevin Kang,** Founding Principal

#### **INVESTMENT FOCUS**

BKCoin Capital is a digital assets investment manager, committed to delivering consistent, uncorrelated absolute returns though market-neutral, statistical arbitrage strategies.

#### **INVESTMENT APPROACH**

The Fund offers expertise within quantitative digital asset space including interexchange arbitrage, spot-future arbitrage, collateralized lending, swap carry, and traditional long/short trading through derivatives and strong technical and fundamental analysis in order to take advantage of multiple investment opportunities and generate consistent alpha.

Year Established:

2018

Assets Under Management:

\$150 MILLION

Contact Information:

Edward Puccio
P 646-600-5182
E ir@bkcoincapital.com



**Fund Name:** Blueprint CAP 1 **Target Fund Size:** \$1 billion

#### **PRINCIPALS**

Jacob Walthour, Co-founder
Carrie Pickett, Co-founder
Ed Robertiello, Chief Investment Officer

#### **INVESTMENT FOCUS**

Founded in 2015, Blueprint is a specialized investment platform that empowers institutional investors to enhance the performance of their alternative portfolios by accessing smaller, niche managers and opportunistic strategies. The managers, funds and strategies sourced by Blueprint are typically below \$1 billion. The firm's research seeks to identify investment opportunities that enhance risk, reward and portfolio correlation characteristics that are implemented through private and liquid investment vehicles including private funds, hedge funds and managed accounts.

Our core value propositions are as follows:

- Sourcing a diversifying set of alternative managers and funds below \$1 billion;
- · Structuring vehicles and terms to lower fees and better alignment of interests; and
- · Assisting resource constrained investors with portfolio implementation.

#### **TARGET INDUSTRIES**

Opportunistic strategies as defined by our investment professionals include the following:

- · Private Credit
- · Hedge Funds
- · Opportunistic or Niche Strategies
- · Direct Lending
- · Asset Based Lending
- Royalties

Year Established:

2015

Assets Under Management:

\$325 MILLION

Contact Information:

Jacob Walthour, CEO
P 212-390-0511
E jacob@bcaalternatives.com



Fund Name: Kah Capital Mortgage Credit Fund II, LP

Target Fund Size: \$300 million

**Expected Close Date:** December 2022

#### **PRINCIPALS**

Adama Kah, Chief Executive Officer and Chief Investment Officer

Doc Ghose, Co-Founder

Chandrajit Bhattacharya, Co-Founder and Head of Modeling and Analytics

Donna Sims Wilson, Chief Investment Officer

Sanjay Malhotra, Chief Financial Officer and Chief Compliance Officer

#### **INVESTMENT FOCUS**

Distressed Residential mortgage credit both in whole loan and structured form

#### **TARGET INDUSTRIES**

Residential Mortgage Credit

Year Established:

#### 2018

Assets Under Management:

### \$212 MILLION

Recent Fund:

FUND NAME: Hains Point, LLC

AMOUNT RAISED: \$150 million

CLOSING DATE: November 2018

Contact Information:

Donna Sims Wiilson
Chief Operating Officer
P 312-498-8255
E Donna.Wilson@kahcapital.com

# III) THREE LINE CAPITAL

Fund Name: Three Line Capital Credit Opportunity Fund I

**Target Fund Size:** \$250 million **Expected Closing Date:** TBD

#### **PRINCIPALS**

Robert China - CIO
Ben Bornstein - COO
Vincent Thompson, CFA - Partner

#### **INVESTMENT FOCUS**

Three Line Capital focuses on investments in distressed credit and credit-like structures in the \$5-\$25 million range, a large market with little competition from the major investment firms. Our target investments exhibit asymmetric risk/return profiles - higher return potential with lower risk. The firm's CIO spent 17 years at Fortress Investment managing a similar strategy, Addittionally, the principals each have 20+ years of industry experience on a combined \$3 billion of credit investments. Since coming together as Three Line in 2016, the investment team has invested \$75mm as a fund-less sponsor and has generated 20%+ IRR's on exited investments.

#### TARGET INDUSTRIES

We are not focused on any one industry or asset type, but rather we are opportunistic and take what the market gives us. Various asset types and structures have included: real estate, mortgages, equipment leases, structured equity and residual positions.

Year Established:

2016

Assets Under Management:

\$75 MILLION

Contact Information:

**Vincent Thompson** 

Partner

E vin@threelinecapital.com P 646-499-0374



**Fund Name:** Vista Public Strategies **Expected Closing Date:** Evergreen

#### **PRINCIPALS**

Jamie Ford, Senior Managing Director, President of Vista Public Strategies Brenden Smith, Managing Director, Vista Public Strategies
Ashish Shah, Managing Director, Vista Public Strategies

#### **INVESTMENT FOCUS**

Vista Equity Partners was formed in 2000 to pursue buyout transactions of enterprise software businesses and technology-enabled solutions companies. Vista has developed multiple investment platforms since its inception, all generally focused on leveraging the firm's knowledge, experience and intellectual capital in the enterprise software, data and technology-enabled solutions business sectors. In 2014, Vista designed a research process to leverage the insights of the broader firm's ecosystem for application to public market investments. We believe that the Vista ecosystem enables Vista Public Strategies (VPS) to understand market trends within the technology (and specifically software) sector that we believe should generally provide an advantage to enable a more consistent, positive return stream for our investors.

#### TARGET INDUSTRIES/INVESTMENT APPROACH

Vista Public Strategies pursues a fundamentally driven, research intensive long/short equity investment strategy with an emphasis on the global technology, media, and telecommunications sectors. VPS' investment objective is to seek superior risk adjusted absolute returns across all phases of the economic/investment cycle and to exploit competitive advantages to generate long term investment results.

Year Established:

2014

Assets Under Management:

\$607 MILLION\*

**\*VISTA PUBLIC STRATEGIES** 

Contact Information:

**Godfrey Gill** 

Managing Director, Capital & Partner Solutions

**P** 212-804-9124

**E** ggill@vistaequitypartners.com

# RECENTLY CLOSED

#### RECENTLY CLOSED



#### **Development Partners International**

Fund Name: African Development Partners III Fund

**Fund Type:** Growth & Expansion

Fund Size: \$900 million Closing Date: October 2021



#### **Vista Equity Partners**

Fund Name: Vista Credit Partners Fund III

Fund Type: Other
Fund Size: \$2.3 billion
Closing Date: October 2021



#### **WM Partners**

Fund Name: HPH II Investments Master Fund, LP

Fund Type: Private Equity
Fund Size: \$550 million
Closing Date: August 2021



#### **Lumos Capital**

Fund Name: Lumos Capital Fund I

Fund Type: Private Equity
Fund Size: \$167 million
Closing Date: July 2021



#### **Avenue Growth Partners**

Fund Name: Avenue Growth Partners Fund I

Fund Type: Private Equity
Fund Size: \$83 million
Closing Date: June 2021



#### Muller & Monroe Asset Management

Fund Name: NY Pioneer Fund III
Fund Type: Private Equity
Fund Size: \$300 million
Closing Date: May 2021



#### Valor Equity Partners

Fund Name: Valor Equity Partners V

Fund Type: Private Equity
Fund Size: \$1.7 billion
Closing Date: April 2021



#### **Dynamk Capital**

Fund Name: Dynamk Life Sciences Fund

Fund Type: Venture Capital
Fund Size: \$57 million
Closing Date: April 2021



#### RECENTLY CLOSED



#### **Nexphase Capital**

Fund Name: Nexphase Capital Fund IV

Fund Type: Private Equity
Fund Size: \$544 million
Closing Date: April 2021



#### **Grain Management**

Fund Name: Grain Communications Opportunity Fund

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Fund Type: Private Equity
Fund Size: \$2.25 billion
Closing Date: April 2021



#### **Harlem Capital Partners**

Fund Name: Harlem Capital Partners Venture Fund II

Fund Type: Venture Capital Fund Size: \$134 million Closing Date: March 2021



#### **MaC Venture Capital**

Fund Name: MaC Venture Capital 2019

Fund Type: Venture Capital Fund Size: \$110 million Closing Date: March 2021



## **Infinity Q Capital Management**

Fund Name: Infinity Q Volatility Alpha Fund

Fund Type: Hedge Fund Fund Size: \$1.14 billion Closing Date: March 2021



#### One Rock Capital Partners

Fund Name: One Rock Capital Partners III

Fund Type: Private Equity
Fund Size: \$2.00 billion
Closing Date: March 2021



## Mill Point Capital

Fund Name: Mill Point Capital Partners II

Fund Type: Private Equity
Fund Size: \$866 million
Closing Date: February 2021





#### **DISTRIBUTION LIST**

1199SEIU National Benefit Fund

50 South Capital Advisors

**AARP** 

Abbott Capital Management

Accenture ACR Capital

Advocate Aurora Health Care

Agtools AIG Aksia

Alameda County Employees' Retirement Association

Albourne Americas Alfred P. Sloan Foundation

Allina

Allstate Investment Management

American Trading and Production Corporation

Amp Energy

AMTRA Capital Partners

Andes Capital

Aon

Aon Hewitt

Arca Continental/AC Ventures Arizona Community Foundation

Army & Air Force Exchange Service Pension Fund

Ascension Investment Management

Asset Consulting Group AT&T Pension Fund Auldbrass Partners B.I.G. Capital LLC

B.L. Capital Partners, L.P.

Baltimore City Employees' Retirement System

Berkeley Partners

Bia Energy

BioHealth Capital Fund BlueCreek Advisors LLC

**BNY Mellon** 

Boston Consulting Brown Venture Group

Buck Global Cabrera Capital Caelus Partners

California Public Employees' Retirement California State Teachers' Retirement System

Callan Associates

**CalSTRS** 

Cambridge Associates

Capital Group

Carnegie Mellon University

Charles and Lynn Schusterman Family

Chicago Booth Chicago River Capital Chicago River Capital

Chicago Teachers' Pension Fund

Christ, Inc.

Church Pension Group

City of Detroit General Retirement System
City of Detroit Police and Fire Retirement System

Cliffwater LLC CliftonLarsonAllen Comerica TLS

CommonSpirit Health
Community In Space LLC
Connelly Enterprise
Cook County Pension Plan

Cradlepoint

Dallas Employees' Retirement Fund David & Lucile Packard Foundation

Deloitte

Delta Capital Partners

Deutsche Bank Wealth Management District of Columbia Retirement Board

Diversity Asset Management

DTE Energy

Employees Retirement System City of St. Louis Employees' Retirement System of Rhode Island

Employees' Retirement System of Texas

Exelon Faircaribe, Inc.

Fairview Capital Partners

Federal Reserve Employee Pension Fund

FIS Group

Florida State Board of Administration

fordham Franklin Park GCM Grosvenor Geisinger Health

George Kaiser Family Foundation

Georgetown

Georgetown University Glass Jacobson Financial Group Global Endowment Management

Graham Allen Partners

Greater New England Minority Supplier Development

Council

Hall Capital Partners

#### **DISTRIBUTION LIST**

Hamilton Lane

HarbourVest Partners

Harvard Management Company

Hawaii Employees' Retirement Systems

Heinz Endowments Heinz Family Office

Hillman

**Howard University** 

Hudson Advisors / Lone Star Funds

ICRE Ventures Inc. ICV Partners

Illinois Municipal Retirement Fund Illinois State Board of Investment Illinois State Treasurer's Office

Illumen Capital IMB Partners

IMCO (Ontario Pensions) Independent Deal Sponsor Indiana Public Retirement System

Invesco

James Irvine Foundation JPMorgan Asset Management JPMorgan Asset Management

Kirkland & Ellis LLP Krauter & Company Kresge Investments

Leeds Illuminate Advisors, LLC

Los Angeles City Employees' Retirement (LACERS) Los Angeles County Employees Retirement Los Angeles Fire and Police Pensions (LAFPP)

Mary Bolger LLC

Maryland State Retirement and Pension System Massachusetts Pension Reserves Investment

Meketa Investment Group

Mercer Mercy Health Merrill Lynch

Meyer Memorial Trust

Michigan Department of Treasury

Mintz

Missouri State Employees' Retirement System

Montgomery County Public Schools

Morgan Stanley

Mosaic Global Partners

Muller & Monroe Asset Management

National Railroad Retirement Investment Trust

NEPC.

Neuberger Berman New America Alliance

New Jersey Division of Investment New Jersey Division of Investment New Mexico State Investment Council

New York City Board of Education Retirement System

New York City Employees' Retirement System New York City Fire Department Pension Fund

New York City Police Pension Fund

New York State Common Retirement Fund

New York State Insurance Fund

New York State Teachers' Retirement System

Nile Capital Group Ninety One

North Carolina Department of State

Northwell Health

NYC Retirement Systems Ocean Park Investments LP

Ohio Public Employees Retirement System (OPERS)

Oppenheimer & Co. Inc.

Orange County Employees Retirement

Oregon State Treasury Pacific Gate Capital Palladium Equity Partners

Pantheon Pappas Capital

Patriot Investment Partners Pavilion Alternatives Group

Pelham S2K

Pennsylvania Public School Employees' Pennsylvania State Employees' Retirement

Pension Consulting Alliance Pittsburgh Foundation

**PNC** 

Private Capital Raise PrivateEquityCareer.com

Providence

Public School & Education Employee

PXG Capital

R Squared Investment Advisors Raytheon Technologies Corporation

Reimagine Capital Advisors

Reinventure Capital

#### **DISTRIBUTION LIST**

Retirement Systems of Missouri Right Horizens Minerva Funds

Riverside Church Roadmap Equity

Rocaton Investment Advisors

Saint Louis University Sakhiwe Capital Partners

Salvation Army

San Francisco Employees' Retirement System

SEC

SGI Partners

Smithsonian Institution

South Carolina Retirement System

Southern Company Stafford Capital Partners

State of Connecticut Retirement Plans and

State Street Global Advisors

State Universities Retirement System of

StepStone Group

SunTrust Advisory Services, Inc.

SURS of IL

TD Properties LLC

Teacher Retirement System of Texas Teachers' Retirement System of Louisiana Teachers' Retirement System of the State of Texas County & District Retirement System

Texas Municipal Retirement System

The Harry and Jeanette Weinberg Foundation Hartford

Municipal Employees' Retirement System The Pension Boards United Church of

Thomas Capital Group Time Warner Telecom

Transfer, Inc.

Trinity Health

Trust Funds State of Wisconsin Investment Board

TSG Ventures, LP Tuatara Capital

UAW Retiree Medical Benefits Trust

**UBS** 

UC Investments
Universal Salon Suites
University of Chicago
University of Pennsylvania
University of Pittsburgh
University of Rochester

UPMC UpMetrics USAC UTIMCO

UVA Darden Valor Equity Partners

VamosVentures Vedere Capital

Verizon Investment Management Corporation

Virginia Retirement System Vonetta Young Advisors W.K. Kellogg Foundation Wellesley College

William & Flora Hewlitt Foundation

Wilshire Winston WM Partners

WNY Capital Solutions Yale New Haven Health